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GAO	Fact Sheet for the Chairman, Subcommittee on Domestic Monetary Policy, Committee on Banking, Finance and Urban Affairs, House of Representatives
September 1986	U.S. GOVERNMENT SECURITIES
	Dealer Views on Market Operations and Federal Reserve

Oversight



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United States General Accounting Office Washington, D.C. 20548

General Government Division

B-221597

September 29, 1986

The Honorable Walter E. Fauntroy Chairman, Subcommittee on Domestic Monetary Policy Committee on Banking, Finance and Urban Affairs House of Representatives

Dear Mr. Chairman:

In response to your request, we are reviewing the Federal Reserve's oversight of the U.S. government securities market. As part of that review, we surveyed primary and nonprimary dealers in U.S. government securities for their views and perceptions on the following issues:

- -- The impact of recent dealer failures and other market disturbances.
- -- The effectiveness of the Federal Reserve Bank of New York's (FRBNY) market oversight.
- -- The need, if any, for new federal regulation of the U.S. government securities market.
- -- FRBNY voluntary capital adequacy guidelines for dealers not subject to federal regulatory oversight.
- -- The structure and functioning of the U.S. government securities market.
- -- Access to inter-dealer broker wires.

As you requested, we are providing you with this fact sheet showing the results of our questionnaire survey of dealers. We surveyed 85 dealers including all primary dealers and 49 nonprimary dealers who had been identified by Federal Reserve and trade association representatives as significant market participants. Seventy-five dealers, or 88 percent of those surveyed, responded. We believe the responses of these 75 dealers represents a significant cross section of major participants in the government securities market. Specifics regarding the questionnaire design, methodology for selecting dealer firms, and characteristics of the respondents are contained in appendix I. Appendixes II through IV show our survey results overall and by type of dealer. Appendix II shows the combined responses of all dealers, whereas appendixes III and IV show the responses of primary dealers and nonprimary dealers, respectively.

Highlights of the responding dealers' views follow. In some cases, the highlights combine dealer responses, for example, totaling responses of moderate, great, and very great extent.

Impact of dealer failures and market disturbances

- -- A majority of the respondents indicated that since 1982, the overall functioning of the U.S. government securities market has been temporarily disrupted to a moderate or greater extent by several of the dealer failures and other disturbances listed in our questionnaire. The dealer failures cited most frequently by respondents were: Drysdale Government Securities, Inc. in 1982 (84 percent); E.S.M. Government Securities, Inc., and Bevill, Bresler, and Schulman Asset Management Corp. in 1985 (67 percent and 57 percent, respectively). The near failure of Continental Illinois National Bank in 1984 was cited by 53 percent of all respondents. Primary dealers cited the 1985 clearing operation computer problems at the Bank of New York in 54 percent of their responses. (See apps. II and III, question 4.)
- -- Most dealers reported that these market disturbances had no effect on their profitability, but some reported improvement or worsening of their profitability during the period directly after these disturbances. (See app. II, question 6.)
- -- The majority of the dealers indicated that many of the market changes occurring since 1982 have been effective in reducing the potential for future disturbances. For example, over 90 percent believed that (1) the change in the method for valuing repurchase collateral and (2) the increased emphasis on credit analysis of counterparties have been effective or very effective in reducing the potential for future disturbances. (See app. II, question 7.)

Effectiveness of FRBNY market oversight

-- More than 90 percent of the primary dealers indicated that FRBNY's analysis of reports and capital adequacy

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was administered in an adequate or more than adequate manner. Some primary dealers, however, indicated that FRBNY's surveillance of certain areas of the market could be increased. Approximately half of the primary dealers believed more FRBNY surveillance was needed for over-the-counter trading in forwards and options, interest rate and currency swaps, and settlement of mortgage-backed securities. (See app. III, questions 9 and 10.)

- -- Primary and nonprimary dealers alike viewed most of the Federal Reserve's standards for designating primary dealers as highly relevant to the efficient functioning of the government securities market. However, some standards were viewed as more relevant than others. For example, the standards relating to (1) capital strength; and (2) experience and capacity in trading, sales, and operations were considered highly relevant by 93 percent and 89 percent of the dealers, respectively. The standards for (1) Treasury auction participation and (2) diversity of customer base were viewed as highly relevant by 49 percent and 45 percent of the dealers, respectively. (See app. II, question 12.)
- -- More than 40 percent of all respondents indicated that FRBNY oversight of primary dealers decreased their firms' need for a credit check of primary dealers with whom they trade. In addition, over 40 percent of the respondents believed that primary dealer status denotes to the public that the Federal Reserve will prevent primary dealers from defaulting on their obligations. (See app. II, questions 15 and 17.)

Need for new federal regulation

-- More than 60 percent of all respondents indicated that U.S. government securities should continue to be exempted from federal regulation. However, if federal regulation occurred, 63 percent of all respondents believed that a statutory scheme of regulation should include capital adequacy requirements, and about 45 percent of the respondents believed a statutory scheme should include provisions for dealer registration, recordkeeping requirements, and custodial requirements. (See app. II, questions 18 and 19.)

FRBNY capital adequacy guidelines

-- Sixty percent of all respondents indicated that they transacted business with unregulated securities dealers. Half of these dealers said they requested certifications of compliance with FRBNY's capital adequacy guidelines from few, if any, unregulated dealers. (See app. II, questions 20 and 21.)

Structure and functioning of the market

In evaluating the creditworthiness of their trading partners, dealers placed great or very great importance on: (1) knowledge of principals and management (88 percent); (2) audited annual financial statements (84 percent); (3) guarantee from parent or affiliate (65 percent); and (4) primary dealer designation (61 percent). (See app. II, question 27.)

Access to inter-dealer broker wires

-- A difference in opinion existed between nonprimary and primary dealers regarding the extent to which access to the inter-dealer brokers' wires represents a competitive advantage. Seventy percent of nonprimary dealers versus 17 percent of the primary dealers believed the competitive advantage to be great or very great. (See apps. III and IV, question 32.)

We have shared the results of this survey with officials at the Federal Reserve Board and Federal Reserve Bank of New York. As arranged with your office, we are sending copies of this report to the Board of Governors of the Federal Reserve System, the Secretary of the Treasury, various congressional committees and subcommittees, and other interested parties.

Please call me at (202) 275-8678 if you have any questions. We are available to meet with you or your staff at any time to discuss the results of this survey at greater length.

Sincerely yours,

Craig A. Simmons Serior Associate Director

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OBJECTIVES, SCOPE, AND METHODOLOGY

The objective of this survey was to obtain the views and perceptions of primary and large nonprimary government securities dealers about the adequacy of the FRBNY's oversight of the U.S. government securities market. To accomplish this objective, in April 1986, we sent confidential questionnaires to all 36 primary dealers and 49 nonprimary dealers, soliciting their views on the following topics:

- -- The impact of recent dealer failures and other market disturbances.
- -- The effectiveness of FRBNY's market oversight.
- -- The need, if any, for new federal regulation of the U.S. government securities market.
- -- FRBNY's voluntary capital adequacy guidelines for dealers not subject to federal regulatory oversight.
- -- The structure and functioning of the U.S. government securities market.
- -- Access to inter-dealer broker wires.

Because the market is unregulated, there is no official comprehensive listing of dealers in U.S. government securities. However, the FRBNY has compiled a data base on participants in the market which served as the principal source for mailing our survey to primary and nonprimary dealers. We sent the questionnaire to all dealers designated by the Federal Reserve as primary reporting dealers, as well as those nonprimary dealers categorized by FRBNY dealer surveillance staff as significant market participants. We added to our group of nonprimary dealers those regional banks identified by the Dealer Bank Association as having significant dealing activities. We believe that this group of 85 dealers provides a cross section of major participants in the government securities market.

In developing the questionnaire, we worked closely with representatives of the FRBNY and the government securities dealer community, making selected pretests of the questionnaire with both primary and nonprimary dealers to help assure its completeness and validity. Comments and

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suggestions of Federal Reserve officials and dealers participating in our pretests were incorporated into the final survey instrument.

Thirty-three of 36 primary dealers responded to our questionnaire, as did 41 of the 49 nonprimary dealers. One firm classified itself as an investor-money manager. In view of these response rates, we are confident that the views and perceptions expressed by the dealer respondents represent a significant cross section of major market participants.

The survey results shown in appendixes II through IV are expressed in percentages totaling to 100 percent, which represents the total number of dealers responding to each question. In addition, we show the number of dealers responding to each question.

Nonprimary dealer respondents included all aspiring primary dealers reporting daily to the FRBNY at the time of our survey. At the request of FRBNY officials, we have not identified the number of these aspiring primary dealers because this is not considered by the FRBNY to be public information.

A number of respondents provided comments concerning individual questions, the regulatory framework, and the Federal Reserve's oversight of the U.S. government securities market. We did not summarize these comments for inclusion in this report.

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COMBINED RESPONSES OF ALL DEALERS

U.S. GENERAL ACCOUNTING OFFICE



SURVEY OF THE FEDERAL RESERVE'S OVERSIGHT OF THE U.S. GOVERNMENT SECURITIES MARKET: DEALERS' VIEWS

INSTRUCTIONS.

The U S General Accounting Office (GAO), an independent agency of the Congress responsible for evaluating federal programs, is currently reviewing the U S Government securities market The purpose of this survey is to obtain the views and perceptions of primary and large nonprimary dealers about the adequacy of the Federal Reserve Bank of New York's (FRBNY) oversight of this market

The questionnaire can be completed in less than one hour Most of the questions can be quickly answered by ! Whichecking boxes The questionnaire should be answered by Number (or y the addressee and/or trading/credit analysis staff in the com- of menipany's fixed income or government securities department *respondents*

All questionnaire responses will be treated confidentially Individual responses will not be made available to any other agency. The questionnaire is numbered only to aid us in our follow-up efforts and will not be used to identify you with your response. After the questionnaires have been processed, the link between you and your responses will be destroyed and only summary data will be used in our report to the Congress. Your response is voluntary, however, we cannot make a meaningful assessment of the U.S. Government securities market without your cooperation

Please complete the questionnaire and mail it back in the self-addressed, stamped envelope within 10 days after receiving this request If you have any questions, please call Mr Thomas C Bittman or Mr William C Petersen in New York at (212) 264-0730 In the event the envelope is misplaced, the return address is

> U S General Accounting Office Mr Thomas C Bittman Room 4112 26 Federal Plaza New York, NY 10278

Thank you for your help

I BACKGROUND

In order to better evaluate overall questionnaire results, we ask that you provide the information requested below This information will assist us in understanding the perspectives of a wide range of market participants. It should be emphasized that this information will in no manner be used to identify specific firms responding to the questionnaire

Which of the following best describes your firm's role mber (or your role as a subsidiary, if applicable) in the govern-

of ment securities market? (Check one) (5, respondents 11 1 Primary dealer - registered with SEC

- 13 2. Drimary dealer bank
- 9 3 Primary dealer specialist firm
- 13 4. I Nonprimary dealer registered with SEC
- 23 5 Nonprimary dealer bank
- 5 6 Nonprimary dealer specialist firm
- 1 7 Other (Specify)
- 2 What was your firm's approximate average daily customer transaction volume, if any, in Treasury and Federal Agency securities for calendar year 1985? <u>Percent</u>(Check one) <u>Number</u> ^{16/} 4 1 □ \$0 — No customer transactions 3

7	1	30 - No customer transactions	5
14	2	Under \$25,000,000	10
21	3	\$25,000,000 - \$99,999,999	15
14	4	\$100,000,000 - \$249,999,999	10
14	5	\$250,00,000 - \$499,999,999	10
32	6	\$500,000,000 or more	23
		 • • • • • •	71

<u>Note</u>: Questions 2 through 33 expressed in percentages. The percentages shown may not add to 100 due to rounding. The actual number of respondents is shown on the right-hand side of each question.

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3 What was your firm's approximate average net **daily** inventory, if any, in Treasury and Federal Agency securities during calendar year 1985? (Check one)

			nber				Number	
0	1	\$0 - No positions taken during the year	r 0	15	4	\$100,000,000 - \$249,999,999	11	
23	2	Under \$25,000,000	17	14	5	\$250,000,000 - \$499,999,999	10	
22	3	\$25,000,000 - \$99,999,999	16	27	6	\$500,000,000 or more	20	

II. IMPACT OF RECENT DEALER FAILURES AND OTHER MARKET DISTURBANCES

Starting in May 1982 and continuing through December 1985, a series of dealer failures and other disturbances occurred within the government securities market. The purpose of the following questions is to obtain your firm's perceptions regarding the impact of these events on the overall functioning of the government securities market as well as the effectiveness of resulting changes in market practices and Federal Reserve oversight

4 To what extent, if any, did the following dealer failures or other disturbances temporarily disrupt the overall functioning of the U S Government securities market? (Check one box for each row)

	Luttle or no	Some extern	Moderate	Great extrem	Very Breat	No basis to	
Dealer Failures or Disturbances	(1)	(2)	(3)	(4)	(5)	(6)	
1982			(Per	cent)			Number
1. Drysdale Government Securities, Inc.	5	8	20	34	30	3	(8) 74
2. Comark	45	28	17	1	0	9	10, 71
3 Lombard-Wali, Inc.	18	34	22	15	8	3	₍₁₀₎ 73
1983							
4 Lion Capital Group	49	26	15	5	0	5	an 74
1984		·					
5 Continental Illinois National Bank	25	21	23	22	8	1	(12) 73
1985							
6. E.S M. Government Securities, Inc	10	23	32	25	10	1	, ₁₃ , 73
7 Bevill, Bresler, and Schulman Asset Management Corp	22	19	32	19	6	3	,14, 73
8 Parr Securities and Kenney & Branisel, Inc	63	23	11	1	0	1	1151 73
9 Bank of New York (clearing operation computer problems)	28	26	24	12	5	4	(10) 74
Other							
10 (Specify)							1175 1
					1	i	

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5 For the following dealer failures or disturbances, the Federal Reserve System, in some cases, took action such as increasing liquidity in the market In other cases, the Federal Reserve took no action.

In your opinion, how appropriate or inappropriate was the Federal Reserve's response in containing the impact of each of the following dealer failures or other disturbances? (Check one box in each row.)

	Very	Appropriate	Neither appropriate	Inappropriate	Very inappro-	No basis to Judes	38
Dealer Failures or Disturbances	(1)	(2)	(3)	(4)	(5)	(6)	
1982			(Per	cent)			Numbe
1 Drysdale Government Securities, Inc.	34	47	7	4	0	8	(18) 74
2 Comark	14	30	26	0	0	31	(19) 74
3 Lombard-Wall, Inc	16	39	20	4	0	20	₍₂₀₎ 74
1983							
4 Lion Capital Group	11	32	26	1	0	30	1211 73
1984	4				<u>h</u>		
5 Continental Illinois National Bank	45	41	5	1	1	7	(22) 74
1985	-						
6 E S M Government Securities, Inc	18	49	16	4	0	14	(23) 74
7 Bevill, Bresler, and Schulman Asset Management Corp	15	38	25	1	0	21	124) 73
8 Parr Securities and Kenney & Branisel, Inc	12	28	31	0	0	28	1251 74
9 Bank of New York (clearing operation computer problems)	35	39	10	1	1	14	(26) 74
Other	L		I				
10 (Specify)							1271 1

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6 Did the following dealer failures or other disturbances improve, worsen, or have no effect on your firm's profitability during the period directly after the disturbance in question? (Check one box in each row)

		Greatly	Jange					
	Dealer Failures or Disturbances	(1)	(2)	(3)	(4)	(5)	(6)	
	1982			(Per	cent)			Numbe
1	Drysdale Government Securities, Inc	0	19	52	18	4	7	(28) 73
2	Comark	0	1	82	6	0	11	(29) 72
3	Lombard-Wall, Inc.	0	12	70	10	1	7	1301 73
	1983							
4	Lion Capital Group	0	3	86	3	0	9	₍₃₁₎ 71
	1984							
5	Continental Illinois National Bank	1	22	60	8	3	6	(32) 72
	1985			·				1
6	E.S M Government Securities, Inc	0	16	62	16	1	4	(33) 74
7	Bevill, Bresler, and Schulman Asset Management Corp	0	12	68	15	1	4	(14) 74
8	Parr Securities and Kenney & Branisel, Inc	0	1	82	8	0	3	(35) 73
9	Bank of New York (clearing operation computer problems)	0	0	79	10	0	11	(36) 72
	Other	1				<u> </u>		
10	(Specify)							⁽³⁷⁾ 0

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7 The following changes have taken place in the marketplace since 1982 which may reduce the potential for disturbances in the U.S. Government securities market. How effective or ineffective have each of the following changes been in reducing the potential for disturbances? (Check one box in each row.)

	the potential for disturbances? (Check on	Very effective	Elfective	Neither effective nor ineffective	Ineffective	Very Ineffective	No basis to Judge	7
	Changes to Reduce the Potential for Disturbances	(1)	(2)	(3)	(4)	(5)	(6)	
1	Establishment of a dealer surveillance unit within the Federal Reserve Bank of New York (FRBNY)	12	58	(Per 8	cent) I	о	20	<u>Number</u> 74
2	FRBNY's voluntary capital adequacy guidelines	3	51	22	7	3	15	(39) 74
3	FRBNY's investor education program on dealer capital adequacy and proper use of repurchase agreements (RPs)	3	45	21	11	1	19	, ₄₀₎ 75
4	Reduction of the when-issued trading period for new Treasury issues	21	48	23	5	о	3	₁₄₁₎ 75
5	FRBNY reporting program for when- issued commitments	5	53	27	0	0	15	, ₄₂₁ , 75
6	Change in valuing RP collateral (inclu- sion of accrued interest)	61	36	1	0	0	1	, ₄₃₎ , 75
7	Increased oversight of RPs by bank regulators	13	45	20	1	0	20	,, 75
8	Accounting profession's increased em- phasis on reporting and auditing prac- tices for RPs	8	49	25	7	0	11	75 (45)
9	Increased emphasis on using written repurchase agreement contracts	19	49	20	7	0	5	,46, 74
10	Increased emphasis on credit analysis of counterparties	35	57	4	1	0	3	,, 75
11	Other (Specify)		2					4
								- (48)

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III. EFFECTIVENESS OF THE FEDERAL RESERVE BANK OF NEW YORK'S (FRBNY) MARKET OVERSIGHT

The purpose of the following questions is to obtain dealer perceptions regarding the importance and effectiveness of FRBNY oversight of primary dealers and the need for federal regulation of the U.S. Government securities market

(Please note: Questions 8 through 11 should be answered only by primary dealers and aspiring primary dealers reporting daily to the Federal Reserve Bank of New York. All other respondents, Skip to Question 12.)

(If your firm is not familiar with the elements of FRBNY's oversight program, please check "No basis to judge" for each element, as appropriate.)

- 8 Listed below are elements of the FRBNY's oversight program for primary dealers. Of how much importance, if any, is each of the following elements to the efficient functioning of the government securities market? (Check one box in each row)
- The number of respondents to questions 8 through 11, 13, and Note: 14 has been withheld because it includes the number of aspiring primary dealers, which is not public information.



FRBNY Primary Dealer Oversight Program

TRENT Finnary Dealer Oversight Flogram		(2)	(3)	(4)		(0)
A Analysis of			(Per	cent)		
1 Transaction volume reports	3	18	55	15	3	8
2 Position reports	0	5	38	38	13	8
3 Dealer financing reports	3	18	35	25	10	10
4 Monthly/annual financial statements	3	8	23	39	21	8
5 Capital adequacy (capital-to-risk ratio)	0	10	13	43	28	8
6 Capital adequacy (liquid capital)	0	8	23	45	20	5
7 Exposure in the when-issued market	5	3	25	50	10	8
B Periodic On-Site Evaluations of		_				
8 Accounting systems	3	15	43	28	8	5
9 Reporting system and report accuracy	0	10	48	28	10	5
10 Credit analysis function	3	3	30	35	25	5
11 Management of risks	3	3	23	43	25	5
12 Internal financial controls	0	13	23	45	15	5
13 Margining practices and credit exposure levels	0	5	20	48	23	5
14 Review of customer transactions	3	13	38	30	13	5

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9 In your opinion, how adequately or inadequately has FRBNY administered each of the following aspects of its primary dealer oversight program for your firm? (Check one box in each row)

	More than adequatel.	Adequately	Neither adequately	Inadequately	Very Inadequatei.	No basis to Judge	
FRBNY Primary Dealer Oversight Program	(1)	(2)	(3)	(4)	(5)	(6)	
A Analysis of			(Per	cent)			
1 Transaction volume reports	21	74	0	0	0	5	(63)
2 Position reports	18	77	0	0	0	5	164)
3 Dealer financing reports	15	77	0	0	0	8	/65/
4 Monthly/annual financial statements	15	74	3	0	0	8	(66)
5 Capital adequacy (capital-to-risk ratio)	18	74	0	0	0	8	167)
6 Capital adequacy (liquid capital)	15	77	0	0	0	8	(68)
7 Exposure in the when-issued market	18	67	3	0	0	13	(69)
B Periodic On-Site Evaluations of							
8 Accounting systems	10	74	3	5	0	8	(70)
9 Reporting system and report accuracy	15	72	0	5	0	8	(71)
10 Credit analysis function	18	62	5	8	0	8	(72)
11 Management of risks	15	67	3	8	0	8	(73)
12 Internal financial controls	13	69	5	5	0	8	(74)
13 Margining practices and credit exposure levels	13	72	3	5	0	8	(75)
14 Review of customer transactions	11	71	5	5	0	8	(76)

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10 In your opinion, should there be more, less, or about the same amount of FRBNY surveillance of primary dealer trading in the following areas related to the government securities market? (Check one box in each row)

		Much more	More	About the	Less	Much less	No basis to Judes	*
	FRBNY Surveillance	(1)	(2)	(3)	(4)	(5)	(6)]
1	Exchange-traded futures	0	13	85	cent}	3	0	(77)
2	Over-the-counter forwards and options	5	54	28	0	0	13	(78)
3	Repurchase agreements	5	18	78	0	0	0	(79)
4	Interest rate/currency swaps	13	32	37	0	0	18	(80)
5	CDs, bankers' acceptances, and other money market instruments	5	10	75	3	0	8	(81)
6	When-issued trading	5	28	64	3	0	0	(82)
7	Blind brokering in the inter-dealer market	20	18	58	3	0	3	(83)
8	Settlement of physical securities (mortgage-backed)	15	28	40	0	3	15	(84)
9	Other (Specify)							(85)

11 Based on the FRBNY's last full surveillance visit, how adequate or inadequate was each of the following aspects of the FRBNY's on-site evaluation? (Check one box in each row)

		More than adecuration	Adequare	Neither adequare	Inadequare	Very Inadeoun	No basis to Judge	5
	FRBNY's Surveillance Visit	(1)	(2)	(3)	(4)	(5)	(6)	
1	Staff's knowledge of the government securities market	23	67	(Per 8	cent) 3	o	0	(86)
2	Staff's knowledge of dealer operations and systems	23	64	10	0	3	0	(87)
3	Scope of surveillance visit	23	69	5	3	0	0	(88)
4	Depth of surveillance visit	21	67	10	3	0	0	(89)
5	Frequency of surveillance visits	5	77	5	10	0	3	1901
6	Communication of surveillance visit results to dealer	21	64	5	8	0	3	1917
					-			ID (1.2)

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12 Listed below are standards the Federal Reserve uses to designate primary dealers. How relevant, if at all, to the efficient functioning of the government securities market are the following Federal Reserve standards for designating primary dealers? (Check one box in each row) ~

	Very highly	Highly relevant	Moderately	Somewhat relevan-	Little or no	No	
Federal Reserve Primary Dealer Standards	(1)	(2)	(3)	(4)	(5)	(6)	Number
1 Volume of transactions with customers	31	31	16	cenci 14	4	4	151 74
2 Diversity of securities and maturity areas	18	37	31	12	0	3	161 74
3 Diversity of customer base	18	27	41	11	0	4	ci 74
4 Treasury auction participation	19	30	34	11	4	3	(8) 74
5 Capital strength and financial soundness	67	26	3	0	1	3	191 73
6 Experience and capacity in trading, sales, and operations	43	46	7	1	0	3	(10) 74
7 Managerial and auditing controls	41	45	10	3	0	3	111 74
8 Long-term commitment to the market	54	31	12	0	0	3	(12) 74

(Please note: Primary dealers and aspiring primary dealers reporting daily to the FRBNY, continue; all other respondents Skip to Question 15.)

13 As a primary dealer or aspiring primary dealer reporting daily to the FRBNY, in your opinion, is the Federal Reserve's application of its primary dealer standards, in the areas listed below, too lenient, too strict, or about right? (Check one box in each row.)

	Muchton	Too lenier	About Fast	Too strin	Much too	No opinion	, /
Federal Reserve Primary Dealer Standards	(1)	(2)	(3)	(4)	(5)	(6)	1
1 Volume of transactions with customers	8	15	67	centi 8	3	0	і п.
2 Diversity of securities and maturity areas	3	23	72	3	0	0	1
3 Diversity of customer base	5	15	80	0	0	0	et.
4. Treasury auction participation	5	5	80	8	0	3	1 a
5 Capital strength and financial soundness	10	23	67	0	0	0	11
6 Experience and capacity in trading, sales and operations	5	26	69	0	0	0	1
7 Managerial and auditing controls	3	18	77	3	0	0	'''
8 Long-term commitment to the market	10	23	67	0	0	0	

14 As a primary dealer or aspiring dealer reporting daily to the FRBNY, in your opinion, does the Federal Reserve use the following enforcement measures for ensuring compliance with its standards too frequently, too infrequently, or is the usage about right? (Check one box in each row)

	Much too frequently	Too	Abour right	Too Infrequent.	Much too Infrequently	No basis to Judge	/
FRBNY Primary Dealer Enforcement Measures	(1)	(2)	(3)	(4)	(5)	(6)	[
1 Verbal/written admonishment	0	5	49	cent) 23	0	23	(21)
2 Temporary reduction in open market trading	0	3	31	26	3	39	(22)
3 Suspension of open market trading relationship	0	0	31	21	10	39	(23)
4 Termination of primary dealer status	3	0	31	21	18	28	(24)
5 Other (Specify)							(25)

15 Does the FRBNY's oversight of primary dealers increase, decrease, or have no effect on your firm's need for a credit check of primary dealers with whom you trade? (Check one) (26)

Percer	t^{ra}	lae' (_neck one)	Number '
10	1		Greatly decreases the need	7
34	2		Decreases the need	25
55	3		No effect on need	41
0	4		Increases the need	0
0	5		Greatly increases the need	0
1	6		No basis to judge	_1

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16 Some parties believe that primary dealer status effectively denotes that the Federal Reserve will prevent that dealer from defaulting on its obligations Others disagree, saying that primary dealer status would not prevent default

In your opinion, does primary dealer status denote to your firm that the Federal Reserve will prevent that

Perce	nte	aler Ir	om defaulting, or not' (Check one)	Number
11	1		Yes, for all primary dealers	8
4	2		Yes, but only for bank primary dealers	3
3	3		Yes, but only for larger primary dealers	2
0	4		Yes, but only for smaller primary dealer	s O
81	5		No	60
1	6		No opinion	1

6

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17	In your opinion, does primary dealer status denote to
	the public that the Federal Reserve will prevent that
Percen	dealer from defaulting, or not? (Check one)

ercen	<i>t</i> de	aler fr	om defaulting, or not? (Check one)	Number Don
42	1		Yes, for all primary dealers	31 100
1	2		Yes, but only for bank primary de	alers 1
3	3		Yes, but only for larger primary de	ealers 2
0	4		Yes, but only for smaller primary of	dealers 0
42	5		No	31
12	6		No opinion	9
				74

VIEWS ON THE NEED, IF ANY, FOR NEW

Presently, no federal agency has direct statutory authority to regulate the U S Government securities market. The Federal Reserve's market oversight is conducted on an informal, voluntary basis Other federal agencies, including the SEC and bank regulators, oversee certain government securities dealers but not the government securities market itself. In response to recent dealer failures and market disturbances, the Congress is considering a number of legislative proprosals which would change the regulatory structure of this market

18 If the Congress determines that the U.S. Government securities market should be regulated, in your opinion, which, if any, of the following securities currently exempt from federal regulation, should be brought under a statutory scheme of regulation? (Check all that an + apply.)

Percen	<u>ut</u> ap	ріу.)		Numbe
61	1		No change needed	12946
27	2		Treasury securities	13012 (
27	3		Federal Agency securities	13120
32	4		Securities issued by U.S. Government sponsored organizations	- 24 (32)
5	5		Other (Specify)	_ 4
				- 1331
3	6		Νο οριπιοπ	1341 2

19	If the U.S. Government securities market is brought
	under federal regulation, which, if any, of the follow-
	ing provisions should be included under a statutory
	scheme of regulation? (Check all that apply)

icen	Leci	neme (of regulation' (Check all that apply)	Nur	nber
29	1		No change needed	1321	22
45	2		Dealer registration	(36)	34
45	3.		Recordkeeping requirements	137,	34
39	4		Reporting requirements	(18)	29
63	5		Capital adequacy requirements	(39)	47
43	6		Custodial (reserve, segregation, and hypothecation) requirements	/40/	32
27	7.		Margin requirements	(41)	20
4	8		Other (Specify)		3
				(42)	
1	9		No opinion	1431	1

IV. CAPITAL ADEQUACY GUIDELINES

In May 1985, FRBNY issued capital adequacy guidelines for nonprimary government securities dealers not subject to federal regulatory oversight Comphance with the capital adequacy guidelines is voluntary

20.	Does	your organiza	tion curre	ntly tr	ansac	t business in	
	US	Government	securities	with	any	unregulated	
	secur	ities dealers?				(44)	Humbon

ber	Perc	ent			NUMBER
46	60	1.		Yes	44
20	40	2		No (Skip to Note after Question 2	$\frac{29}{73}$
20 24	21.	sec	urities	icting business with unregulated non s dealers, from how many, if any,]	primary have you
4				i certification of compliance with the I dequacy guidelines? (Check one.)	FRBNY's Number
4	25	1.		All or almost all	11
_	14	2.		Most (about 75%)	6
2	0	3		About half	0
	11	4		Some (about 25%)	5
	50	5		Few, if any	22

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(Please note: Nonprimary dealers not currently subject to federal oversight, continue; all other respondents, Go to Question 26.)

22 About how many, if any, of the following parties request management certification of compliance with the capital adequacy guidelines as a condition for doing business with your firm? (If such information is voluntarily provided by your firm, check "Not applicable," as appropriate) (Check one box for each row)

<u>Note</u> :	There were only five unregulated dealers in our survey sample. Because of this group's low response rate to questions 22 through 25, we are not reporting these responses.	All or almost all	Most of the Parties	Abour half of the parties	Some of the parties	Few, If any, of the parties,	Not ^{applicable}	
	Parties	(1)	(2)	(3)	(4)	(5)	(6)	
1	Primary dealers							(46)
2	Nonprimary dealers							(47,
3	Clearing banks							(48;
4	Brokers							(49)
5	Institutional investors							(50)
6	Repurchase agreement counterparties							(51)
7	Other (Specify)							(52)

23 Has your firm certified or do you plan to certify compliance with the FRBNY voluntary capital adequacy guidelines? (Check one) (53)

1 Yes (Continue.)

2

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- No, but plan to certify by December 31, 1986 (Skip to No, but plan to certify 3 after 1986 Question 26)
- No plans to certify 4
- 5 🔲 Undecided
- 24 If yes, by which standard was compliance measured Federal Reserve calculations or SEC uniform net capital rule? (Check one) 154)
 - 1 Federal Reserve calculations
 - 2 1 SEC uniform net capital rule

- 25 Relative to your firm's total operating expenses, how much, if any, additional cost did your firm incur to comply with FRBNY capital adequacy guidelines? (Check one) (55)
 - 1 Little or no cost
 - 2 Some cost 1
 - 3 Moderate cost
 - Great cost 4
 - 5 Very great cost
 - \Box 6 No basis to judge

26 Which of the following immediate actions, if any, should the Federal Reserve encourage dealers to take when daily capital falls below the amount required under the FRBNY voluntary capital adequacy <u>Percent</u>guidelines? (Check all that apply)

ercer	<i>tt</i> gu	ideline	es? (Check all that apply)	Number
81	1		Replenish capital or reduce position risks	61
75	2		Notify FRBNY	157) 56
28	3		Notify clearing bank	(58) 21
11	4		Notify government securities brokers	, sy, 8
13	5		Notify counterparties/customers	160) 10
3	6		Other (Specify)	1617 2

7

V YOUR FIRM'S PERCEPTIONS ABOUT THE STRUCTURE AND FUNCTIONING OF THE GOVERNMENT SECURITIES MARKET

(Please note: Questions 27, 28, and 29 may most appropriately be answered by key staff in your firm's Credit Analysis Department.)

27 In evaluating the creditworthiness of U.S. Government securities dealers with whom your firm trades, how much importance, if any, do you place on the following factors? (Check one box in each row)

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		Very Breat	Great Important	Moderate	Some	Little or no	No opinion	
	Factors	(1)	(2)	(3) (Pan	(4) (4)	(5)	(6)	Number
1	Audited annual financial statements	49	35	13	4	0	0	162; 72
2	Interim financial statements	17	33	42	4	4	0	(63) 72
3	Knowledge of principals and/or management	61	27	11	1	0	0	164, 71
4	Guarantee from parent or affiliate	29	36	21	8	6	0	(65) 72
5	Dealer's clearing arrangements	0	17	28	30	20	4	(66) 69
6	Management's certification of compliance with FRBNY capital adequacy guidelines	4	16	32	24	18	6	, _{167,} 71
7	Independent auditor's year-end confirmation of capital adequacy under FRBNY guidelines	9	16	37	18	18	3	₁₅₈₎ , 71
8	Nature of firm's regulatory oversight (e.g., SEC-registered dealer, bank dealer, unregulated dealer)	8	46	26	13	6	1	, ₁₅₉₎ 72
9.	Primary dealer designation	23	38	22	12	4	0	(70) 73
10	Outside credit rating sources	1	17	44	11	24	3	<i>an</i> 72
11	Status as an FRBNY monthly reporting dealer	3	14	32	22	26	3	(72) 72
12.	Other (Specify)							, ₇₃₎ 5

6

28 In conducting business with the following types of firms that are subsidiaries, from how many of these subsidiaries does your firm request a written guarantee or comfort letter from the parent or affiliate? (Check one box in each row)

	All or almost	Most firms	About half	Some firms	Few, if any,	Nor ^{applicat.}	
Subsidiaries	(1)	(2)	(3) (Pat	(4) 0 a m t 1	(5)	(6)	Number
1 Inter-dealer brokers	15	6	3	12	44	22	(74) 69
2 Primary dealers that are subsidiaries of other firms	11	13	3	20	44	9	,75, 70
3 Nonprimary dealers that are subsidiaries of other firms	23	15	6	17	28	12	(76) 69
4 Dealers that do not meet credit standards	43	1	0	1	6	49	1771 70
5 Dealers conducting transactions on a delayed delivery basis	16	10	6	21	23	24	₍₇₈₎ 70
6 Other (Specify)							1
							(79)

29 If your firm is organized as a subsidiary, to how many dealers does your parent company or affiliate provide <u>Percent</u>written guarantees or comfort letters? (Check one) Number

61	1		Not applicable (e g , not a subsidiary)	38
2	2	\Box	All or almost all of the firms	1
2	3		Most of the firms	1
0	4		About half of the firms	0
3	5		Some of the firms	2
29	6		Few, if any, firms	18
3	7		No basis to judge	<u>2</u> <u>62</u>

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INTER-DEALER BROKER WIRES

30 In your opinion, how relevant, if at all, do you consider the following potential criteria for determining which dealers should have access to the inter-dealer broker wires? (Check one box in each row)

		Very Breatly	Greatly relevant	Moderalcly relevant	Somewhat relevani	Little or no	No basis to Judoo	*
	Criteria for Broker Wire Access	(1)	(2)	(3)	(4)	(5)	(6)	Number
1	Meeting all the requirements for being designated as a primary dealer	41	17	(Per 6	cent) 7	26	3	<u>Number</u> ,,, 69
2	Recognition as an aspiring primary dealer reporting daily to FRBNY	26	20	12	15	25	3	₁₈₂₁ 69
3	Meeting of minimum trading volume requirements imposed by the brokers	7	4	20	15	48	6	, _{83,} 69
4	Meeting of minimum credit requirements imposed by other dealers which trade through the brokers	54	27	4	4	7	3	184) 70
5	Meeting of minimum credit requirements imposed by the brokers	28	25	15	7	23	3	185, 69
6	Other (Specify)							,86) Z

31 How likely or unlikely would each of the following effects be if access to inter-dealer broker wires were broadened to include all dealers meeting credit requirements imposed by the brokers? (Check one box in each row)

		Highiy likely	Likely	Neither likely	Unlikely	Highly unlikely	No opinion	
Ρ	ossible Effects from Broadening Access to Broker Wires	(1)	(2)	(3)	(4)	(5)	(6)	Number
1	Certain primary dealers would reconsider remaining a primary dealer	20	32	(Pe) 7	cent) 20	13	9	187, 71
2	Certain primary dealers would restrict their business with inter-dealer brokers that have broadened access	37	37	13	4	4	6	, ₈₈ , 71
3	Certain inter-dealer brokers would conduct business on a principal rather than agency basis	20	28	23	14	7	9	,ag, 71
4	Liquidity in the government securities market would increase	9	31	20	25	13	3	, _{90,} 71
5	There would be an increased probability of a market disturbance	14	29	24	19	7	7	, ₉₂ , 70
6	Other (Specify)							(¹⁹¹)

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32	157	er_des	opinion, to what extended by the second s	sent a competiti	ive edven.
Percen	tiag	ge for	dealers who have su	ch access? (Ch Number	eck one)
7	-1		Little or no extent	5	(94)
30	2		Some extent	22	
15	3		Moderate extent	11	
22	4		Great extent	16	
26	5		Very great extent	19	
0	6		No basis to judge		
VI	С	OMN	IENTS	73	
	fra if c an ma	imewo change d/or i irket w	e any other aspects of rk (not mentioned in rd, could improve you the efficiency of the rithout adversely affect ns? (Check one)	this questionnaut firm's competence government	aire) that, etitiveness securities ce of your
74	1		No, changes are no	ot needed	Number 46

26 2 Yes, the following changes are needed. 16

34. If you have any additional comments about the preceding questions or about the Federal Reserve's oversight of the U.S. Government securities market, please use the space provided below or attach another sheet

Forty-nine dealers submitted additional comments.

THANK YOU FOR YOUR HELP!

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ID (12) CARD (13)

PRIMARY DEALER RESPONSES

U.S. GENERAL ACCOUNTING OFFICE



SURVEY OF THE FEDERAL RESERVE'S OVERSIGHT OF THE U.S. GOVERNMENT SECURITIES MARKET: DEALERS' VIEWS

INSTRUCTIONS:

The U S General Accounting Office (GAO), an independent agency of the Congress responsible for evaluating federal programs, is currently reviewing the U S Government securities market The purpose of this survey is to obtain the views and perceptions of primary and large nonprimary dealers about the adequacy of the Federal Reserve Bank of New York's (FRBNY) oversight of this market

The questionnaire can be completed in less than one hour Most of the questions can be quickly answered by checking boxes The questionnaire should be answered by Number, the addressee and/or trading/credit analysis staff in the com- of pany's fixed income or government securities department respond

All questionnaire responses will be treated confidentially individual responses will not be made available to any other agency. The questionnaire is numbered only to aid us in our follow-up efforts and will not be used to identify you with your response. After the questionnaires have been processed, the link between you and your responses will be destroyed and only summary data will be used in our report to the Congress. Your response is voluntary, however, we cannot make a meaningful assessment of the U.S. Government securities market without your cooperation

Please complete the questionnaire and mail it back in the self-addressed, stamped envelope within 10 days after receiving this request If you have any questions, please call Mr Thomas C Bittman or Mr William C Petersen in New York at (212) 264-0730 In the event the envelope is misplaced, the return address is

> U S General Accounting Office Mr Thomas C Bittman Room 4112 26 Federal Plaza New York, NY 10278

Thank you for your help

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I. BACKGROUND

In order to better evaluate overall questionnaire results, we ask that you provide the information requested below This information will assist us in understanding the perspectives of a wide range of market participants. It should be emphasized that this information will in no manner be used to identify specific firms responding to the questionnaire

Which of the following best describes your firm's role
 (or your role as a subsidiary, if applicable) in the government securities market? (Check one)

ponde	ent	5	
TT	1		Primary dealer - registered with SEC
13	2		Primary dealer - bank
9	3		Primary dealer - specialist firm
	4		Nonprimary dealer - registered with SEC
	5		Nonprimary dealer - bank
	6		Nonprimary dealer - specialist firm
	7		Other (Specify)

2	What	was	your	fırm's	appro	ximate a	average	daily
	custon	ner tr	ansac	tion volu	ime, if	any, in	Treasu	ry and
	Federa	l Ag	ency	securitie	s for	calenda	r year	1985?
	+1Checi	k one	1					14.

	rerc	eni		ICCA L	ine y	Number
		0	1		\$0 - No customer transactions	0
		0	2		Under \$25,000,000	0
	*	0	3		\$25,000,000 - \$99,999,999	0
		7	4.		\$109,000,000 - \$249,999,999	2
	1	9	5		\$250,00,000 - \$499,999,999	6
	7	4	6		\$500,000,000 or more	23
,	anahattad in inaha			~ 1	The webeen track the we	51

Note: Questions 2 through 33 expressed in percentages. The percentages shown may not add to 100 due to rounding. The actual number of respondents is shown on the right-hand side of each question.

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3 What was your firm's approximate average net **daily** inventory, if any, in Treasury and Federal Agency securities during Percent^{calendar} year 1985? (Check one) Number Percent Number

rcen	<u>ut</u> "'	cindul	year 1965 (Cheen che)	Number	Perce	nt		Number
0	1		0 - No positions taken during the	year 0	154		\$100,000,000 - \$249,999,999	5
3	2		Under \$25,000,000	1	21 5		\$250,000,000 - \$499,999,999	7
0	3		\$25,000,000 - \$99,999,999	0	616		\$500,000,000 or more	20

II IMPACT OF RECENT DEALER FAILURES AND OTHER MARKET DISTURBANCES

Starting in May 1982 and continuing through December 1985, a series of dealer failures and other disturbances occurred within the government securities market. The purpose of the following questions is to obtain your firm's perceptions regarding the impact of these events on the overall functioning of the government securities market as well as the effectiveness of resulting changes in market practices and Federal Reserve oversight

4 To what extent, if any, did the following dealer failures or other disturbances temporarily disrupt the overall functioning of the U S Government securities market? (Check one box for each row)

Little or no	Some extern	Moderate	Great extent	Very Breat	No basis to	
(1)	(2)	(3)	(4)	(5)	(6)	
		(Per	cent)			Numb
6	6	24	36	27	0	18) 33
52	24	24	0	0	0	,9, 33
18	46	9	12	15	0	cio, 33
					_	
61	21	9	9	0	0	an 33
30	30	24	12	3	0	(12) 33
18	30	18	30	3	0	<i>in</i> , 33
27	30	21	15	6	0	1.4, 33
76	12	12	0	0	0	1.51 33
27	15	24	21	9	3	(10) 33
±		.	•		·	l
						0.0
	 (1) 6 52 18 61 30 18 27 76 	(1) (2) 6 6 52 24 18 46 61 21 30 30 18 30 27 30 76 12	$(1) (2) (3) \\ (Per \\ 6 6 24 \\ 52 24 24 \\ 18 46 9 \\ 61 21 9 \\ 61 21 9 \\ 30 30 24 \\ 18 30 18 \\ 27 30 21 \\ 76 12 12 \\ 12 \\ 12 \\ 12 \\ 12 \\ 12 \\ 12 \\ $	$\begin{array}{c ccccccccccccccccccccccccccccccccccc$	$(1) (2) (3) (4) (5) \\ (Percent) \\ 6 6 24 36 27 \\ 52 24 24 0 0 \\ 18 46 9 12 15 \\ 61 21 9 9 0 \\ 30 30 24 12 3 \\ 18 30 18 30 3 \\ 27 30 21 15 6 \\ 76 12 12 0 0 \\ 0 \\ 12 0 0 \\ 0 \\ 0 \\ 0 \\ 0 \\ 0 \\ 0 \\ 0 \\ 0 \\ $	(1) (2) (3) (4) (5) (6) (Percent) 6 6 24 36 27 0 52 24 24 0 0 0 18 46 9 12 15 0 61 21 9 9 0 0 30 30 24 12 3 0 18 30 18 30 3 0 27 30 21 15 6 0 76 12 12 0 0 0

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5 For the following dealer failures or disturbances, the Federal Reserve System, in some cases, took action such as increasing liquidity in the market. In other cases, the Federal Reserve took no action

In your opinion, how appropriate or inappropriate was the Federal Reserve's response in containing the impact of each of the following dealer failures or other disturbances? (Check one box in each row)

	Very appron	Appropriate	Neuther Appropriation	Inappropriate	Very Inappron-	No basis to Ind-	Jane
Dealer Failures or Disturbances	(1)	(2)	(3)	(4)	(5)	(6)	
1982			(Per	cent)	•	•••••	Number
1 Drysdale Government Securities, Inc	46	39	6	9	0	0	180 33
2 Comark	9	39	30	0	0	21	1.01 33
3 Lombard-Wall, Inc	9	36	27	9	0	18	(20) 33
1983							
4 Lion Capital Group	3	38	28	3	0	28	111 32 VI
1984		_			•	•	
5 Continental Illinois National Bank	39	46	6	3	0	6	1221 33
1985							
6 E S M Government Securities, Inc	9	49	21	9	0	12	(23) 33
7 Bevill, Bresler, and Schulman Asset Management Corp	6	39	30	3	0	21	1 ×1 33
8 Parr Securities and Kenney & Branisel, Inc	6	27	36	0	0	30	19 33
9 Bank of New York (clearing operation computer problems)	36	39	9	3	3	9	00, 33
Other	· · ·						
10 (Specify)							·, 0

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6 Did the following dealer failures or other disturbances improve, worsen, or have no effect on your firm's profitability during the period directly after the disturbance in question? (Check one box in each row)

	Greatly	Improved	No elfect	H Orsened	Crreatly WOrschie	No basis to met	Jane
Dealer Failures or Disturbances	(1)	(2)	(3)	(4)	(5)	(6)	
1982			(Per	cent)			Number
1 Drysdale Government Securities, Inc	0	18	55	21	6	0	, 33
2 Comark	0	3	82	12	0	3	(v . 33
3 Lombard-Wall, Inc	0	15	67	15	0	3	, ₁₀₅ 33
1983							
4 Lion Capital Group	0	3	91	3	0	3	nii, 32
1984	L		·				
5 Continental Illinois National Bank	0	15	67	9	3	6	,, 33
1985			•	•			
6 E S M Government Securities, Inc	0	18	67	12	0	3	<i>m</i> , 33
7 Bevill, Bresler, and Schulman Asset Management Corp	0	15	70	12	0	3	a. 33
8 Part Securities and Kenney & Branisel, Inc	0	6	88	3	0	3	as, 33
9 Bank of New York (clearing operation computer problems)	0	0	79	18	0	3	(16, 33
Other				L			
10 (Specify)							· 0

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7 The following changes have taken place in the marketplace since 1982 which may reduce the potential for disturbances in the U.S. Government securities market. How effective or ineffective have each of the following changes been in reducing the potential for disturbances? (Check one box in each row)

រពន្	g the potential for disturbances? (Check on	e oox in ea						
		Very effective	Effective	Neuther effective	Ineflective	Very Ineffective	No basis to Judge	
	Changes to Reduce the Potential for Disturbances	(1)	(2)	(3)	(4)	(5)	(6)	
1	Establishment of a dealer surveillance unit within the Federal Reserve Bank of New York (FRBNY)	16	66	(Per 13	cent) 3	0	3	<u>Number</u> , ₃₈ , 32
2	FRBNY's voluntary capital adequacy guidelines	0	59	19	6	3	13	·34, 3 2
3	FRBNY's investor education program on dealer capital adequacy and proper use of repurchase agreements (RPs)	3	46	24	15	3	9	, 33 ,40,
4	Reduction of the when-issued trading period for new Treasury issues	24	52	15	6	0	3	(41) 3 3
5	FRBNY reporting program for when- issued commitments	6	64	24	0	0	6	(42) 3 3
6	Change in valuing RP collateral (inclu- sion of accrued interest)	73	27	0	0	0	0	(43) 33
7	Increased oversight of RPs by bank regulators	9	36	27	3	0	24	(44) 33
8	Accounting profession's increased em- phasis on reporting and auditing prac- tices for RPs	0	42	33	9	о	15	, 33 (45)
9	Increased emphasis on using written repurchase agreement contracts	15	61	15	3	о	6	,46, 33
10	Increased emphasis on credit analysis of counterparties	42	49	6	0	0	3	33 (14)
11	Other (Specify)	1						2
ļ		{						-
L		I	<u> </u>					1481

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III EFFECTIVENESS OF THE FEDERAL RESERVE BANK OF NEW YORK'S (FRBNY) MARKET OVERSIGHT

The purpose of the following questions is to obtain dealer perceptions regarding the importance and effectiveness of FRBNY oversight of primary dealers and the need for federal regulation of the U.S. Government securities market

(Please note: Questions 8 through 11 should be answered only by primary dealers and aspiring primary dealers reporting daily to the Federal Reserve Bank of New York. All other respondents, Skip to Question 12.)

(If your firm is not familiar with the elements of FRBNY's oversight program, please check "No basis to judge" for each element, as appropriate.)

8 Listed below are elements of the FRBNY's oversight program for primary dealers. Of how much importance, if any, is each of the following elements to the efficient functioning of the government securities market? (Check one box in each row)

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		Luttle or no	Some Importance	Moderate Importance	Great Importance	Very Breat Importance	No basis to Judge	
			1 S E				<i> ₹</i> ₀'	/
_	FRBNY Primary Dealer Oversight Program	(1)	(2)	(3)	(4)	(5)	(6)	
Α	Analysis of			(Perc	ent}			Number
\square	1 Transaction volume reports	3	21	55	12	3	6	⁽⁴⁹⁾ 33
	2 Position reports	0	6	36	39	12	6	(50) 33
Ĺ	3 Dealer financing reports	3	21	30	30	6	9	(51) 33
	4 Monthly/annual financial statements	3	9	24	33	24	6	(52) 33
	5 Capital adequacy (capital-to-risk ratio)	0	12	12	42	27	6	1531 33
	6 Capital adequacy (liquid capital)	0	9	24	42	21	3	(14) 33
	7 Exposure in the when-issued market	6	3	27	55	6	3	(55) 33
B	Periodic On-Site Evaluations of							
	8 Accounting systems	3	18	42	30	6	0	(50) 33
	9 Reporting system and report accuracy	0	12	52	30	6	0	(57) 33
	10 Credit analysis function	3	3	30	39	24	0	(58) 33
	11 Management of risks	3	3	27	39	27	0	¹⁵⁹⁾ 33
	12 Internal financial controls	0	15	24	46	15	0	(60) 33
Γ	13 Margining practices and credit exposure levels	0	6	24	49	21	0	1611 33
-	14 Review of customer transactions	0	15	42	30	12	0	(62) 33

4-0 *

9 In your opinion, how adequately or inadequately has FRBNY administered each of the following aspects of its primary dealer oversight program for your firm? (Check one box in each row)

	More than adequatels.	Adequately	Veuther adequately	Inadequately J	Very Inadequarei.	No basis to Judge	
FRBNY Primary Dealer Oversight Program	(1)	(2)	(3)	(4)	(5)	(6)	
A Analysis of			(Per	cent)			Number
1 Transaction volume reports	19	78	0	0	0	3	(63) 32
2 Position reports	16	81	0	0	0	3	indi 32
3 Dealer financing reports	13	81	0	0	0	6	1011 32
4 Monthly/annual financial statements	16	75	3	0	0	6	1001 32
5 Capital adequacy (capital-to-risk ratio)	16	78	0	0	0	6	(17) 32
6 Capital adequacy (liquid capital)	16	78	0	0	0	6	·MN 32
7 Exposure in the when-issued market	16	75	3	0	0	6	1947 32
B Periodic On-Site Evaluations of							
8 Accounting systems	9	81	3	6	0	0	32 (10-1
9 Reporting system and report accuracy	19	75	0	6	0	0	·*·· 32
10 Credit analysis function	19	66	6	9	0	0	<i>car</i> 32
11 Management of risks	16	72	3	9	0	0	,-3, 32
12 Internal financial controls	13	75	6	6	0	0	·*4· 32
13 Margining practices and credit exposure levels	13	78	3	6	0	0	<i>i</i> 32
14 Review of customer transactions	13	74	7	7	0	0	cm 31

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10 In your opinion, should there be more, less, or about the same amount of FRBNY surveillance of primary dealer trading in the following areas related to the government securities market? (Check one box in each row)

	Much more	More	Abour the	Less	Much less	No basis to Judosis	*
FRBNY Surveillance	(1)	(2)	(3)	(4) cent}	(5)	(6)	Number
I Exchange-traded futures	0	16	84	cent) 0	0	0	···· 32
2 Over-the-counter forwards and options	3	56	25	0	0	16	·** 32
3 Repurchase agreements	6	21	73	0	0	0	/~° 33
4 Interest rate/currency swaps	16	36	32	0	0	16	(110) 31
5 CDs, bankers' acceptances, and other money market instruments	6	6	76	3	0	9	(NI) 33
6 When-issued trading	6	31	59	3	0	0	(92) 32
7 Blind brokering in the inter-dealer market	18	21	55	3	0	3	(13) 33
8 Settlement of physical securities (mortgage-backed)	15	33	33	0	0	18	(**) 33
9 Other (Specify)							(85)

11 Based on the FRBNY's last full surveillance visit, how adequate or inadequate was each of the following aspects of the FRBNY's on-site evaluation? (Check one box in each row)

b

	More than adequase than	Adequate	Neither adequar.	Inadequate Inadequate	Very Inadeo	No basis to Judaci	¥
FRBNY's Surveillance Visit	(1)	(2)	(3)	(4)	(5)	(6)	Number
1 Staff's knowledge of the government securities market	19	69	(Per 9	cent) 3	0	0	(86) 32
2 Staff's knowledge of dealer operations and systems	19	66	13	0	3	0	JZ (TH)
3 Scope of surveillance visit	16	75	6	3	0	0	(NR) 32
4 Depth of surveillance visit	16	69	13	3	0	0	(88) 32
5 Frequency of surveillance visits	6	75	6	13	0	0	1967 32
6 Communication of surveillance visit results to dealer	22	69	3	6	0	0	···· 32
							ID UN

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12 Listed below are standards the Federal Reserve uses to designate primary dealers. How relevant, if at all, to the efficient functioning of the government securities market are the following Federal Reserve standards for designating primary dealers? (Check one box in each row)

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	Very highly relevant	Highly relevan.	Moderately relevant	Somewhat relevanc	Little or no	No Optimos	10.
Federal Reserve Primary Dealer Standards	(1)	(2)	(3)	(4) cent}	(5)	(6)	Number
1 Volume of transactions with customers	49	21	21	6	3	0	× 33
2 Diversity of securities and maturity areas	21	52	27	0	0	0	767 33
3 Diversity of customer base	21	46	30	3	0	0	~ 33
4 Treasury auction participation	21	27	33	12	6	0	·*, 33
5 Capital strength and financial soundness	61	33	3	0	3	0	₁₉₁ 33
6 Experience and capacity in trading, sales, and operations	39	52	6	3	0	0	(10) 33
7 Managerial and auditing controls	36	46	18	0	0	0	<i></i> 33
8 Long-term commitment to the market	52	36	12	0	0	0	azi 33

(Please note. Primary dealers and aspiring primary dealers reporting daily to the FRBNY, continue, all other respondents Skip to Question 15)

13 As a primary dealer or aspiring primary dealer reporting daily to the FRBNY, in your opinion, is the Federal Reserve's application of its primary dealer standards, in the areas listed below, too lenient, too strict, or about right? (Check one box in each row)

	Much loo L	Too lenier	About rist	Too strice	Much Igo.	No opinion	
Federal Reserve Primary Dealer Standards	(1)	(2)	(3)	(4)	(5)	(6)	Number
1 Volume of transactions with customers	9	19	63	cent 6	3	0	(13) 32
2 Diversity of securities and maturity areas	3	28	66	3	0	0	32
3 Diversity of customer base	6	19	75	0	0	0	⁽¹⁴⁾ 32
4 Treasury auction participation	6	6	78	6	0	3	32
5 Capital strength and financial soundness	13	25	63	0	0	0	15/ 32
6 Experience and capacity in trading, sales and operations	6	31	63	0	0	0	⁽¹⁾ 32
7 Managerial and auditing controls	3	22	72	3	0	0	32
8 Long-term commitment to the market	13	25	63	0	0	0) ⁽¹⁹⁾ 32

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14 As a primary dealer or aspiring dealer reporting daily to the FRBNY, in your opinion, does the Federal Reserve use the following enforcement measures for ensuring compliance with its standards too frequently, too infrequently, or is the usage about right? (Check one box in each row)

	Much too	roo frequently	Abour right	Too infrequenti.	Much too Infrequently	No basis to Judge	7
FRBNY Primary Dealer Enforcement Measures	(1)	(2)	(3)	(4) cent)	(5)	(6)	Number
1 Verbal/written admonishment	0	6	50	28	0	16	an 32
2 Temporary reduction in open market trading	0	3	31	31	3	31	(22) 32
3 Suspension of open market trading relationship	0	0	38	19	13	31	(23) 32
4 Termination of primary dealer status	3	0	38	19	16	25	(24) 32
5 Other (Specify)							0 (25)

15 Does the FRBNY's oversight of primary dealers increase, decrease, or have no effect on your firm's need for a credit check of primary dealers with whom you Percenterade? (Check one) Number (26)

ercen	<u></u>	40 10	incen one y	Number
9	1		Greatly decreases the need	3
38	2		Decreases the need	12
53	3		No effect on need	17
0	4		Increases the need	0
0	5		Greatly increases the need	0
0	6	Г	No basis to judge	0
				32

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16 Some parties believe that primary dealer status effec-tively denotes that the Federal Reserve will prevent that dealer from defaulting on its obligations. Others disagree, saying that primary dealer status would not prevent default

Percent	voi	ur firn	pinion, does primary dealer status denote t a that the Federal Reserve will prevent that for defaulting, or not? (Check one)	lt
19	1.		Yes, for all primary dealers	6
3	2		Yes, but only for bank primary dealers	1
3	3		Yes, but only for larger primary dealers	1
0	4		Yes, but only for smaller primary dealers	0
72	5		No	23
3	6		No opinion	1
				36

33

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17	In your opinion, does primary dealer status denot	e to
	the public that the Federal Reserve will prevent	that
Danaan	dealer from defaulting, or not? (Check one)	(28)

eacen			Numb	er.	Percent
44 1		Yes, for all primary dealers		4	
		,	,	7	30
02		Yes, but only for bank primary dea	lers	0	52
7 .	-				52
33		Yes, but only for larger primary de	alers	1	42
04		Yes, but only for smaller primary d	calers	٥	74
•		100, 00, 00, 00, 00 0, 00, 00, promotion (promotion)		•	42
38 5		No	1	2	
	_				55
16 6		No opinion		5	
			3	2	36

VIEWS ON THE NEED, IF ANY, FOR NEW FEDERAL REGULATION

Presently, no federal agency has direct statutory authority to regulate the U.S. Government securities market The Federal Reserve's market oversight is conducted on an informal, voluntary basis Other federal agencies, including the SEC and bank regulators, oversee certain government securities dealers but not the government securities market itself in response to recent dealer failures and market disturbances, the Congress is considering a number of legislative proprosals which would change the regulatory structure of this market

18. If the Congress determines that the U.S. Government securities market should be regulated, in your opinion, which, if any, of the following securities currently exempt from federal regulation, should be brought under a statutory scheme of regulation? (Check all that

r	Percen	in: u ^{scl}	g prov heme (visions should be included under a stati of regulation? (Check all that apply)	-	umber
	30	1		No change needed	(15)	10
	52	2		Dealer registration	(16)	17
	42	3		Recordkeeping requirements	187)	14
	42	4		Reporting requirements	114,	14
	**					16

0 9 🔲 No opinion

19 If the U.S. Government securities market is brought

under federal regulation, which, if any, of the follow-

55	5	Capital adequacy requirements	(14)	18
36	6	Custodial (reserve, segregation, and hypothecation) requirements	(40)	12
12	7	Margin requirements	(41)	4
3	8	Other (Specify)		1
			(42)	

IV. CAPITAL ADEQUACY GUIDELINES

In May 1985, FRBNY issued capital adequacy guidelines for nonprimary government securities dealers not subject to federal regulatory oversight. Compliance with the capital adequacy guidelines is voluntary.

Perce	nt	app	oly)		Numbe	n Pe	rce	sec	urities	s dealers?	Nümber																
5	8	1		No change needed	120119		84	1		Yes	26																
3	3	2		Treasury securities	(30)]]		16	2.		No (Skip to Note after Question 2)																	
3	3	3		Federal Agency securities	an] 1		••				31																
3	6	4.		Securities issued by U.S. Government- sponsored organizations	· 12		21	sec req	urities uestec	acting business with unregulated nonr s dealers, from how many, if any, h l certification of compliance with the F	ave you																
	9	5.		Other (Specify.)	3	Per	cen 30			dequacy guidelines? (Check one.) Numbe All or almost all	(43) L																
	n	6			- 133) 134) O		15	2.		Most (about 75%) 4																	
·	•	•	•	•	•	•	Ū	Ū	•	•	Ũ	Ū	Ū	•	•	•	•	•	ц,		(34) U		0	3.		About half 0	
							15	4		Some (about 25%) 4																	
							41	5		Few, if any 11	_																
										97																	

^{20.} Does your organization currently transact business in U.S. Government securities with any unregulated
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(Please note: Nonprimary dealers not currently subject to federal oversight, continue; all other respondents, Go to Question 26.)

22 About how many, if any, of the following parties request management certification of compliance with the capital ade-quacy guidelines as a condition for doing business with your firm? (If such information is voluntarily provided by your firm, check "Not applicable," as appropriate) (Check one box for each row)

<u>No</u>	<u>te</u> : Questions 22 through 25 not applicable to Primary Dealers.	All or almost all of the parties all Most of the parties of the Some of the Few, if any, Vot Parties Not applicable
	Parties	(1) (2) (3) (4) (5) (6)
	1 Primary dealers	(46)
	2 Nonprimary dealers	(47)
	3 Clearing banks	(48)
	4 Brokers	(19)
	5 Institutional investors	(50)
	6 Repurchase agreement counterparties	ļ50
	7 Other (Specify)	
	<u></u>	
	Has your firm certified or do you plan to certify plance with the FRBNY voluntary capital adec guidelines? (Check one) 1 Yes (Continue.) 2 No, but plan to certify by December 31, 1986 3 No, but plan to certify after 1986 4 No plans to certify 5 Undecided	equacy much, if any, additional cost did your firm incur to comply with FRBNY capital adequacy guidelines? (Check one) (33) 1 Little or no cost 1 1 Little or no cost 2 3 Moderate cost 3 Great cost 4 Great cost 5 Very great cost 6 No basis to judge
24	If yes, by which standard was compliance meas Federal Reserve calculations or SEC uniform net ca rule? (Check one) 1 Federal Reserve calculations 2 SEC uniform net capital rule	capital 26 Which of the following immediate actions, if any, should the Federal Reserve encourage dealers to take when daily capital falls below the amount required under the FRBNY voluntary capital adequacy Percentguidelines? (Check all that apply.) Numb 91 1 Replenish capital or reduce position risks 76 2 Notify FRBNY (37) 25 33 3 Notify clearing bank (39) 11 15 4 Notify government securities brokers (39) 5
		21 5 Notify counterparties/customers (w) 7

3 6 🗌 Other (Specify) _____

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V. YOUR FIRM'S PERCEPTIONS ABOUT THE STRUCTURE AND FUNCTIONING OF THE GOVERNMENT SECURITIES MARKET

(Please note: Questions 27, 28, and 29 may most appropriately be answered by key staff in your firm's Credit Analysis Department.)

27 In evaluating the creditworthiness of U.S. Government securities dealers with whom your firm trades, how much importance, if any, do you place on the following factors? (Check one box in each row.)

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	Very Breat	Great	Moderate	Some Importation	Luttle or no Importa-	No opinion	
Factors	(1)	(2)	(3) (Per	(4) cent)	(5)	(6)	Number
1. Audited annual financial statements	53	25	16	6	0	0	1621 32
2 Interim financial statements	9	34	53	0	3	0	163, 32
3 Knowledge of principals and/or management	61	36	3	0	0	0	1641 31
4 Guarantee from parent or affiliate	34	38	19	6	3	0	(65) 32
5 Dealer's clearing arrangements	0	16	31	34	19	0	1561 32
6 Management's certification of compliance with FRBNY capital adequacy guidelines	o	13	38	28	22	0	, _{67,} 32
7. Independent auditor's year-end confirmation of capital adequacy under FRBNY guidelines	6	13	44	16	22	0	, ₆₈ , 32
 Nature of firm's regulatory oversight (e.g., SEC-registered dealer, bank dealer, unregulated dealer) 	9	34	38	13	6	0	,69, 32
9. Primary dealer designation	25	38	22	9	6	0	(70) 32
10 Outside credit rating sources	0	13	50	13	25	0	on 32
11 Status as an FRBNY monthly reporting dealer	3	6	34	19	34	3	,72, 32
12 Other (Specify)							2
							<i>F</i> 1)

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28 In conducting business with the following types of firms that are subsidiaries, from how many of these subsidiaries does your firm request a written guarantee or comfort letter from the parent or affiliate? (Check one box in each row)

	All or almost all firms	Mosi firms	About half the firms	Some firms	Few, if any,	Nor appless	
Subsidiaries	(1)	(2)	(3)	(4)	(5)	(6)	Number
1 Inter-dealer brokers	19	6	6	19	47	3	,74, 32
2 Primary dealers that are subsidiaries of other firms	13	6	3	28	47	3	,75, 32
3 Nonprimary dealers that are subsidiaries of other firms	19	25	13	25	16	3	1761 32
4 Dealers that do not meet credit standards	66	3	0	0	0	31	,77, 32
5 Dealers conducting transactions on a delayed delivery basis	22	16	6	31	16	9	₍₇₈₎ 32
6 Other (Specify)							0
							_ // /

29 If your firm is organized as a subsidiary, to how many dealers does your parent company or affiliate provide Percentwritten guarantees or comfort letters' (Check one.) Number (80) 52 1 Not applicable (e g , not a subsidiary) All or almost all of the firms Most of the firms About half of the firms Some of the firms Few, if any, firms No basis to judge

6 Other (Specify) _

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INTER-DEALER BROKER WIRES

30 In your opinion, how relevant, if at all, do you consider the following potential criteria for determining which dealers should have access to the inter-dealer broker wires? (Check one box in each row)

		Very Breatly	Greatly Televanr	Moderately relevant	Somewhat reicvanr	Little or no	No basis to Judeo	6
	Criteria for Broker Wire Access	(1)	(2)	(3)	(4)	(5)	(6)	Number
1	Meeting all the requirements for being designated as a primary dealer	65	19	(Pe) 10	cent) 3	3	0	1817 31
2	Recognition as an aspiring primary dealer reporting daily to FRBNY	36	23	19	13	10	0	, ₈₂₎ 31
3	Meeting of minimum trading volume requirements imposed by the brokers	13	0	26	10	48	3	₁₈₃ , 31
4	Meeting of minimum credit requirements imposed by other dealers which trade through the brokers	72	16	3	3	6	0	₍₈₄₎ 32
5	Meeting of minimum credit requirements imposed by the brokers	26	10	23	7	36	0	, ₁₈₅ , 31
6	Other (Specify)							(186)

31 How likely or unlikely would each of the following effects be if access to inter-dealer broker wires were broadened to include all dealers meeting credit requirements imposed by the brokers? (Check one box in each row)

	Hehiy Intely	Lukely	Neuther likely nor unityed	Unlikely	Highly unlikely	No opinios	
Possible Effects from Broadening Access to Broker Wires	(1)	(2)	(3)	(4)	(5)	(6)	Number
1 Certain primary dealers would reconsider remaining a primary dealer	26	29	(Pe 7	rcent) 19	13	7	, ₁₈₇ , 31
2 Certain primary dealers would restrict their business with inter-dealer brokers that have broadened access	68	29	0	0	3	0	, _{rra,} 31
3 Certain inter-dealer brokers would conduct business on a principal rather than agency basis	36	39	0	13	10	3	189, 31
4 Liquidity in the government securities market would increase	0	3	29	36	26	7	, _{90,} 31
5 There would be an increased probability of a market disturbance	30	37	17	0	7	10	, _{192,} 30

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32 In your opin:on, to what extent, if any, does access to inter-dealer broker wires represent a competitive advantage for dealers who have such access? (Check one.)

Percen	<u>t</u>		uculeis who have su	Number	1 Oneen
16	1		Little or no extent	- 5	
48	2		Some extent	15	
19	3		Moderate extent	6	
10	4		Great extent	3	
7	5		Very great extent	2	
0	6		No basis to judge	0	
VI	. C	OMN	MENTS		

33 Are there any other aspects of the present regulatory framework (not mentioned in this questionnaire) that, if changed, could improve your firm's competitiveness and/or the efficiency of the government securities market without adversely affecting the prudence of your toperations? (Check one)

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34. If you have any additional comments about the preceding questions or about the Federal Reserve's oversight of the U.S. Government securities market, please use the space provided below or attach another sheet

Nineteen primary dealers submitted additional comments.

THANK YOU FOR YOUR HELP!

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1D (1 2) CARD 1 (3)

NONPRIMARY DEALER RESPONSES



U.S. GENERAL ACCOUNTING OFFICE

SURVEY OF THE FEDERAL RESERVE'S OVERSIGHT OF THE U.S. GOVERNMENT SECURITIES MARKET: DEALERS' VIEWS

INSTRUCTIONS.

The U S General Accounting Office (GAO), an independent agency of the Congress responsible for evaluating federal programs, is currently reviewing the U S Government securities market The purpose of this survey is to obtain the views and perceptions of primary and large nonprimary dealers about the adequacy of the Federal Reserve Bank of New York's (FRBNY) oversight of this market

The questionnaire can be completed in less than one hour Most of the questions can be quickly answered by 1 Wh checking boxes The questionnaire should be answered by Number (or the addressee and/or trading/credit analysis staff in the com-06 me pany's fixed income or government securities department. <u>respondents</u>

All questionnaire responses will be treated confidentially. Individual responses will not be made available to any other agency. The questionnaire is numbered only to aid us in our follow-up efforts and will not be used to identify you with your response. After the questionnaires have been processed, the link between you and your responses will be destroyed and only summary data will be used in our report to the Congress. Your response is voluntary, however, we cannot make a meaningful assessment of the U.S. Government securities market without your cooperation

Please complete the questionnaire and mail it back in the self-addressed, stamped envelope within 10 days after receiving this request 1f you have any questions, please call Mr Thomas C. Bittman or Mr William C Petersen in New York at (212) 264-0730 In the event the envelope is misplaced, the return address is

> U.S General Accounting Office Mr Thomas C Bittman Room 4112 26 Federal Plaza New York, NY 10278

Thank you for your help

* * *

I. BACKGROUND

In order to better evaluate overall questionnaire results, we ask that you provide the information requested below This information will assist us in understanding the perspectives of a wide range of market participants. It should be emphasized that this information will in no manner be used to identify specific firms responding to the questionnaire

1 Which of the following best describes your firm's role (or your role as a subsidiary, if applicable) in the government securities market? (Check one)

- Primary dealer registered with SEC
- 2 Primary dealer bank
- 3 Primary dealer specialist firm
- 13 4 Nonprimary dealer registered with SEC
- 23 5 🔲 Nonprimary dealer bank
- 5 6 🔲 Nonprimary dealer specialist firm

7 🔲 Other (Specify)

- 2 What was your firm's approximate average daily customer transaction volume, if any, in Treasury and Federal Agency securities for calendar year 1985? (Check one.)
 5 1 □ \$0 No customer transactions 2
 2 0 Under \$25,000,000 10
 3 □ \$25,000,000 \$99,999,999 15
- **3**9 3 **\$**25,000,000 **\$**99,999,999 **1**5
- 21 4 🔲 \$100,000,000 \$249,999,999 8
- 10 5 🔲 \$250,00,000 \$499,999,999 4
- $0 \ 6 \ \Box \ $500,000,000 \text{ or more} \qquad 0 \ 39$
- <u>Note</u>: Questions 2 through 33 expressed in percentages. The percentages shown may not add to 100 due to rounding. The actual number of respondents is shown on the right-hand side of each question.

41

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3 What was your firm's approximate average net daily inventory, if any, in Treasury and Federal Agency securities during calendar year 1985? (Check one)

		year 1965 (Check one)	Number				Number
0	1	\$0 - No positions taken during	the year O	15	4	\$100,000,000 - \$249,999,999	6
40	2	Under \$25,000,000	16	8	5	\$250,000,000 - \$499,999,999	3
38	3	\$25,000,000 - \$99,999,999	15	0	6	\$500,000,000 or more	<u>0</u> 40

II. IMPACT OF RECENT DEALER FAILURES AND OTHER MARKET DISTURBANCES

Starting in May 1982 and continuing through December 1985, a series of dealer failures and other disturbances occurred within the government securities market. The purpose of the following questions is to obtain your firm's perceptions regarding the impact of these events on the overall functioning of the government securities market as well as the effectiveness of resulting changes in market practices and Federal Reserve oversight.

4 To what extent, if any, did the following dealer failures or other disturbances temporarily disrupt the overall functioning of the U S Government securities market? (Check one box for each row)

	Luttle or no	Some extern	Moderate	Great exten.	Very Breat	No basis io Judge	
Dealer Failures or Disturbances	(1)	(2)	(3)	(4)	(5)	(6)	
1982			(Per	icent)			Number
1 Drysdale Government Securities, Inc.	5	10	18	30	33	5	(R) 40
2. Comark	38	32	11	3	0	16	ro, 3 7
3 Lombard-Wall, Inc	15	26	33	18	3	5	101 39
1983							l
4. Lion Capital Group	40	30	20	0	0	10	<i>ai</i> , 40
1984						_	
5 Continental Illinois National Bank	21	13	23	31	10	3	(12) 39
1985							
6. E S M. Government Securities, Inc	3	15	44	21	15	3	(13) 39
7 Bevill, Bresler, and Schulman Asset Management Corp	15	10	41	23	5	5	,14, 39
8 Parr Securities and Kenney & Branisel, Inc	51	33	10	3	0	3	, ₁₅ , 39
9 Bank of New York (clearing operation computer problems)	30	33	25	5	3	5	(16) 40
Other							
10 (Specify)							117, 1

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5. For the following dealer failures or disturbances, the Federal Reserve System, in some cases, took action such as increasing liquidity in the market. In other cases, the Federal Reserve took no action.

In your opinion, how appropriate or inappropriate was the Federal Reserve's response in containing the impact of each of the following dealer failures or other disturbances? (Check one box in each row.)

	Very	Appropriate	Neither appropriate	Inappropriate	Very inappro-	No basis to Judes	\$
Dealer Failures or Disturbances	(1)	(2)	(3)	(4)	(5)	(6)	
1982			(Per	icent)			Number
1 Drysdale Government Securities, Inc	25	55	5	0	0	15	(18) 40
2 Comark	18	23	20	0	0	40	,19, 4 0
3 Lombard-Wall, Inc	23	43	13	0	0	23	100, 40
1983							
4 Lion Capital Group	18	28	23	0	0	33	(21) 40
1984							
5 Continental Illinois National Bank	50	35	5	0	3	8	, ₂₂₁ 40
1985		-					
6 E S M Government Securities, Inc	25	50	10	0	0	15	1231 40
7 Bevill, Bresler, and Schulman Asset Management Corp	23	39	18	0	0	21	(24) 39
8. Parr Securities and Kenney & Branisel, Inc	18	30	25	0	0	28	1251 40
9 Bank of New York (clearing operation computer problems)	35	38	10	0	0	18	,26, 40
Other							1 1
10 (Specify)							1271 1

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6 Did the following dealer failures or other disturbances improve, worsen, or have no effect on your firm's profitability during the period directly after the disturbance in question? (Check one box in each row.)

	Greatly	Improved	No effect	Worsened	Greatly	No basis to hud	200
Dealer Failures or Disturbances	(1)	(2)	(3)	(4)	(5)	(6)	
1982			(Pe	icent)			Num
1 Drysdale Government Securities, Inc	0	21	49	15	3	13	1281 3
2 Comark	0	0	82	0	0	18	,29, 3
3 Lombard-Wall, Inc	0	10	72	5	3	10	1301 3
1983							
4 Lion Capital Group	0	3	82	3	0	13	₁₃₁₁ , 3
1984	•		.		· · · · · · · · · · · · · · · · · · ·	•	
5 Continental Illinois National Bank	3	29	53	8	3	5	1321 3
1985				<u> </u>			
6 E S M Government Securities, Inc	0	15	58	20	3	5	133, 4
7 Bevill, Bresler, and Schulman Asset Management Corp	0	10	65	18	3	5	1341 4
8 Parr Securities and Kenney & Branisel, Inc	0	8	77	13	0	3	1351 3
9. Bank of New York (clearing operation computer problems)	0	0	79	3	0	18	1361 3
Other							
0 (Specify)							(37)

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7 The following changes have taken place in the marketplace since 1982 which may reduce the potential for disturbances in the US Government securities market. How effective or ineffective have each of the following changes been in reducing the potential for disturbances? (Check one box in each row)

	the potential for disturbances: (Check on	Very effective		Neither effective nor ineffective	Ineffective	Very Ineffective	No basis to Judge	5
	Changes to Reduce the Potential for Disturbances	(1)	(2)	(3)	(4)	(5)	(6)	
	Establishment of a dealer surveillance unit within the Federal Reserve Bank of New York (FRBNY)	10	54	(Per 5	cent) 0	0	32	<u>Number</u> ,38, 41
2	FRBNY's voluntary capital adequacy guidelines	5	46	24	7	2	15	(39) 41
3.	FRBNY's investor education program on dealer capital adequacy and proper use of repurchase agreements (RPs)	2	46	20	7	0	24	41
4.	Reduction of the when-issued trading period for new Treasury issues	20	46	27	5	0	2	, ₄₁₎ , 41
5	FRBNY reporting program for when- issued commitments	5	46	29	0	0	20	1421 41
6	Change in valuing RP collateral (inclu- sion of accrued interest)	54	44	2	0	0	0	, ₄₃₎ , 41
7.	Increased oversight of RPs by bank regulators	17	54	15	0	0	15	,44, 41
8	Accounting profession's increased em- phasis on reporting and auditing prac- tices for RPs	15	56	20	5	о	5	41 (45)
9	Increased emphasis on using written repurchase agreement contracts	23	40	25	10	o	3	146j 40
10	Increased emphasis on credit analysis of counterparties	29	66	2	2	0	0	(47) 41
11	Other (Specify)							2
								(48)

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III EFFECTIVENESS OF THE FEDERAL RESERVE BANK OF NEW YORK'S (FRBNY) MARKET OVERSIGHT

The purpose of the following questions is to obtain dealer perceptions regarding the importance and effectiveness of FRBNY oversight of primary dealers and the need for federal regulation of the U S Government securities market

(Please note: Questions 8 through 11 should be answered only by primary dealers and aspiring primary dealers reporting daily to the Federal Reserve Bank of New York. All other respondents, Skip to Question 12.)

(If your firm is not familiar with the elements of FRBNY's oversight program, please check "No basis to judge" for each element, as appropriate)

8 Listed below are elements of the FRBNY's oversight program for primary dealers. Of how much importance, if any, is each of the following elements to the efficient functioning of the government securities market? (Check one box in each row)

<u>ite</u> : Responses for questions 8 through 11 13, and 14 reflect all aspiring primary dealers reporting daily to the FRBNY as of April 1986. The number of aspiring primary dealers is not public information.	Little or no	Some Importance	Moderate	Great Importance	Very Breat Importance	No basis to Judge	
FRBNY Primary Dealer Oversight Program	(1)	(2)	(3)	(4)	(5)	(6)	1
A Analysis of			(Per	cent)			1
1 Transaction volume reports	0	0	57	29	0	14	1 "
2 Position reports	0	0	43	29	14	14	^
3 Dealer financing reports	0	0	57	29	0	14	1
4 Monthly/annual financial statements	0	0	17	67	0	17] ′
5 Capital adequacy (capital-to-risk ratio)	0	0	14	43	29	14	، [
6 Capital adequacy (liquid capital)	0	0	14	57	14	14	1,
7 Exposure in the when-issued market	0	0	14	29	29	29	٦,
B Periodic On-Site Evaluations of							1
8 Accounting systems	0	0	43	14	14	29	1,
9 Reporting system and report accuracy	0	0	29	14	29	29	،
10 Credit analysis function	0	0	29	14	29	29	1,
11 Management of risks	0	0	0	57	14	29	۱,
12 Internal financial controls	0	0	14	43	14	29	1,
13 Margining practices and credit exposure levels	0	0	0	43	29	29	1,
14 Review of customer transactions	14	0	14	29	14	29	٦,

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9 In your opinion, how adequately or inadequately has FRBNY administered each of the following aspects of its primary dealer oversight program for your firm? (Check one box in each row)

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	More than adequatel.	Adequately	Neither adequately	Inadequately J	Very Inadequares	No basis to Judge	
FRBNY Primary Dealer Oversight Program	(1)	(2)	(3)	(4)	(5)	(6)	
A Analysis of			(Per	cent)			
1 Transaction volume reports	29	57	0	0	0	14	<i>(</i> 63)
2 Position reports	29	57	0	0	0	14	(64)
3 Dealer financing reports	29	57	0	0	0	14	(63)
4 Monthly/annual financial statements	14	71	0	0	0	14	(66)
5 Capital adequacy (capital-to-risk ratio)	29	57	0	0	0	14	(67)
6 Capital adequacy (liquid capital)	14	71	0	0	0	14	(68)
7. Exposure in the when-issued market	29	29	0	0	0	43	(69)
B. Periodic On-Site Evaluations of							
8 Accounting systems	14	43	0	0	0	43	170,
9 Reporting system and report accuracy	0	57	0	0	0	43	(71)
10 Credit analysis function	14	43	0	0	0	43	(72)
11 Management of risks	14	43	0	0	0	43	(73)
12 Internal financial controls	14	43	0	0	0	43	(74)
13. Margining practices and credit exposure levels	14	43	0	0	0	43	171)
14 Review of customer transactions	0	57	0	0	0	43	(76)

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10 In your opinion, should there be more, less, or about the same amount of FRBNY surveillance of primary dealer trading in the following areas related to the government securities market? (Check one box in each row)

		Much more	More	About the same	Less	Much less	No basis to Judges	
	FRBNY Surveillance	(1)	(2)	(3)	(4)	(5)	(6)	
1	Exchange-traded futures	0	0	86	cent)	14	0	(77)
2	Over-the-counter forwards and options	14	43	43	0	0	0	(78)
3	Repurchase agreements	0	0	100	0	0	0	(79)
4	Interest rate/currency swaps	0	14	57	0	0	29	(AQ)
5	CDs, bankers' acceptances, and other money market instruments	o	29	71	0	0	0	(81)
6	When-issued trading	0	14	86	0	0	0	(82)
7	Blind brokering in the inter-dealer market	29	0	71	0	0	0	(R3)
8	Settlement of physical securities (mortgage-backed)	14	0	71	0	14	0	(84)
9	Other (Specify)							1851

11 Based on the FRBNY's last full surveillance visit, how adequate or inadequate was each of the following aspects of the FRBNY's on-site evaluation? (Check one box in each row.)

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		More than adoption than	Adequare	Netther adequate	Inadequate	Very	No basis to Judes	*
	FRBNY's Surveillance Visit	(1)	(2)	(3)	(4)	(5)	(6)	
1	Staff's knowledge of the government securities market	43	57	(Per 0	cent) 0	0	0	(86)
2	Staff's knowledge of dealer operations and systems	43	57	0	0	0	0	187)
3	Scope of surveillance visit	57	43	0	0	0	0	(##)
4	Depth of surveillance visit	43	57	0	0	0	0	(A9)
5	Frequency of surveillance visits	0	86	0	0	0	14	(90)
6	Communication of surveillance visit results to dealer	14	43	14	14	0	14	(91)

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12 Listed below are standards the Federal Reserve uses to designate primary dealers. How relevant, if at all, to the efficient functioning of the government securities market are the following Federal Reserve standards for designating primary dealers? (Check one box in each row.)

	Very highly relevant	Highly relevant	Moderately relevant	Somewhat relevan:	Little or no	No Opmice	
Federal Reserve Primary Dealer Standards	(1)	(2)	(3)	(4)	(5)	(6)	Number
1 Volume of transactions with customers	18	40	13	cent) 20	5	5	1940
2 Diversity of securities and maturity areas	15	23	35	23	0	5	151 40
3 Diversity of customer base	15	13	50	18	0	5	,-,40
4 Treasury auction participation	18	30	35	10	3	5	₁₈₁ 40
5 Capital strength and financial soundness	72	21	3	0	0	5	151 39
6 Experience and capacity in trading, sales, and operations	48	40	8	0	0	5	(10) 40
7 Managerial and auditing controls	43	45	3	5	0	5	,,,,40
8 Long-term commitment to the market	58	25	13	0	0	5	(12,40

(Please note: Primary dealers and aspiring primary dealers reporting daily to the FRBNY, continue; all other respondents Skip to Question 15.)

13 As a primary dealer or aspiring primary dealer reporting daily to the FRBNY, in your opinion, is the Federal Reserve's application of its primary dealer standards, in the areas listed below, too lenient, too strict, or about right? (Check one box in each row)

	Much too 2	Too lenier	Abour not	Too strict	Much too	No opinion	
Federal Reserve Primary Dealer Standards	(1)	(2)	(3) (Det	(4)	(5)	(6)	
Volume of transactions with customers	0	0	86	14	0	0	(13)
Diversity of securities and maturity areas	0	0	100	0	0	0	
Diversity of customer base	0	0	100	0	0	0	(14)
Treasury auction participation	0	0	86	14	0	0	en 1
Capital strength and financial soundness	0	14	86	0	0	0	(15)
Experience and capacity in trading, sales and operations	0	0	100	0	0	0	/1 ⁻ /
Managerial and auditing controls	0	0	100	0	0	0	, _{או} י,
Long-term commitment to the market	0	14	86	0	0	0	(19)

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14 As a primary dealer or aspiring dealer reporting daily to the FRBNY, in your opinion, does the Federal Reserve use the following enforcement measures for ensuring compliance with its standards too frequently, too infrequently, or is the usage about right? (Check one box in each row.)

	Much too frequently	Too frequently	Aboui righi	Too Infrequenci	Much too infrequently	No basis to Judge	/
FRBNY Primary Dealer Enforcement Measures	(1)	(2)	(3)	(4) . cent)	(5)	(6)	
1 Verbal/written admonishment	0	0	43	0	0	57	(21)
2 Temporary reduction in open market trading	0	0	29	0	0	71	(22)
3 Suspension of open market trading relationship	0	0	0	29	0	71	(23)
4 Termination of primary dealer status	0	0	0	29	29	43	(24)
5 Other (Specify)							(25)

15 Does the FRBNY's oversight of primary dealers increase, decrease, or have no effect on your firm's need for a credit check of primary dealers with whom you arade? (Check one) (26)

Percen	<u>t</u> ra	aer (C	neck one)	Number
10	1		Greatly decreases the need	4
32	2		Decreases the need	13
56	3		No effect on need	23
0	4		Increases the need	0
0	5		Greatly increases the need	0
2	6	\Box	No basis to judge	1
				41

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16 Some parties believe that primary dealer status effectively denotes that the Federal Reserve will prevent that dealer from defaulting on its obligations. Others disagree, saying that primary dealer status would not prevent default.

In your opinion, does primary dealer status denote to
your firm that the Federal Reserve will prevent that
dealer from defaulting, or not? (Check one)

Percer	u	N	umber
5	1.	Yes, for all primary dealers	2
5	2	Yes, but only for bank primary dealers	2
2	3.	Yes, but only for larger primary dealers	; 1
0	4	Yes, but only for smaller primary deale	rs Ø
88	5.	No	36
0	6	No opinion	0

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Perc		the dea	e publ	opinion, does primary dealer status de ic that the Federal Reserve will preve om defaulting, or not? (Check one.)			ur in	nder fe g prov	S Government securities market is b ideral regulation, which, if any, of the visions should be included under a sta	ollow- tutory
	2	<u>~</u> 1	\square	Yes, for all primary dealers	17	Perc	ent	neme	of regulation? (Check all that apply)	Number
	2	2	n	Yes, but only for bank primary deal	lers 1	27	1		No change needed	119.11
	2	3	П	Yes, but only for larger primary dea		42	2		Dealer registration	1361 17
	0	4	n	Yes, but only for smaller primary de		49	3		Recordkeeping requirements	(17) 20
4	4	5	n	No	18	37	4		Reporting requirements	, 18, 15
1	'n	6	П	No opinion	4	71	5		Capital adequacy requirements	,39, 2 9
,	v	•	-		41	49	6		Custodial (reserve, segregation, and hypothecation) requirements	20
				THE NEED, IF ANY, FOR NEW	1			_	hypotheeation) requirements	
1	FEC	DEI	RAL	REGULATION		39	7	Ш	Margin requirements	, ₄₁ , 16
2	uth			y, no federal agency has direct sta egulate the U.S. Government securities n		5	8.		Other (Specify)	_ 2
	he	Fee	deral I	Reserve's market oversight is conducted	i on an					(42)
t	he S	SEC	C and	untary basis. Other federal agencies, inc bank regulators, oversee certain gover	nment	2	9		No opinion	₍₄₃₎ 1
ı	seli	fl	in res	lers but not the government securities i ponse to recent dealer failures and r	market		_			
				the Congress is considering a num oprosals which would change the regi		IV	. C	APIT	AL ADEQUACY GUIDELINES	
				this market.	latory				1985, FRBNY issued capital ade	
1				ongress determines that the U.S. Gover		sub	ject	to fed	nonprimary government securities deale eral regulatory oversight Compliance with	th the
		wh	ich, if	market should be regulated, in your op f any, of the following securities cu	rrently		_	-	acy guidelines is voluntary	
	•	whi exe und	ich, if mpt f ler a si	f any, of the following securities cu from federal regulation, should be b	rrently		Do	es you	ir organization currently transact busin	
Perci	•	whi exe und	ich, if mpt f ler a si	f any, of the following securities cu	rrently rought all that	20.	Do U.:	es you S. Go		ulated
Perci	ent	whi exe und	ich, if mpt f ler a si	f any, of the following securities cu from federal regulation, should be b	rrently		Do U.:	es you S. Go	ir organization currently transact busin overnment securities with any unreg	
	ent	whi exe und	ich, if mpt f ler a si	f any, of the following securities cu from federal regulation, should be b tatutory scheme of regulation? (Check of	rrently rought all that Number	20. <u>Perce</u>	Do U.:	es you S. Go	ir organization currently transact busin evernment securities with any unreg dealers?	ulated <u>Nümber</u> 18
6	ent	whi exe und	ich, if mpt f ler a si	f any, of the following securities cu rom federal regulation, should be bi tatutory scheme of regulation? (Check of No change needed	rrently rought all that <u>Number</u> 19926	20. <u>Perce</u> 44 56	Do U.: sec 1	ses you S. Go surnties	or organization currently transact busin overnment securities with any unregist dealers? Yes No (Skip to Note after Question 21.)	ulated <u>Nümber</u> 18 <u>23</u> <u>41</u>
6: 22	ent	whi exe und app 1 2	ich, if mpt f ler a si	f any, of the following securities cu from federal regulation, should be bi tatutory scheme of regulation? (Check of No change needed Treasury securities	rrently rought all that <u>Number</u> 179 26 130 9 131 9 12	20. <u>Perce</u> 44 56 21.	Do U.: sec 1 2 In sec	condu	ar organization currently transact busin overnment securities with any unregi- dealers? Yes No (Skip to Note after Question 21.) cting business with unregulated nonpri- dealers, from how many, if any, hav certification of compliance with the Exercise	ulated <u>Nüthber</u> 18 <u>23</u> <u>41</u> mary e you BNY's
6: 21 21	ent	whi exe und app 1 2	ich, if mpt f ler a si	f any, of the following securities cu from federal regulation, should be bi tatutory scheme of regulation? (Check of No change needed Treasury securities Federal Agency securities Securities issued by U.S. Governmen	rrently rought all that <u>Number</u> 179 26 130 9 131 9 12	20. <u>Perce</u> 44 56 21.	Do U.: sec 1 2 In sec	condu	ar organization currently transact busin overnment securities with any unregi- dealers? Yes No (Skip to Note after Question 21.) cting business with unregulated nonpri- dealers, from how many, if any, hav certification of compliance with the FRE dequacy guidelines? (Check one), Number.	ulated <u>Nümber</u> 18 <u>23</u> <u>41</u> mary e you
6: 22 22 29	ent	whi executed app 1 2 3 4	ich, if mpt f ler a si	f any, of the following securities cu from federal regulation, should be bi- tatutory scheme of regulation? (Check of No change needed Treasury securities Federal Agency securities Securities issued by U.S. Governmen sponsored organizations	rrently rought all that <u>Number</u> 179 26 130 9 131 9 12	20. <u>Perce</u> 44 56 21. <u>Perce</u> 18	Do U.: sec 1 2 In sec	condu	ar organization currently transact business with any unregisted dealers? Yes No (Skip to Note after Question 21.) cting business with unregulated nonpri- dealers, from how many, if any, hav certification of compliance with the FRE dequacy guidelines? (Check one) All or almost all 3	ulated <u>Nüthber</u> 18 <u>23</u> <u>41</u> mary e you BNY's
6: 22 22 29	ent	whi executed app 1 2 3 4	ich, if mpt f ler a si	f any, of the following securities cu from federal regulation, should be bi- tatutory scheme of regulation? (Check of No change needed Treasury securities Federal Agency securities Securities issued by U.S. Governmen sponsored organizations	rrently rought all that <u>Number</u> 179 26 130 9 131 9 12	20. <u>Perce</u> 44 56 21. <u>Perce</u> 18 12	Do U:: M 1 2 In sec req x 1. 2	condu	ar organization currently transact busine overnment securities with any unregistical edealers? Yes No (Skip to Note after Question 21.) cting business with unregulated nonpri- dealers, from how many, if any, hav certification of compliance with the FRE dequacy guidelines? (Check one), Number All or almost all 3 Most (about 75%) 2	ulated <u>Nüthber</u> 18 <u>23</u> <u>41</u> mary e you BNY's
6: 22 23 29 29	ent	white execution of the second	ich, if mpt f ler a si	f any, of the following securities cu from federal regulation, should be bi- tatutory scheme of regulation? (Check of No change needed Treasury securities Federal Agency securities Securities issued by U.S. Governmen sponsored organizations Other (Specify.)	rrently rought all that (20) 26 (30) 9 (31) 9 (31) 9 (31) 9 (32) (32) 1 (32) 1 (33)	20. <u>Perce</u> 44 56 21. <u>Perce</u> 18	Do U.: sec 1 2 In sec	condu	ar organization currently transact business with any unregisted dealers? Yes No (Skip to Note after Question 21.) cting business with unregulated nonprised dealers, from how many, if any, hav certification of compliance with the FRE dequacy guidelines? (Check one) Number All or almost all 3 Most (about 75%) 2 About half 0	ulated <u>Nüthber</u> 18 <u>23</u> <u>41</u> mary e you BNY's
6: 22 23 29 29	ent	white execution of the second	ich, if mpt f ler a si	f any, of the following securities cu from federal regulation, should be bi- tatutory scheme of regulation? (Check of No change needed Treasury securities Federal Agency securities Securities issued by U.S. Governmen sponsored organizations Other (Specify.)	rrently rought all that (20) 26 (30) 9 (31) 9 (31) 9 (31) 9 (32) (32) 1 (32) 1 (33)	20. <u>Perce</u> 44 56 21. <u>Perce</u> 18 12 0 6	Do U.sec 1 2 In secret 1. 2 3 4	condu	All or almost all All or almost all Most (about 25%) Most (about 25%) More and an all of	ulated <u>Nüthber</u> 18 <u>23</u> <u>41</u> mary e you BNY's
6: 22 23 29 29	ent	white execution of the second	ich, if mpt f ler a si	f any, of the following securities cu from federal regulation, should be bi- tatutory scheme of regulation? (Check of No change needed Treasury securities Federal Agency securities Securities issued by U.S. Governmen sponsored organizations Other (Specify.)	rrently rought all that (20) 26 (30) 9 (31) 9 (31) 9 (31) 9 (32) (32) 1 (32) 1 (33)	20. <u>Perce</u> 44 56 21. <u>Perce</u> 18 12	Do U:: M 1 2 In sec req x 1. 2	condu	ar organization currently transact business with any unregisted dealers? Yes No (Skip to Note after Question 21.) cting business with unregulated nonprised dealers, from how many, if any, hav certification of compliance with the FRE dequacy guidelines? (Check one) Number All or almost all 3 Most (about 75%) 2 About half 0	ulated <u>Nüthber</u> 18 <u>23</u> <u>41</u> mary e you BNY's
6: 22 23 29 29	ent	white execution of the second	ich, if mpt f ler a si	f any, of the following securities cu from federal regulation, should be bi- tatutory scheme of regulation? (Check of No change needed Treasury securities Federal Agency securities Securities issued by U.S. Governmen sponsored organizations Other (Specify.)	rrently rought all that (20) 26 (30) 9 (31) 9 (31) 9 (31) 9 (32) (32) 1 (32) 1 (33)	20. <u>Perce</u> 44 56 21. <u>Perce</u> 18 12 0 6	Do U.sec 1 2 In secret 1. 2 3 4	condu	All or almost all All or almost all Most (about 25%) Most (about 25%) More and an all of	ulated <u>Nüthber</u> 18 <u>23</u> <u>41</u> mary e you BNY's

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(Please note: Nonprimary dealers not currently subject to federal oversight, continue; all other respondents, Go to Question 26.)

22 About how many, if any, of the following parties request management certification of compliance with the capital adequacy guidelines as a condition for doing business with your firm? (If such information is voluntarily provided by your firm, check "Not applicable," as appropriate) (Check one box for each row)

No	<u>te</u> :	de Be re th	calers in ou cause of the sponse rate rough 25, u rese response	ur survey his group e to ques we are no ses.	's low	All or almost all of the partice all			Abour half of the parties		(1	7
1			Parti	es		(1)	(2)		(3)	(4)	(5)	(6)	
	1 F	Prima	ary dealers										(46)
	2 N	Nonp	orimary dealers										(47)
	3 (Clear	ing banks										(48)
	4 E	Broke	ers										(49)
	5 I	nstit	utional investo	rs									(50)
	6 F	Repu	rchase agreeme	ent counterpa	arties								ch
	7 C	Other	(Specify)										
	-												(12)
23	pliar	nce v	r firm certified with the FRBN rs? (Check one Yes (Continue No, but plan by December No, but plan after 1986	Y voluntary) to certify 31, 1986	lan to certify com capital adequacy (3) (Skip to Question 26.)	Y	mu con	ch, if	any, a with 1 one) Little Some	additiona	al cost du capital a ost	rating exper d your firm dequacy gr	incur to
	4		No plans to c Undecided	certify	2		4 5 6		Very	t cost great co asis to ji			
24	Fede rule'	ral F	Reserve calculati heck one J Federal Reser	ions or SEC u		I >	sho who	uld th en da ler t	ne Fede ily car he FF	erai Rese otal falis RBNY	rve encous s below t	ate actions urage dealer he amount capital a	rs to take required
	2		SEC uniform	net capital	rule	76						duce positio	

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2 Notify FRBNY

Notify clearing bank

Notify government securities brokers

Notify counterparties/customers
Other (Specify)

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V YOUR FIRM'S PERCEPTIONS ABOUT THE STRUCTURE AND FUNCTIONING OF THE GOVERNMENT SECURITIES MARKET

(Please note: Questions 27, 28, and 29 may most appropriately be answered by key staff in your firm's Credit Analysis Department.)

27 in evaluating the creditworthiness of U S Government securities dealers with whom your firm trades, how much importance, if any, do you place on the following factors? (Check one box in each row)

		Vcry Breat	Great	Moderale	Some	Little or no	No opinion	7
	Factors	(1)	(2)	(3)	(4) cent)	(5)	(6)	Number
1	Audited annual financial statements	44	44	10	3	0	0	162; 39
2.	Interim financial statements	23	33	33	5	5	0	⁽⁶³⁾ 39
3	Knowledge of principals and/or management	59	21	18	3	0	0	1641 39
4	Guarantee from parent or affiliate	23	36	23	10	8	0	1651 39
5	Dealer's clearing arrangements	0	17	25	28	22	8	(66) 36
6	Management's certification of compliance with FRBNY capital adequacy guidelines	8	18	29	18	16	11	, _{67,} 38
7	Independent auditor's year-end confirmation of capital adequacy under FRBNY guidelines	11	18	32	18	16	5	, ₆₈ , 38
8.	Nature of firm's regulatory oversight (e.g., SEC-registered dealer, bank dealer, unregulated dealer)	8	56	18	10	5	3	, _{159,} 39
9	Primary dealer designation	23	40	23	15	0	0	170, 40
10	Outside credit rating sources	3	18	41	10	23	5	1711 39
11	Status as an FRBNY monthly reporting dealer	3	21	31	26	18	3	(72) 39
12.	Other (Specify)							3 1731

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28 In conducting business with the following types of firms that are subsidiaries, from how many of these subsidiaries does your firm request a written guarantee or comfort letter from the parent or affiliate? (Check one box in each row)

		All or almost all firms	Mosi firms	About half	Some firms	Few, if any,	Nor ^a pplicat.	Jan
	Subsidiaries	(1)	(2)	(3)	(4)	(5)	(6)	Number
1	Inter-dealer brokers	11	3	0	cent) 6	42	39	1741 36
2	Primary dealers that are subsidiaries of other firms	11	16	3	14	43	14	(75) 37
3	Nonprimary dealers that are subsidiaries of other firms	28	6	0	11	39	17	(76) 36
4	Dealers that do not meet credit standards	24	0	0	3	11	62	1771 37
5	Dealers conducting transactions on a delayed delivery basis	11	5	5	14	30	35	1781 37
6	Other (Specify)							1 (79)

29 If your firm is organized as a subsidiary, to how many dealers does your parent company or affiliate provide written guarantees or comfort letters? (Check one)

Perce	e <u>nt</u> "'	itten g	uarantees of comfort letters, icheck one	, Number
70	1		Not applicable (e g , not a subsidiary)	21
0	2		All or almost all of the firms	0
3	3		Most of the firms	1
0	4	С	About half of the firms	0
3	5		Some of the firms	1
23	6		Few, if any, firms	7
0	7	5	No basis to judge	<u>0</u> <u>30</u>

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INTER-DEALER BROKER WIRES

30 In your opinion, how relevant, if at all, do you consider the following potential criteria for determining which dealers should have access to the inter-dealer broker wires? (Check one box in each row)

		Very Breatly	Greatly relevant	Moderalcjy relevant	Somewhat Televani	Little or no relevance	No basis to Judge	6
	Criteria for Broker Wire Access	(1)	(2)	(3)	(4)	(5)	(6)	
1	Meeting all the requirements for being designated as a primary dealer	22	16	(Per 3	cent) 11	43	5	Number 181, 37
2	Recognition as an aspiring primary dealer reporting daily to FRBNY	19	19	5	16	35	5	, ₈₂ , 37
3	Meeting of minimum trading volume requirements imposed by the brokers	3	8	16	19	46	8	₍₈₃₎ 37
4	Meeting of minimum credit requirements imposed by other dealers which trade through the brokers	41	38	3	5	8	5	₍₈₄₎ 37
5	Meeting of minimum credit requirements imposed by the brokers	30	38	8	5	14	5	, ₈₅ , 37
6.	Other (Specify)							2 (86)

31. How likely or unlikely would each of the following effects be if access to inter-dealer broker wires were broadened to include all dealers meeting credit requirements imposed by the brokers? (Check one box in each row.)

	Highly Incely	Lıkcıy	Neither likely Por unlives	Unlikely	Highly unlikely	No opinios	
Possible Effects from Broadening Access to Broker Wires	(1)	(2)	(3)	(4)	(5)	(6)	Number
1. Certain primary dealers would reconsider remaining a primary dealer	15	36	(Pe) 8	cent) 21	13	8	187, 39
2 Certain primary dealers would restrict their business with inter-dealer brokers that have broadened access	13	44	23	8	5	8	₍₈₈₎ 39
3. Certain inter-dealer brokers would conduct business on a principal rather than agency basis	8	18	41	15	5	13	, _{89,} 39
4. Liquidity in the government securities market would increase	15	51	13	18	3	0	, _{90,} 39
⁵ There would be an increased probability of a market disturbance	3	23	31	31	8	5	, _{92,} 39
6 Other (Specify)							o
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32.	In your opinion, to what extent, if any, does access to
	inter-dealer broker wires represent a competitive advan-
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Percent tage for dealers who have such access? (Check one.)

			питрел
0	1	Little or no extent	0
17	2	Some extent	7
12	3	Moderate extent	5
29	4	Great extent	12
42	5	Very great extent	17
0	6	No basis to judge	0

VI. COMMENTS

33 Are there any other aspects of the present regulatory framework (not mentioned in this questionnaire) that, if changed, could improve your firm's competitiveness and/or the efficiency of the government securities market without adversely affecting the prudence of your Percent Operations? (Check one) Number

21 2 Yes, the following changes are needed

34 If you have any additional comments about the preceding questions or about the Federal Reserve's oversight of the U S. Government securities market, please use the space provided below or attach another sheet.
(80)

Twenty-nine nonprimary dealers submitted additional comments.

THANK YOU FOR YOUR HELP!

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