GSA Should Leverage Lessons Learned from New Sale and Transfer Process

What GAO Found

The Federal Assets Sale and Transfer Act of 2016 (FASTA) established a new, temporary three-round process for reducing the federal government’s inventory of federal civilian real property. Stakeholders in this process include the temporary Public Buildings Reform Board (Board), the General Services Administration (GSA), the Office of Management and Budget (OMB), and selected federal agencies. They told GAO they had encountered numerous setbacks while implementing the first two rounds and identified potential options to address setbacks in the final 2024 round. For example:

- **Delays selling properties.** Although $194 million in sales of 10 unneeded properties have occurred so far, it took almost 2 years to sell any of the properties OMB approved for disposal during the first round in 2019. According to stakeholders, this setback was due, in part, to an evolving sales strategy.

- **Limited Board recommendations.** Sales proceeds generated from prior rounds are intended to fund costs associated with implementing OMB-approved Board recommendations in subsequent rounds, pending congressional appropriation. According to Board officials, the lack of sales proceeds deposited and appropriated from the first round limited the number, value, and complexity of properties it could recommend for the second round in 2021.

Stakeholders told GAO that committing to a sales strategy early in the process and examining the deadlines under FASTA could help mitigate some of the setbacks encountered in prior rounds.

GSA—which has the responsibility to work with federal agencies to help execute the Board’s recommendations—has not developed a process that fully leverages lessons learned from this process. Although GSA has developed internal lessons learned, it has not collected or applied lessons learned from other stakeholders, including the Board and OMB. Nor has GSA formally shared any of its internal lessons learned with stakeholders, including Congress. In addition, as the federal government’s disposal agent, GSA has not fully assessed the applicability of lessons learned to future disposal efforts, including possible changes to the traditional disposal process. As agencies’ space needs evolve due to the COVID-19 pandemic, disposals of unneeded properties may become more important. GAO has found that the use of a lessons learned process, particularly lessons from pilot programs such as this temporary process, could help inform decision-making and process improvement. Collecting and sharing lessons from interagency efforts is especially valuable because agencies can learn from each other. Without a process to collect, share, and apply lessons learned from all key stakeholders, including Congress, any insights this experience could provide on how the federal government could better dispose of its properties may be limited or lost.

What GAO Recommends

GAO is recommending that GSA, in consultation with relevant stakeholders, develop a process to collect, share, and apply lessons learned from the implementation of FASTA, including reporting any lessons learned to Congress. GSA agreed with the recommendation and stated that it is developing a plan to address it.

View GAO-23-104815. For more information, contact Jill Naamane at (202) 512-2834 or naamanej@gao.gov.