

United States Government Accountability Office Washington, DC 20548

September 14, 2012

The Honorable Richard Durbin Chairman The Honorable Jerry Moran Ranking Member Subcommittee on Financial Services and General Government Committee on Appropriations United States Senate

The Honorable Jo Ann Emerson Chairwoman The Honorable José E. Serrano Ranking Member Subcommittee on Financial Services and General Government Committee on Appropriations House of Representatives

The Honorable Emanuel Cleaver, II Chairman Congressional Black Caucus House of Representatives

Subject: The Distribution of Federal Economic Development Grants to Communities with High Rates of Poverty and Unemployment

For decades the nation has faced the challenge of revitalizing its most economically distressed communities, which suffer from high levels of poverty and joblessness. To help poor communities, Congress appropriated \$6.2 billion in fiscal year 2010 for community and economic development programs, largely in the form of grants, loan guarantees, and direct loans. In a 2011 report, we identified 80 programs that make funding available to communities to enhance local economic activity.<sup>1</sup> These activities include, but are not limited to, planning and developing strategies for job creation and retention, developing new markets for existing products, building infrastructure to attract industry to undeveloped areas, rehabilitating dilapidated housing, and establishing business incubators to provide facilities for new businesses' operations, among others. But the extent to which federal economic development grant support is aligned with local economic conditions is less clear.

<sup>&</sup>lt;sup>1</sup>GAO, *Economic Development Programs: Efficiency and Effectiveness of Fragmented Economic Development Programs Are Unclear,* GAO-11-477R (Washington, D.C.: May 19, 2011). See enclosure IV for a list of related GAO reports.

To assist you in your fiscal year 2013 budget deliberations you asked us to provide data that show the extent to which federal economic development grant funding is awarded to the poorest communities. In consultation with your offices, we agreed to provide data that show the distribution of community and economic development grant funds to cities and rural counties with high rates of poverty and unemployment. This letter transmits information we provided to your staff on May 5, July 23, and July 27, 2012. (See enclosure I for the presentation slides.) Specifically, these slides describe the distribution of federal community and economic development grant funding for (1) cities with high rates of poverty and unemployment and how that compares with the distribution of economic development funding to cities in general and (2) nonmetropolitan counties with high rates of poverty and unemployment and how that compares to the distribution to counties in general.

The federal government supports community and economic development through grants, loans, and tax expenditures. In addition to the \$6.2 billion in grants and loans, the federal government invested an even larger amount—\$8.7 billion—in community and economic development through tax expenditures in fiscal year 2010.<sup>2</sup> However, given your primary interest in the distribution of federal grant funds to economically distressed communities, we focused our work specifically on a selection of high dollar value community and economic development grant programs that made funding available to cities and nonmetropolitan counties. Four agencies administered these programs— the Departments of Commerce (Commerce), Housing and Urban Development (HUD), and Agriculture (USDA), and the Small Business Administration (SBA). (See enclosure II for a list of the selected economic development grant programs.)

Our analysis included grant programs that use both competitive and formula award procedures to channel funds to communities with high rates of poverty or to programs that serve low and moderate income households. For example, USDA's Rural Business Opportunity grants program awards funds through a competitive process that gives priority to projects that will provide services to economically distressed communities. By contrast, HUD allocates Community Development Block Grant Program (CDBG) funds to communities by using a formula which employs several variables--poverty, population, pre-1940 housing, slow population growth and overcrowding.<sup>3</sup> Although poverty is one factor in targeting funds to economically distressed communities, the CDBG program, which has the most impact on our findings, is designed to target multiple dimensions of community need.

To determine the distribution of federal economic development grant funding for cities and rural counties with various rates of poverty and unemployment, we combined information from a number of sources including our previous work on community and economic

<sup>&</sup>lt;sup>2</sup>Tax expenditures are preferential provisions in the tax code, such as exemptions and exclusions from taxation, deductions, credits, deferral of tax liability, and preferential tax rates that result in forgone revenue for the federal government. The revenue that the government forgoes is viewed by many analysts as spending channeled through the tax system. See GAO, *Limited Information on the Use and Effectiveness of Tax Expenditures Could Be Mitigated through Congressional Attention.* GAO-12-262 (Washington, D.C.: Feb. 29, 2012).

<sup>&</sup>lt;sup>3</sup>Our analyses include \$2.8 billion in CDBG/Entitlement Communities grants and \$1.2 billion in CDBG/States Program grants. Recipients of both programs may undertake a wide range of activities including economic development, and improvements to community services and facilities.

development programs,<sup>4</sup> agency-reported fiscal year 2010 obligation data, and economic indicator data from the U.S. Bureau of the Census' (Census) American Community Survey. Given your interest in both urban and rural communities, we examined approximately 465 cities with populations exceeding 65,000 and 2,048 nonmetro counties.<sup>5</sup>

To determine the amount of grant funding awarded to cities, we selected high-dollar grant programs that made federal economic development grant funds available to cities, totaling \$2.3 billion in fiscal year 2010 obligations. To determine the amount of grant funding awarded to nonmetro counties, we selected grant programs that made funding available to rural locations, which totaled roughly \$1.5 billion in fiscal year 2010 economic development grant obligations.<sup>6</sup>

To identify grant recipients in cities and related obligation amounts, we used fiscal year 2010 data from USAspending.gov (accessed Aug. 22, 2012), a publicly searchable database on government spending. To identify obligation amounts and grant recipients in nonmetro counties, we used the USDA Economic Research Service's Federal Funds data set. We assessed the reliability of these data by (1) performing electronic testing of required data elements, (2) reviewing existing information about the data and the system that produced them, and (3) interviewing agency officials knowledgeable about the data. We determined the data were sufficiently reliable for the purposes of this report. We interviewed agency officials from Commerce, HUD, SBA, and USDA about their data reliability procedures and obtained obligation data to verify the obligation totals. To approximate economic need in a given city or nonmetro county, we used poverty rates and unemployment rates from Census' 2010 American Community Survey and compared the distribution of economic development grant funding for cities and nonmetro counties with different rates of poverty and unemployment.

Finally, to focus our analysis on populations experiencing economic hardships, we examined grant obligations relative to the number of persons in poverty and to unemployed persons in the geographic areas in our analyses. While there are other valid ways to measure the distribution of grant obligations, such as comparing obligations across geographies on a per capita basis, we chose to compare funding amounts relative to poverty populations and unemployed populations because of your interest in how communities with high rates of poverty and unemployment fare with respect to federal

<sup>&</sup>lt;sup>4</sup>GAO-11-477R and GAO, *Economic Development: Multiple Federal Programs Fund Similar Economic Development Activities*, GAO/RCED/GGD-00-220 (Washington, D.C.: Sept. 29, 2000).

<sup>&</sup>lt;sup>5</sup>The \$2.3 billion amount represents economic development grant obligations for cities with populations over 65,000 and with both poverty and unemployment data available in the U.S. Census' American Community Survey 2010 1-year estimates. The \$1.5 billion amount represents economic development grant obligations for nonmetro counties with poverty and unemployment data available in the American Community Survey 5-year estimates.

<sup>&</sup>lt;sup>6</sup>Nonmetro counties are all areas outside metro counties. In this analysis, we use "rural" and "nonmetro" interchangeably to refer to people and places outside of metro areas. Metro counties, as defined by the Office of Management and Budget, include central counties containing one or more urbanized areas (i.e., areas with an urban center with a population of 50,000 or more); outlying counties are included if economically tied to the core counties as measured by work commuting.

funding for community and economic development. In addition, many of the grant programs we examined are designed to aid populations in need. For this reason we compare funding across jurisdictions not on a per capita basis but on specific targeted populations with the greatest need to show the relationship of the federal grant funding to such populations. Although we singled out these populations for this analysis, it is important to note that the benefits of economic development grant funding may accrue to the wider population.

We conducted our work from August 2011 to September 2012 in accordance with all sections of GAO's Quality Assurance Framework that are relevant to our objectives. The framework requires that we plan and perform the engagement to obtain sufficient and appropriate evidence to meet our stated objectives and to discuss any limitations in our work. We believe that the information and data obtained, and the analysis conducted, provide a reasonable basis for any findings and conclusions in this product.

### Summary

The distribution of grant funding per person in poverty in cities was not consistently aligned with overall poverty rates. Most cities, with the exception of those cities with the highest poverty rates, received roughly the same amount of economic development funding per person living in poverty. Further, when we examined how grant funds are distributed to cities based on their unemployment rates, we also found that some cities with higher unemployment rates received less funding per unemployed person than other cities with lower unemployment rates. However, we did find that a small number of cities (17 out of a total of 465 cities) with the highest unemployed populations in all cities.

Similarly, the distribution of grant funding per person in poverty to nonmetro counties was not consistently aligned with overall poverty rates. Nonmetro counties with the lowest poverty rates received more grant funding per person in poverty than counties with higher poverty rates. Further, when we examined how grant funds were aligned with unemployment rates in nonmetro counties, we found that counties with relatively low unemployment rates (under 5 percent) received more funding per unemployed person than counties with higher unemployment rates. Only those nonmetro counties with the highest unemployment rates (over 20 percent) received higher funding per unemployed person.

When we compared the distribution of economic development funds awarded to nonmetro counties with funding awarded to metro counties, we found that while metro counties received more grant funds in total, nonmetro counties received a higher portion of grant funding relative to the percentage of their population in poverty. Specifically, 20 percent of the poverty population in this study lived in nonmetro counties, yet those counties received 29 percent of the total economic development grant funds. Thus, members of the poverty population in nonmetro counties received more grant funding per capita than their counterparts in metro counties.

Finally, we identified a number of issues related to the characteristics of grant programs and the availability of data that limit what we can say about the geographic distribution and beneficiaries of the grant awards. First, the geographic information for the grant programs we reviewed in USAspending.gov (accessed Aug. 22, 2012) corresponds to the address of the primary grant recipient, which in some cases is not necessarily the location where the services funded by the grant are delivered. For example, Commerce provides grants to economic development organizations that may serve multiple cities. Therefore, the geographic information might understate the true reach of the federal funds. But in some cases, such as with the CDBG/Entitlement Communities program, the address of the primary recipient is also where the grant funds are spent on economic development activities because the funds are specifically awarded to support economic activities in that community. In addition, the data we analyzed do not allow us to identify who benefits from the economic activity supported by the grant. For example, we cannot tell who might have received a job from a newly established business that received an economic development grant designed to incubate new businesses in economically distressed communities. Finally, because this analysis did not examine the outcomes of these federal investments we are limited in what we can say about whether and how these grant programs improved local economic conditions.

### Agency Comments and Our Evaluation

We provided a draft of this correspondence to Commerce, HUD, USDA and SBA for review and comment. Commerce and HUD provided written comments, which are presented in enclosure III and IV, respectively. While both agencies generally agreed with our findings, Commerce provided additional information on some of the data we used, and HUD requested that we provide additional clarification on our methodology and results for analyzing the distribution of economic development grant funds to communities. USDA and SBA provided technical comments, which we have incorporated where appropriate.

Commerce noted that the fiscal year obligation amounts which we included in the draft's enclosure II differed from the actual fiscal year 2010 obligation amounts that Commerce has for some programs. We agree that the numbers we had included in enclosure II may differ from Commerce's actual 2010 obligation amounts. This difference is due to the fact that we obtained obligation data as of August 2011. While these were the most recent data that provide federal grant obligations by county, agencies can later adjust the obligation amounts. Although many of the differences are generally quite small, we have removed the unadjusted award data from the table in enclosure II to prevent confusion with data that have been more recently adjusted.<sup>7</sup>

HUD commented that we should provide more information on the method of allocation for each program so that readers understand variables that influence the allocation of funds to economically distressed communities. Although we provide information about the methods programs used to allocate funds to economically distressed communities, we agree that additional information, particularly in regards to the CDBG program which has a major

<sup>&</sup>lt;sup>7</sup>Appropriation data for these programs, which gives an indication of relative size of each program, is provided in GAO-11-477R, 43-50.

impact on our analysis, could be beneficial. Accordingly, we have provided additional detail about the CDBG program to clarify that poverty is one of several variables used to target CDBG funds to economically distressed communities. HUD also noted that, because our analysis focused on specific populations within communities rather than on the entire community population, it was misleading to conclude that the distribution of grant funding to communities was not consistently aligned with poverty and unemployment rates. We agree and have clarified our language and added more detailed information to make it clearer that, given congressional interest in the distribution of federal funds to populations experiencing the greatest need, our findings reflect a per capita comparison based on the populations in poverty and the unemployed as opposed to an overall per capita basis.

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We are sending copies of this report to the appropriate congressional committees and the Secretaries of Commerce, HUD and USDA, and the Administrator of SBA. In addition, the report is available at no charge on GAO's Web site at http://www.gao.gov.

If you or your staff has questions regarding this report, please contact me at (202) 512-6806 or czerwinskis@gao.gov. Contact points for our Offices of Congressional Relations and Public Affairs may be found on the last page of this report. Individuals making key contributions to this report include Laurel E. Beedon, Amy R. Bowser, Kathleen M. Drennan, Gregory O. Dybalski, Luann M. Moy, Keith C. O'Brien, Carol L. Patey, Rebecca K. Rose, Tind S. Ryen, Albert C. Sim and Michael Springer.

Stanley J. Czerwinski Director Strategic Issues

Enclosures—5

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City poverty rate         Poverty tanding tor rate         Por capita funding tor poverty         Total obligations         Total population         Total population           Less than 10 percent         7.5         \$109         \$74,945,364         9.291,621         686,445           Less than 10 percent         7.5         \$109         \$74,945,364         9.291,621         686,445           10 to 19.9 percent         16.1         \$117         \$639,977,744         34,795,899         5,454,829           20 to 29.9 percent         16.1         \$117         \$5539,977,744         34,795,899         5,454,829           20 to 29.9 percent         20 to 29.9 percent         21.241,993,980         47,432,663         10,450,089           30 and higher         30 and higher         \$12.241,993,980         7,164,949         2,381,280           For all 467 cities         19.7         \$12.241,993,980         7,164,949         2,381,280           And higher         30 and higher         \$12.241,993,980         7,164,949         2,381,280           For all 467 cities         19.7         \$12.241,993,980         7,164,949         2,381,280           And higher         \$12.2         \$12.2         \$2,307,891,1067         98,685,132         18,972,643           For all 467 cities	Table 1: Economic Develo		bligations and Po	overty by City, Fiscal `	Year 2010		
Less than 10 percent         7.5         \$109         \$74, 945, 364         9.291, 621         686, 445           10 to 19.9 percent         16.1         \$117         \$639, 977, 744         34, 795, 899         5, 454, 829           20 to 29.9 percent         16.1         \$117         \$639, 977, 744         34, 795, 899         5, 454, 829           20 to 29.9 percent         22.6         \$119         \$1, 241, 993, 980         47, 432, 663         10, 450, 089           30 and higher         34.6         \$147         \$5350, 974, 018         7, 164, 949         2, 381, 280           7 or all 467 cities         19.7         \$147         \$350, 974, 018         7, 164, 949         2, 381, 280           8 or and higher         34.6         \$147         \$350, 974, 018         7, 164, 949         2, 381, 280           9 or and higher         36.6         \$5, 307, 891, 106 <sup>a</sup> \$355, 037, 891, 106 <sup>a</sup> 2, 381, 280           10. 450 cities         19.7         \$12         \$2, 307, 891, 106 <sup>a</sup> 98, 685, 132         18, 972, 643           10. 450 cities         10.7         \$2, 307, 891, 106 <sup>a</sup> 98, 685, 132         18, 972, 643	City poverty rate	Poverty rate	Per capita funding for population in poverty	Total obligations	Total population	Total population in poverty	Number of cities
10 to 19.9 percent         16.1         \$117         \$639,977,744         34,795,899         5,454,829           20 to 29.9 percent         22.6         \$119         \$11,241,993,980         47,432,663         10,450,089           20 to 29.9 percent         22.6         \$119         \$112,41,993,980         47,432,663         10,450,089           30 and higher         34.6         \$147         \$350,974,018         7,164,949         2,381,280           For all 467 cities         19.7         \$12         \$30,307,891,106*         98,685,132         18,972,643	Less than 10 percent	7.5	\$109	\$74,945,364	9,291,621	686,445	81
20 to 29.9 percent         22.6         \$119         \$1,241,993,980         47,432,663         10,450,089           30 and higher         34.6         \$147         \$350,974,018         7,164,949         2,381,280           For all 467 cities         19.7         \$122         \$307,891,106 <sup>a</sup> 98,685,132         18,972,643	10 to 19.9 percent	16.1	\$117	\$639,977,744	34,795,899	5,454,829	189
30 and higher     34.6     \$147     \$350,974,018     7,164,949     2,381,280       For all 467 cities     19.7     \$122     \$2,307,891,106 <sup>a</sup> 98,685,132     18,972,643       For all 467 cities     19.7     \$122     \$2,307,891,106 <sup>a</sup> 98,685,132     18,972,643       Sources: USAppending gov and U.S. Census Bureau data.     \$122     \$2,307,891,106 <sup>a</sup> 98,685,132     18,972,643	20 to 29.9 percent	22.6	\$119	\$1,241,993,980	47,432,663	10,450,089	154
For all 467 cities         19.7         \$122         \$2,307,891,106 <sup>a</sup> 98,685,132         18,972,643           Sources: USAspending gov and U.S. Census Bureau data.         8122         \$2,307,891,106 <sup>a</sup> 98,685,132         18,972,643           Sources: USAspending gov and U.S. Census Bureau data.         Note: These poverty and population estimates are obtained from a sample survey of respondents and are thus subject to sampling error. We are 95 percent confident that the restimates are obtained from a sample survey of which near obtained if the entire population had been surveyed with one exception. For cities with a poverty rate of less are 95 percent confident that the estimates are within plus or minus 4.4 percentage points of what we would have obtained if the entire population had been surveyed with one exception. For cities with a poverty rate of less are 95 percent confident that the estimates are within plus or minus 4.4 percentage points of what we would have obtained if the entire population for nonural, high-date economic development of what we would have obtained if the entire population for nonural, high-date economic development of that the same surveyed.           • The total for this scal year 2010 appropriation amount for the programs in this analysis, and the \$2.3 billion for those programs.	30 and higher	34.6	\$147	\$350,974,018	7,164,949	2,381,280	43
Sources: USAspending gov and U.S. Census Bureau data. Note: These poverty and population estimates are obtained from a sample survey of respondents and are thus subject to sampling error. We are 95 percent confident that the within plus or minus 4 percentage points of what we would have obtained if the entire population had been surveyed with one exception. For cities with a poverty rate of less are 95 percent confident that the estimates are within plus or minus 4.4 percentage points of what we would have obtained if the entire population had been surveyed. • The total for this column—approximately \$2.3 billion for nonural, high-dolfar economic development grants—does not match the amount on slide 4 of \$3.2 billion for these gi amount is the fiscal year 2010 appropriation amount for the programs in this analysis, and the \$2.3 billion for those programs.	For all 467 cities	19.7	\$122	\$2,307,891,106ª	98,685,132	18,972,643	467 <sup>b</sup>
<sup>b</sup> The 467 cities represent those cities with both obligation data in the USAspending gov fiscal year 2010 grants data and poverty data available in the American Community Survey 1-year estimates. The American Community Survey 1-year estimates include cities with populations of at least 65,000.	Sources: USAspending gov and U.S. <sup>1</sup> Note: These poverty and population e within plusor minus 4 percentage po are 85 percent con ident that the east a The total for this couldent mapproving amount is the fiscal year 2010 approv b The 467 cities represent those cities estimates. The American Community	Census Bureau data. estimates are obtained oints of what we would stimates are within plus ately \$2.3 billion for noi opriation amount for the swith both obligation da ity Survey 1-year estima	from a sample survey of res have obtained if the entire p or minus 4.4 percentage po nural, high-dollar contagits, a programs in this analysis, a sta in the U SAspending, gov stes include cities with popul	pondents and are thus subject to s opulation had been surveyed with ints of what we would have obtain development grants—does not ma nd the \$2.3 billion is the obligation fiscal year 2010 grants data and p ations of at least 65,000.	ampling error. We are 95 one exception. For cities ad if the entire population t tch the amount on silde 4 to tal in fiscal year 2010 fo overty data available in the	oercent confident that these with a poverty rate of less the ad besurveyed. of \$3.2 billion for these grant those programs. American Community Surve	ar 10 percent, we s. The \$3.2 billion sy1-year

Economic Development Grant Obligations and Unemployment Rates for Cities, 2010	velopmer es, 2010	it Grant C	bligations	and Unen	nployme	nt
Table 2: Economic Development Grant Obligations and Unemployment by City, Fiscal Year 2010	pment Grant Obliga	tions and Unempl	oyment by City, Fiscal	Year 2010		
City unemployment rate	Unemployment rate	Per capita funding for unemployed population	Total obligations	Total population	Total unemployed population	Number of cities
Less than 5 percent	4.4	\$372	\$6,068,710	616,888	16,299	5
5 to 9.9 percent	8.2	\$438	\$426,734,820	22,149,304	973,926	146
10 to 14.9 percent	12.3	\$342	\$1,334,217,145	61,164,361	3,898,825	227
15 to 19.9 percent	16.3	\$413	\$390,446,887	12,020,698	944,375	70
20 percent or higher	24.8	\$531	\$149,940,006	2,582,755	282,518	17
For all 465 cities	12.0	\$377	\$2,307,407,568ª	98,534,006	6,115,943	465 <sup>b</sup>
Sources: USAspending gov and U.S. Census Bureau data. Note: These unemployment and population estimates are obtained from a sample survey of respondents and are thus subject to sampling error. We are 95 percent confident that these estimates are within plus or minus 4 percentage points of what we would have obtained if the entire population had been surveyed, with one exception. For cities with an unemployment rate of less than 5 percent, we are 95 percent confident that the estimates are within plus or minus 15 percentage points of what we would have obtained if the entire population had been surveyed. The 2010 unemployment rate is a period estimate based on data collected over 12 months. The total for this column—approximately \$2.3 billion for nonrural, high-dollar economic development grants—does not match the amount on slide 4 of \$3.2 billion for these grants. The \$3.2 billion amount is the facel year 2010 appropriation amount for the programs in this analysis, and the \$2.3 billion is the obligation total in facal year 2010 for those programs. The \$3.2 billion amount is the facel year 2010 appropriation amount for the programs in this analysis, and the \$2.3 billion is the obligation total in facal year 2010 for those programs. The \$3.2 billion amount is the facel year 2010 appropriation amount for the programs in this analysis, and the \$2.3 billion is the obligation total in facal year 2010 for those programs. The \$3.2 billion amount is the facel year 2010 appropriation amount for the programs in this analysis, and the \$2.3 billion is the obligation total in facal year 2010 for those offices with both and the USAspending gov facal year 2010 grants data and unemployment data available in the American Community Survey 1-year estimates. The A3.2 fewer cities had unemployment data available in the American Community Survey 1-year estimates.	. Census Bureau data. ulation estimates are obtained that we would have obtained f what we would have obtained are within plus or minus 15 p rer 12 months. are y \$2.3 billion for nonrural. h ately \$2.3 billion for nonrural. h mount for the programs in this are with the programs in this wount for the programs in this wount for the programs in this wount for the programs in this would be the billigation data in th wount for the programs in this would be a set in the set in the set with Survey 1-year estimates.	from a sample survey of resp if the entire population had t preentage points of what we v igh-dollar economic developr analysis, and the \$2.3 billion analysis, and the \$2.3 billion e USAspending gov fiscal ye ith populations of at least 65,	ata. The obtained from a sample survey of respondents and are thus subject to sampling error. We are 95 percent confident that these estimates are with the obtained if the entire population had been surveyed, with one exception. For cities with an unemployment rate of less than 5 percent, we are 95 minus 15 percentage points of what we would have obtained if the entire population had been surveyed. The 2010 unemployment rate is a period minus 15 percentage points of what we would have obtained if the entire population had been surveyed. The 2010 unemployment rate is a period r nonrural, high-dollar economic development grants—does not match the amount on slide 4 of \$3.2 billion for these grants. The \$3.2 billion amoun amis in this analysis, and the \$2.3 billion is the obligation total in fiscal year 2010 for those programs. The USAspending gov fiscal year 2010 grants data and unemployment data available in the American Community Survey 1-year estimate fude cities with populations of at least 65,000. Though the total number of cities listed on page 15 is 467, 2 fewer cities had unemployment data stimates.	pling error. We are 95 perce For cities with an unemploym ulation had been surveyed. nount on slide 4 of \$3.2 billior nount on slide 4 of \$3.2 billior are these programs. The data available in the Am- ties listed on page 15 is 467.	nt confident that these est ent rate of less than 5 per The 2010 unemployment. for these grants. The \$3: rican Community Survey 2 fewer cities had unemplo	imates are within cent, we are 95 ate is a period 2 billion amount is 1-year estimates. yyment data

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Economic Development Grant Obligations and Poverty Rates for Nonmetro Counties Table 3: Economic Development Grant Obligations and Poverty Rates by Nonmetro County	Count Count	ties tobligations and P	nent Grant Obligations and ies Obligations and Poverty Rates by Nonmetro County	ons and l	Poverty	Rates
Nonmetro county poverty rate	Poverty rate 2006- 2010	Per capita funding for population in poverty	Total obligations in FY 2010	Total population 2006-2010	Total population in poverty 2006-2010	Number of counties
Less than 10 percent	8.4	\$286	\$129,135,079	5,527,800	452,147	265
10 to 19.9 percent	14.9	\$181	\$850,695,596	32,817,637	4,704,250	1,245
20 to 29.9 percent	23.3	\$161	\$386,700,574	10,756,721	2,394,825	455
30 and higher	34.2	\$223	\$115,949,407	1,591,369	519,652	83
For all nonmetro counties	16.5	\$184	\$1,482,480,656 <sup>a</sup>	50,693,527	8,070,874	2,048 <sup>b</sup>
Sources: U.S. Department of Agriculture, U.S. Census Bureau, and U.S. Department of Housing and Urban Development data. Note: These poverty and population estimates are obtained from a sample survey of respondents and are thus subject to sampling error. We are 95 percent confident that these estimates are within plus or minus 4 percentage points of what we would have obtained if the entire population had been surveyed. • The total for this column—approximately \$1.5 billion for economic development grants for nonmetro counties—does not match the amount on slide 6 of \$5.2 billion for these grants. The \$5.2 billion amount is the facal year 2010 appropriation amount for the programs in this analysis for all counties—does not match the amount on slide 6 of \$5.2 billion for these grants. The \$5.2 billion amount is the facal year 2010 appropriation amount for the programs in this analysis for all counties—does not match the amount on slide 6 of \$5.2 billion for these grants. The \$5.2 billion amount is the facal year 2010 appropriation amount for the programs in this analysis for all counties, and the \$1.5 billion is the obligation total in fiscal year 2010 for those programs going to recipients in nonmetro counties represent the counties for which we were able to match poverty and unemployment data from the 2010 American Community Survey 5-year estimates. Of the 2,048 nonmetro counties represent the counties for which we were able to watch poverty and unemployment data from the 2010 American Community Survey 5-year estimates. Of the 2,048 nonmetro counties represent the counties for which we were able to our selected economic development grant programs in the U.S. Department of Agricuture (USDA) Economic	ure, U.S. Census Bure stimates are obtained what we would have tely \$1.5 billion for ec priation amount for th ent the counties for w with no record of fiscal	au, and U.S. Department of I from a sample survey of res- obtained if the entire popula conomic development grants e programs in this analysis fi hitch we were able to match iyear 2010 obligations for or	Housing and Urban Developmen spondents and are thus subject to tion had been surveyed. for nonmetro counties—does not or all counties, and the \$1.5 billion or all counties, and the \$1.5 billion poverty and unemployment data ir selected economic developmen	t data. sampling error. We are 9! match the amount on slide n is the obligation total in fis from the 2010 American C from the U.S t grant programs in the U.S	5 percent confident that the t 6 of \$5.2 billion for these is scal year 2010 for those pro ommunity Survey 5-year es 3. Department of Agricultur	se estimates are within grants. The \$5.2 billion ograms going to stimates. Of the 2,048 e (USDA) Economic

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Table 4: Economic Development Grant Oblications and Unemployment Rates by Nonmetro County	ant Obliga	bligations and Unerr	nlovment Rates bv N	onmetro County		
Nonmetro county unemployment rate 200	Unemployment rate 2006-2010	Per capita funding for unemployed population	Total obligations in FY 2010	Total population 2006-2010	Total unemployed population 2006-2010	Number of counties
Less than 5 percent	3.8	\$1,507	\$170,460,785	5,726,752	113,138	524
5 to 9.9 percent	7.5	\$713	\$849,883,448	33,432,195	1,191,540	1,085
10 to 14.9 percent	11.5	\$639	\$338,177,440	10,346,565	528,904	360
15 to 19.9 percent	16.5	\$1,094	\$80,181,606	1,091,439	73,280	60
20 percent or higher	22.2	\$2,678	\$43,777,378	186,576	16,345	19
For all nonmetro counties	8.0	\$771	\$1,482,480,656ª	50,693,527	1,923,207	2,048 <sup>b</sup>

G A O Accountability * Integrity * Reliability	erty Rates,	Total Number of population in counties poverty 2006-2010	32,740,212 1,088	8,070,874 2,048	40,811,086 3,136 <sup>b</sup>	Sources: U.S. Department of Agriculture, U.S. Census Bureau, and U.S. Department of Housing and Urban Development data. Note: These poverly and population estimates are obtained from a sample survey of respondents and are thus subject to sampling error. We are 35 percent confident that these estimates are within plus or minus 4 percentage points of what we would have obtained frith entire population had been surveyed. The total for this column—approximately \$5.2 billion for economic development grants—is not from the same source as the amount on slide 6 of \$5.2 billion for these grants. The amount on page is the faced year 2010 appropriation amount for the programs in this analysis, and the amount on this page is the obligation total in fiscal year 2010 tor those programs. The test expresent counties for which we were able to match poverty and unemployment data with the 2010 American Community Survey 5-year estimates. Of the 3,136 counties, Agriculture (USDA) Economic Research Service Federal Funds data.
	ons, Pov Status by County	Total population 2006-2010	252,619,618	50,693,527	303,313,145	it data. sampling error. We are 9! the amount on slide 6 of \$! pation total in fiscal year 20' American Community Survi 4 economic development gr
	nent Grant Obligations, Pov tatus <sup>Obligations, Poverty Rates, and Metro Status by County</sup>	Total obligations in FY 2010	\$3,674,601,062	\$1,482,480,656	\$5,157,081,718ª	Housing and Urban Developmer ondents and are thus subject to pulation had been surveyed. is not from the same source as amount on this page is the oblig amployment data with the 2010 / 2010 obligations for our selected
	nent Grar tatus	Per capita funding for population in poverty	\$112	\$184	\$126	au, and U.S. Department of I from a sample survey of resp have obtained if the entire po onomic development grants- ams in this analysis, and the ble to match poverty and une with no record of fiscal year i unds data.
	evelopn Metro S	Poverty rate 2006- 2010	13.3	16.5	13.8	liture, U.S. Census Bure estimates are obtained points of what we would mately \$5.2 billion for eco ion amount for the progr inties for which we were a and 160 metro counties search Service Federal F
×	Economic Development Grant Obligations, Poverty Rates, and County Metro Status Table 5: Economic Development Grant Obligations, Poverty Rates, and Metro Status by County		Metro counties	Nonmetro counties	All counties	Sources: U.S. Department of Agriculture, U.S. Census Bureau, and U.S. Department of Housing and Urban Development data. Note: These poverty and population estimates are obtained from a sample survey of respondents and are thus subject to sampling error. We are 95 percent confident the within plus or minus 4 percentage points of what we would have obtained if the entire population had been surveyed. The total for this column—approximately \$5.2 billion for economic development grants—is not from the same source as the amount on slide 6 of \$5.2 billion for these grass is the fiscal year 2010 appropriation amount for the programs in this analysis, and the amount on this page is the obligation total in fiscal year 2010 for those programs in this analysis, and the amount on this page is the obligation total in fiscal year 2010 for those programs in the amount on this page is the obligation total in fiscal year 2010 for those programs in the amount on this page is the obligation total in fiscal year 2010 for those programs in the amount on this page is the obligation total in fiscal year 2010 for those programs in the U.SDA) Economic Research Service Federal Funds data.

# Enclosure II: Selected Economic Development Programs

Included in cit analysi	Included in nonmetro county analysis	Program	Agency
	•	Economic Adjustment Assistance	Commerce
		Grants for Public Works & Economic Development	
	•	Facilities	
	•	Trade Adjustment Assistance	
	•	Community Trade Adjustment Assistance Economic Development - Support for Planning	
	•	Organizations	
	•	Economic Development - Technical Assistance	
	•	Minority Business Development Centers	
	•	Research and Evaluation Program	
	•	Minority Business Opportunity Committee	
		Community Development Block Grants (CDBG)	
	•	/Entitlement Grants	HUD
	•	CDBG/State's Program Alaska Native/Native Hawaiian Institutions Assisting	
	•	Communities	
	•	CDBG/Insular Area	
	_	Sustainable Communities Regional Planning Grant	
	•	Program Small Business Development Center	SBA
		· · · · · · · · · · · · · · · · · · ·	
	•	Microloan Demonstration Program	
	•	Women's Business Ownership Assistance	
	•	Microenterprise Development Grants	
	•	Veterans Entrepreneurial Training and Counseling	
	•	SCORE	
	•	Water and Waste Disposal System for Rural Communities	
	•	Community Facilities Loans and Grants	
	•	Rural Energy for America Program Water and Waste Disposal Loans and Grants (Section	
	•	306C)	
	•	Rural Business Enterprise Grants	
	•	Rural Cooperative Development Grants	
	•	Small Business Innovation Research	
	•	Technical Assistance and Training Grants	
	•	Rural Economic Development Loans and Grants	
	•	Assistance to High Energy Cost Rural Communities	
	•	Rural Business Opportunity Grants	
	•	Public Television Station Digital Transition Grant Program	
	•	Schools and Roads Grants to States	
	•	Solid Waste Management Grants	
	•	Emergency Community Water Assistance Grants	
	•	State Bulk Fuel Revolving Fund Grants	

Agency	Program	Included in nonmetro county analysis	Included in city analysis
	Rural Microentreprenuer Assistance Program	•	
	Grant Program to Establish a Fund for Financing Water and Wastewater Projects	•	
	Schools and Roads Grants to Counties	•	
	Empowerment Zones Program	•	
	Distant Learning and Telemedicine Loans and Grants	•	
Total		40	9

Sources: U.S. Department of Agriculture and U.S. Department of Housing and Urban Development data and GAO-11-477R.

Note: Appropriation data for these programs, which gives an indication of relative size of each program, is provided in GAO-11-477R, 43-50.

### **Enclosure III: Comments from the Department of Commerce**



UNITED STATES DEPARTMENT OF COMMERCE The Secretary of Commerce Washington, D.C. 20230

August 30, 2012

Mr. Stanley J. Czerwinski Director, Strategic Issues U.S. Government Accountability Office 441 G Street NW Washington, DC 20548

Dear Mr. Czerwinski:

The Department of Commerce appreciates the opportunity to review and comment on the U.S. Government Accountability Office (GAO) draft report entitled *Federal Economic Development Grants to Communities with High Rates of Poverty and Unemployment* (GAO-12-938R). Our comments are enclosed.

Thank you for your work on this report. If you have any questions, please contact Jim Stowers, Acting Assistant Secretary for Legislative and Intergovernmental Affairs, at (202) 482-3663.

Sincerely,

Rebecca M. Blank Acting Secretary of Commerce

Enclosure

Department of Commerce Economic Development Administration (EDA) Comments on Draft GAO Report Entitled Federal Economic Development Grants to Communities with High Rates of Poverty and Unemployment (GAO-12-938R)

The U.S. Department of Commerce provides the following comments:

In "Enclosure II: Selected Economic Development Programs, Fiscal Year 2010 Obligations," which appears on page 27, the amounts shown for EDA programs are from the Catalog of Federal Domestic Assistance (CFDA). The actual amounts for EDA obligations in FY 2010 are shown in Attachment A.

Staff of the U.S. Minority Business Development Administration have reviewed the obligations for their programs—Minority Business Development Centers and Minority Business Opportunity Committee—on page 27 of the draft report and find the data accurate.

Attachment A

		CFDA REPORTED	
CFDA #	CFDA PROGRAM TITLE	(Also reported in GAO-12-938R)	EDA ACTUALS
11.307	Economic Adjustment Assistance	266,294,199	352,529,191
11.300	Grants for Public Works & Economic Development Facilities	133,709,716	149,103,803
11.313	Trade Adjustment Assistance for Firms	40,674,738	17,105,374
	Community Trade Adjustment Assistance	38,568,000	36,768,000
	Economic Development - Support for Planning Organizations	31,843,916	31,823,408
11.303	Economic Development - Technical Assistance	12,463,804	10,727,082
11.312	Research and Evaluation Program	2,393,689	2,239,909
11.399	Global Climate Change Mitigation Incentive Fund	-	26,905,820

### Enclosure IV: Comments from the Department of Housing and Urban Development



U.S. DEPARTMENT OF HOUSING AND URBAN DEVELOPMENT WASHINGTON, DC 20410-7000

AUG 3 0 2012

Mr. Stanley J. Czerwinski Director, Strategic Issues U.S. Government Accountability Office 441 G Street, NW Washington, DC 20548

Dear Mr. Czerwinski:

Thank you for the opportunity to comment on GAO's draft report entitled "The Distribution of Federal Economic Development Grant Funds to Communities with High Rates of Poverty and Unemployment."

The Department notes that much of the information in the draft report has already been conveyed to Congressional staff through a series of briefings conducted in May and July of this year. Nonetheless, HUD does provide the following comments on the draft report.

Comment 1: GAO should provide more information on the method of allocation for each program so that readers understand variables that influence the allocation. For example, the program that most impacts the analysis is the Community Development Block Grant (CDBG) program. Under the CDBG program, by statute, there are two formulas for both the Entitlement and State programs and those formulas employ several variables - poverty, population, pre-1940 housing, slow population growth, and overcrowding - in different combinations and with different weighting. It is reasonable to expect that these formulas would target some toward poverty but it will not perfectly target toward poverty because it is designed to target multiple dimension of community need, not just poverty. Since unemployment is not one of the variables, it is only likely to target to unemployment is correlated with one of the formula variables.

Comment 2: GAO's conclusion that "the distribution of grant funding to cities was not consistently aligned with poverty and unemployment rates" is misleading. Analyzing the same data in a different way demonstrates that communities with higher poverty rates and high unemployment rates receive considerably more on a per capita basis than communities with low unemployment rates and low poverty rates. The tables below compare the GAO approach of using "per unemployed person" and "per person in poverty" to a per capita approach. For this report, HUD recommends that GAO present both of these approaches because they answer slightly different questions.

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espanol.hud.gov

	Citie	<u>\$</u>	Non-Metropo	litan Counties
Unemployment Rate	Per Unemployed Person	Per Capita	<u>Per</u> <u>Unemployed</u> Person	Per Capita
Less than 5 percent	\$372	\$10	\$1,507	\$30
5 to 9.9 percent	\$438	\$19	\$713	\$25
10 to 14.9 percent	\$342	\$22	\$639	\$33
15 to 19.9 percent	\$413	\$32	\$1,094	\$73
20 percent or higher	\$531	\$58	\$2,678	\$235
All	\$377	\$23	\$771	\$29

The Per Unemployed Person Approach answers the question, for the programs reviewed, of how much funding went per unemployed person to a community with high unemployment rate versus a community with low unemployment rate. If the policy goal is to target economic development funds evenly per unemployed person, this amount should be the same in each category. HUD's conclusion from the data provided would be that in cities, the amount per unemployed person is similar. There is more divergence for the non-metropolitan counties and this divergence may be worth exploring. However, in both cases, the jurisdictions with the highest unemployment rates receive considerably more per unemployed person than places with lower unemployment rates.

In contrast, the Per Capita Approach answers the question of whether communities with high unemployment rates receive more relative to communities with low unemployment rates. This answer is very clear, for both cities and non-metropolitan counties, the places with higher unemployment rates get significantly more resources per capita than the cities and counties with lower unemployment rates. That is, places with higher unemployment rates get more money when controlling for size. Since the goal of most of the programs studied is to get funds to the most distressed places, the policy conclusion should be that overall the programs do appear to achieve that objective.

A similar analysis can be done with the poverty data (presented below) and reach the same observations.

2

	Citie	s	Non-Metropo	olitan Counties
Poverty Rate	<u>Per</u> <u>Unemployed</u> Person	Per Capita	Per Unemployed Person	Per Capita
Less than 10 percent	\$109	\$8	\$286	\$23
10 to 19.9 percent	\$117	\$18	\$181	\$26
20 to 20.9 percent	\$119	\$26	\$161	\$36
30 and higher	\$147	\$49	\$223	\$73
All	\$122	\$23	\$184	\$29

In sum, HUD suggests that GAO provide both analyses to provide a more complete picture of program fund targeting.

Again, thank you for the opportunity to comment on this draft report.

Sincerely,

Chinas

Yolanda Chávez Deputy Assistant Secretary for Grant Programs

## **Enclosure V: Related GAO Products**

*Entrepreneurial Assistance: Opportunities Exist to Improve Program Collaboration, Data-Tracking, and Performance Management.* GAO-12-819. Washington, D.C.: August 23, 2012

*Limited Information on the Use and Effectiveness of Tax Expenditures Could Be Mitigated through Congressional Attention.* GAO-12-262. Washington, D.C.: February 29, 2012.

*Efficiency and Effectiveness of Fragmented Economic Development Programs Are Unclear.* GAO-11-477R. Washington, D.C.: May 19, 2011.

*Opportunities to Reduce Potential Duplication in Government Programs, Save Tax Dollars, and Enhance Revenue.* GAO-11-318SP. Washington, D.C.: March 1, 2011.

*Revitalization Programs: Empowerment Zones, Enterprise Communities, and Renewal Communities.* GAO-10-464R. Washington, D.C.: March 12, 2010.

*Community Development: Federal Revitalization Programs Are Being Implemented, but Data on the Use of Tax Benefits Are Limited.* GAO-04-306. Washington, D.C.: March 5, 2004

*Rural Economic Development: More Assurance Is Needed That Grant Funding Information Is Accurately Reported.* GAO-06-294. Washington, D.C.: February 24, 2006.

*Economic Development: Multiple Federal Programs Fund Similar Economic Development Activities.* GAO/RCED/GGD-00-220. Washington, D.C.: September 29, 2000.

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