

DEFENSE DIVISION

UNITED STATES GENERAL ACCOUNTING

WASHINGTON, D.C. 2054

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Dear Mr. Secretary:

We have completed our review of contract terminations in the Department of Defense. Our work was performed at various procurement activities of the Army, Navy, and Air Force as well as at several regional offices of the Defense Contract Administration Services.

The objectives of our review were to determine the causes of terminations, whether the terminations could have been prevented, and whether the type of termination action taken (default or convenience) best served the Government's interests under the circumstances.

In fiscal year 1970, 7,366 military prime contracts were fully or partially terminated, continuing a progressive increase in the number of terminations which began in fiscal year 1967. The contract prices of items terminated also showed a substantial increase over prior periods.

We selected 46 contracts for review but eliminated 13 of these contracts when we identified that the terminations resulted from changes in requirements. We concluded that in 19 of the remaining 33 contracts, which were either terminated or considered for termination, the actions taken were appropriate. These terminations included 15 that were for convenience and four in which the contractor was held in default.

Of the remaining 14 contracts, eight were terminated for convenience and three were terminated for default. The other three were considered for default terminations but were permitted to be completed after the Government concluded that termination offered no advantage. Unnecessary costs of about \$6 million (\$5.9 million for settlement and \$122,000 for excess reprocurement costs) were incurred on nine of these 14 contracts. Following are some reasons for the incurrence of these unnecessary costs: a contractor's slow progress was not noted, problems regarding specifications were not resolved, delivery dates were not revised properly or newly established dates were unrealistic, unacceptable items were paid for, action to terminate a contractor for default was delayed, and the Government's legal position in regard

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to termination for default was not protected so that there was no alternative but to terminate for convenience.

In some cases it appeared that more forethought in awarding the contracts might have avoided some of the problems which ultimately resulted in terminations. These included instances in which production contracts were awarded while contractors were experiencing problems with prototypes or with performance requirements, delivery dates were set although it should have been apparent that material to be furnished by the Government might be delayed, and delivery dates were set without considering production lead time.

The appendixes contain a listing of the contracts reviewed and examples of questionable actions. Although we reviewed only a limited number of contracts, we believe that our findings indicate a need for greater management attention to the subject of contract terminations.

We would appreciate any comments you may have on this matter.

Sincerely yours.

Acting Director, Defense Division

The Honorable The Secretary of Defense

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CONTRACTS REVIEWED IN WHICH IMPROPER ACTIONS WERE NOTED

Contract number	Total contract price	Contract price of items terminated	Settlement	Excess reprocure- ment costs
Convenience terminations:				
F09603-68-D-0245	\$ 47,499.20	\$ 12,446.36	\$ (a) \$	13,838.83
AF09(603)-49601	46,061.60	46,061.60	(a, b)	49,660.56
NOO039-68-C-1550	479,840.00	479,840.00	479,840.00	•
AF33-657-68-C-0146	376,450.00	376,450.00	87,409.38	•
AF33-657-67-C-0344	5,683,000.00	5,683,000.00	4,977,224.00	-
F41608-69-C-5937	388,090.96	104,006.00	(a)	41,244.00
F34601-67-C-3874	998,976.00	998,976.00	220,000.00	-
DSA400-68-C-6093	5,872,500.00	1,363,834.00	138,330.00	-
Total	13,892,417.76	9,064,613.96	5,902,803.38	104,743.39
Default terminations:				
DA-36-039-AMC-09588(E)	1,345,944.60	187,163.34	-	17,837.47
DAAB05-69-C-1024	266,000.00	266,000.00	-	-
DA-36-039-AMC-10691(E)	387,355.30	387,355.30		
Total	1,999,299.90	840,518.64		17,837.47
Considered for default but completed:				
afo9(603)-64855	341,239.70	••	•	-
AF09(603)-64014	33,938.08		•	-
F41608-68-C-9370	171,782.08	-	_	
Total	546,959.86		•	
Total	\$16,438,677.52	\$9,905,132.60	\$5,902,803.38	\$122,580.86

a No cost termination.

bThe contractor was paid \$15,225 for 90 unacceptable units.

Appendix II

EXAMPLES OF QUESTIONABLE ACTIONS RELATED TO TERMINATIONS

Contract F09603-68-D-0245

The Government partially terminated for convenience, at no cost, this contract for the repair of radios, although it appeared that the contract should have been terminated for default because the contractor failed to meet delivery requirements. As a result, excess reprocurement costs of \$13,800 were incurred.

Contract AF09 (603)-49601

The Government terminated for convenience, at no cost, this contract for aircraft map film projector parts more than 4 years after the first delinquency was noted and $2-\frac{1}{2}$ years after reprocurement of the parts took place. The Government had three opportunities to terminate the contract for default but did not do so. As a result, excess reprocurement costs of \$49,660 could not be assessed against the contractor. Further the Government paid the contractor \$15,225 for 90 unacceptable units.

Contract AF33-657-67-C-0344

The Government increased this letter contract from two prototype units to four prototype units and 12 production units before the design and development problems on the first two prototypes had been resolved. The letter contract was never definitized, and the Government's maximum liability was increased from \$1 million to more than \$5.6 million as the contract requirements were increased. The contractor was unable to perform in accordance with the contract requirements, and the letter contract was terminated for the convenience of the Government at a settlement cost of \$4,977,224.

Contract F34601-67-C-3874

Action was not taken to terminate this contract for the procurement of radios until 7 months after the contractor failed to meet the first-article-testing requirements. As a result, the Government felt that it had lost the right to terminate for default and paid the contractor \$220,000 to settle a termination for convenience.

Contract DA-36-039-AMC-09588(E)

Although the Government knew that electron tubes procured under this contract contained a latent defect, action was not taken to terminate the contract for default until 9 months later. As a result, excess reprocurement costs of \$17,837 were incurred.

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