Program Evaluation

Key Terms and Concepts

Accessible Version
Both the executive branch and congressional committees need evaluative information to help them make decisions about the programs they oversee—information that tells them whether and why a program is working well or not. The Government Performance and Results Act of 1993 (GPRA) and GPRA Modernization Act of 2010 (GPRAMA) established a framework for performance management and accountability within the federal government. Building on that foundation, Congress has since passed, among other laws, the Foundations for Evidence-Based Policymaking Act of 2018 (Evidence Act) to strengthen the evidence-building efforts of executive branch agencies. The Evidence Act, for example, created a framework for a more comprehensive and integrated approach to federal evidence-building efforts.

This product updates our previous glossary (GAO-11-646SP) to highlight different types of evaluations for answering questions about program performance, as well as relevant issues to ensure study quality. As agencies identify the key questions they will address in their Evidence-Building Plans (Learning Agendas) and Annual Evaluation Plans, they may consult guidance provided by the Office of Management and Budget (OMB). This glossary can help agency officials better understand fundamental concepts related to evaluation and enhance their evidence-building capacity.

To develop this glossary, we examined relevant information from executive and legislative branch agencies and consulted with knowledgeable stakeholders and GAO internal experts. We conducted a systematic review of terminology from relevant documents including GAO reports, relevant statutes, OMB guidance, and publications from the American Evaluation Association. We also reviewed terminology with authors of established evaluation literature.

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Managing Director, Applied Research and Methods
Relevant statutes and guidance issued since 2009 encourage federal agencies to use multiple sources of evidence in program management

Office of Management and Budget (OMB) guidance

- Encourages agencies to conduct rigorous program evaluations, build evidence of effective approaches, and assess the adequacy of evidence supporting budgetary priorities (Memorandum M-10-01)
  - October 2009

OMB guidance

- Directs agencies to conduct annual strategic reviews, assessing portfolios of evidence to support various decision-making processes (Circular No. A-11)
  - August 2012

Evidence-Based Policymaking Commission Act of 2016

- Established the Commission on Evidence-Based Policymaking to study and make recommendations for strengthening the federal government’s evidence-building and policymaking efforts (Public Law 114-140)
  - March 2016

Program Management Improvement Accountability Act (PMIAA)

- Aims to improve program and project management practices within the federal government, among other things (Public Law 114-264)
  - December 2016

OMB guidance

- Establishes guidelines for monitoring and evaluating foreign assistance per FATAA (Memorandum M-18-04)
  - September 2017

Foundations for Evidence-Based Policymaking Act of 2018 (Evidence Act)

- Requires agencies to enhance evidence-building capacities, make data more accessible, and strengthen privacy protections (Public Law 115-435)
  - June 2019

OMB guidance

- Identifies federal program evaluation standards and practices as part of Evidence Act implementation (Memorandum M-20-12)
  - March 2020

Commission on Evidence-Based Policymaking

- Issued its final report and recommendations for improving the federal government’s evidence-building activities and capabilities (The Promise of Evidence-Based Policy Making)
  - January 2018

OMB guidance

- Outlines three key strategies, as part of a 5-year strategic plan for implementing the PMIAA, which focus on clarifying roles and responsibilities, identifying principles-based standards, holding managers accountable for results, and building a capable program management workforce (Memorandum M-18-19)
  - June 2018

OMB guidance

- Establishes expectations for how and when agencies are to implement Evidence Act requirements (Circular No. A-11 and Memorandum M-19-23)
  - January 2019

Memorandum on Restoring Trust in Government Through Scientific Integrity and Evidence-Based Policymaking

- Reaffirms and builds on prior memoranda that require agencies to incorporate scientific integrity principles in data governance and evaluation approaches (Presidential Memorandum of Jan. 27, 2021)
  - January 2021

Source: GAO analysis of select laws and executive branch materials.

In accordance with the Evidence-Based Policymaking Commission Act of 2016, the Commission was comprised of academics and experts appointed by the President (including an OMB representative) and congressional leadership.
Agencies should consider different sources of evidence

Some sources of evidence used to support decision-making, program improvement, and continuous learning

Administrative records - A source of evidence consisting of qualitative or quantitative data collected or produced as part of a program’s operation.

Policy analysis - A source of evidence consisting of a systematic process of identifying and comparing potential options for addressing a policy problem based on certain criteria, and choosing the option that best meets the criteria.

Program evaluation - An assessment using systematic data collection and analysis of one or more programs, policies, and organizations intended to assess their effectiveness and efficiency.

Performance measurement - The ongoing monitoring and reporting of a program’s accomplishments and progress, particularly towards its pre-established goals.

Statistical analysis - A form of evidence that uses quantitative measurements, calculations, models, classifications, and/or probability sampling methods to describe, estimate, or predict one or more conditions, outcomes, or variables, or the relationships between them.

Program evaluation and performance measurement are distinct but complementary

Different sources of evidence hold distinct value. For example, program evaluation and performance measurement are key tools for federal program management but differ in the following ways:

<table>
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<tr>
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<th>What drives it</th>
<th>What data it uses</th>
<th>What frequency</th>
<th>What it can tell</th>
</tr>
</thead>
<tbody>
<tr>
<td>Program evaluation</td>
<td>Theory of program change</td>
<td>Quantitative or qualitative</td>
<td>Discrete</td>
<td>Whether a program is working and why</td>
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<tr>
<td>Performance measurement</td>
<td>Agency goals</td>
<td>Typically use quantitative data</td>
<td>Ongoing</td>
<td>How well a program is performing</td>
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Program evaluation is key to program learning, program improvement, and statutory compliance

Some reasons to conduct or use program evaluation

- Test a theory of program change
- Ensure accountability
- Answer questions about the extent to which a program, process, or activity is being implemented as intended
- Build a culture of continuous learning to foster program improvement
- Inform resource allocation
- Strengthen program management
- Determine the economy, effectiveness, efficiency, and equity of program operations
- Identify a program’s outcome(s) or impact(s)

Economy - The extent to which a program or intervention is operating at minimal cost, as determined by a program evaluation.

Effectiveness - The extent to which a program or intervention is achieving its intended goals, as determined by a program evaluation.

Efficiency - The ratio of monetary and/or nonmonetary program inputs (such as costs or hours worked by employees) to outputs (amount of products or services delivered) or outcomes (the desired results of a program).

Equity - The consistent, systematic, fair, just, and impartial treatment of all individuals, including individuals who belong to underserved communities that have been denied such treatment.

How agencies can maximize the value of program evaluation

1. Create conditions for quality evaluations
   - Conduct data reviews
   - Establish theory of program change (e.g., logic model)
   - Engage stakeholders
   - Develop an evidence-building plan (learning agenda)
   - Conduct an evaluation plan
   - Conduct a capacity assessment
   - Review performance measures
   - Conduct an evaluability assessment
   - Perform meta-evaluations
**Data review** - A systematic process for exploring whether data may be used for a program evaluation by assessing the data’s quality (e.g., accuracy, reliability, validity) as well as related limitations, efforts to address limitations, and procedures for safeguarding the data against misuse and breaches of security.

**Meta-evaluation** - A systematic assessment of the quality of one or more program evaluations using criteria such as transparency, independence, objectivity, ethics, relevance, utility, and rigor.

**Logic model** - A diagram that documents a program’s theory of change, including expected inputs, activities, outputs, and outcomes.

**Stakeholder** - Any person, group, or organization interested in or knowledgeable about a program that is being evaluated and may affect or be affected by the results of an evaluation.

**Evaluability assessment** - A pre-evaluation examination of the extent to which a program can be evaluated in a reliable and credible fashion or to which an evaluation is worthwhile based on the evaluation’s likely benefits, costs, and outcomes.

**Evidence-building plan** - A systematic plan (also known as a learning agenda) for identifying and addressing policy questions relevant to the programs, policies, and regulations of the agency. The plan—a component of the agency’s strategic plan and developed in consultation with relevant stakeholders—is to include, among other things, the data, methods, and analytic approaches that the agency may use to develop evidence and any challenges faced in obtaining evidence to support policymaking.

**Evaluation plan** - An annual agency-wide plan that is to describe, among other things, (1) the key questions for each significant evaluation the agency intends to begin in the next fiscal year and (2) the key information collections or acquisitions the agency plans to begin during the year covered by the plan.

**Capacity assessment** - An assessment agencies are to include in their strategic plans of the coverage, quality, methods, effectiveness, and independence of the statistics, evaluation, research, and analysis efforts of the agency.

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**Select the appropriate techniques, methods, and tools**

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<tr>
<th>Purposes of evaluation</th>
<th>Techniques, methods, and tools</th>
</tr>
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<tbody>
<tr>
<td><strong>FORMATIVE</strong></td>
<td>Cost-benefit analysis</td>
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<td><strong>SUMMATIVE</strong></td>
<td>Cost-effectiveness analysis</td>
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<td></td>
<td>Process evaluation</td>
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<td></td>
<td>Outcome evaluation</td>
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<td>Impact evaluation</td>
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**Formative** - An evaluation that is conducted when researchers want to examine the extent to which a program is being implemented as intended, producing expected outputs, or could be improved.

**Needs assessment** - An evaluation, often used for formative purposes, designed to understand the resources required for a program to achieve its goals.

**Process evaluation** - Often used for formative purposes, an evaluation that assesses the extent to which essential program elements are in place and conform to statutory and regulatory requirements, program design, professional standards, or customer expectations.

**Summative** - An evaluation that is conducted when researchers want to determine the extent to which a program has achieved certain goals, outcomes, or impacts.

**Cost-benefit analysis** - A method of identifying and comparing relevant quantitative and qualitative costs and benefits associated with a program or activity, usually expressed in monetary terms.

**Cost-effectiveness analysis** - A method of identifying the cost of achieving a single goal, nonmonetary outcome, or objective, which can be used to identify the least costly alternatives for meeting that goal.

**Impact evaluation** - Often used for summative purposes, a type of evaluation that focuses on assessing the impact of a program or aspect of a program on outcomes by estimating what would have happened in the absence of the program or aspect of the program.

**Outcome evaluation** - Often used for summative purposes, a type of evaluation that assesses the extent to which a program has achieved certain objectives, and how the program achieved these objectives.
Build a culture of continuous learning

Evaluate the quality of evidence periodically

- Data reviews
- Review performance measures
- Meta-evaluation
- Capacity assessment

Commit to certain quality principles

- Utility
- Rigor
- Objectivity
- Transparency
- Relevance
- Ethics
- Independence

Transparency - This is achieved when all phases of the evaluation are available for review and critique by interested parties.

Ethics - This is achieved when the evaluation safeguards such things as the dignity, rights, safety, and privacy of evaluation participants and stakeholders.

Independence - This is achieved when the conduct and use of an evaluation are free from the undue control, influence, and bias of stakeholders.

Relevance - This is achieved when the evaluation addresses the most critical questions identified by key stakeholders and can be leveraged for decision-making, program improvement, and program learning.

Rigor - This is achieved when the data collection, analytical methods, and interpretations employed are valid, reliable, and appropriate given the research question(s).
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