

UNITED STATES GENERAL ACCOUNTING DEFICE

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UNITED STATES GENERAL ACCOUNTING OFFICE

Problems Resulting From Management Practices In Recruiting, Training, And Using Non-High-School Graduates And Category IV Personnel

About half a million personnel in the armed services are non-high-school graduates and/or Category IV (low-aptitude) personnel. This report identifies problems concerning the recruitment, training, and use of these personnel which appear to be attributable to management practices. It also discusses educational programs and opportunities for these personnel. Alternatives are suggested to resolve these problems and reduce economic and human costs.

FPCD-76-24



## UNITED STATES GENERAL ACCOUNTING OFFICE WASHINGTON, D.C. 20548

FEDERAL PERSONNEL AND COMPENSATION DIVISION

B-146890

The Honorable The Secretary of Defense

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Dear Mr. Secretary:

This report discusses problems resulting from management practices in recruiting, training, and using non-high-school graduates and Category IV personnel. The information in this report was informally discussed with members of your staff.

We invite your attention to the fact that this report contains recommendations to you which are set forth on page 25. As you know, section 236 of the Legislative Reorganization Act of 1970 requires the head of a Federal agency to submit a written statement on action taken on our recommendations to the House and Senate Committees on Government > 0/500 0 Operations not later than 60 days after the date of the report and to the House and Senate Committees on Appropriations > 0/500 with the agency's first request for appropriations made more than 60 days after the date of the report.

We are sending copies of this report to the Chairmen, House and Senate Committees on Appropriations, Armed Services, Hist coston and Government Operations, and to the Director, Office of Management and Budget. We are also sending copies to the Secretaries of the military services and the Assistant Secretary of Defense (Comptroller).

Sincerely yours,

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H. L. Krieger Director

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## ABBREVIATIONS

- DOD
- Department of Defense General Accounting Office on-the-job training GAO
- TLO

GENERAL ACCOUNTING OFFICE REPORT TO THE SECRETARY OF DEFENSE PROBLEMS RESULTING FROM MANAGEMENT PRACTICES IN RECRUITING, TRAINING, AND USING NON-HIGH-SCHOOL GRADUATES AND CATEGORY IV PERSONNEL Department of Defense

## DIGEST

As of June 30, 1974, almost half a million military servicemen were non-high-school graduates and Category IV (low-aptitude) personnel. This group has been experiencing noticeably higher rates of disciplinary actions and administrative discharges than other personnel.

GAO found that the military services do not have a directed policy for training and using non-high-school graduates and Category IV personnel. From the data collected, we also identified a series of management practices that may be contributing to the problems we noted. They included

--alleged recruiting irregularities (see p. 12),

- --training and assignment promises perceived as made but not honored (see p. 10),
- --underuse of skills and training (see p. 16), and
- --lack of encouragement to participate in educational programs (see p. 18).

We compared the relationship of these questionable management practices to several performance indicators and found that

- --many men were claiming that they spent little or no time doing the work for which they were trained,
- --participation in education programs was low compared to the interest expressed in educational incentives, and

<u>Tear Sheet</u>. Upon removal, the report cover date should be noted hereon.

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--there were undesirable effects associated with underuse and lack of training in the form of lower individual performance and retention of personnel in the service.

High rates of disciplinary action and administrative discharges adversely affect the operational capability of the military services. They are also costly from a monetary as well as human standpoint. To improve management of recruiting, training, use, and education of non-highschool graduates and Category IV personnel, GAO recommends that the Secretary of Defense require each service Secretary to implement specific policies and practices for these personnel. Particular consideration should be given to:

- --Strengthening and monitoring controls aimed at insuring compliance with entrance screening procedures.
- --Policies governing the assignment of firstterm personnel to advanced or on-the-job training to insure that servicemen receive opportunities for skill training commensurate with their ability and that such training is optimally used.
- --Educational programs and related policies to insure that servicemen with low educational attainments are encouraged and provided appropriate opportunities to increase their education.

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## CHAPTER 1

### INTRODUCTION

As of June 30, 1974, the combined number of non-highschool graduates and Category IV (low-aptitude) enlisted personnel totaled almost half a million men, comprising over 25 percent of the Department of Defense's (DOD's) total enlisted force.

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	NON-HIGH-	
	SCHOOL GRADUATES AND CATEGORY IV	
	PERSONNEL IN THE ARMED FORCES	
	JUNE 30, 1974	
	Number	Percent
Army	240,968	36
Navy	102,935	22
Marine Corps	64,806	38
Air Force	85,246	17
Total	493,955	27

There is evidence that the services have been experiencing management problems with the above categories of enlisted personnel. For example

- --several studies showed that non-high-school graduates are more likely than high school graduates to receive some kind of disciplinary action and
- --discharges for unsuitable behavior among nonhigh school graduates have increased from 28 percent in fiscal year 1971 to 46 percent in fiscal year 1974. (In contrast, discharges for unsuitable behavior for high school graduates was approximately 6 percent in fiscal year 1971 and 15 percent in fiscal year 1974.)

## SCOPE

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The objective of our survey was to identify and assess management policies, practices, and programs which may be contributing to the above problems. We limited our approach to personnel who were in their first enlistment, had completed recruit training, and were assigned to operational units at the following locations.

Army

Fort Eustis, Va. 529

Navy

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Naval Station, Norfolk, Va. 625

USS AMERICA

USS KENNEDY

Naval Amphibious Base, Norfolk, Va.

Marine Corps

Camp Lejeune, N. C. 214 540

Air Force

Langley Air Force Base, Va. 242

We considered it important to obtain information directly from the enlisted personnel. A questionnaire was developed to obtain information concerning their experiences with and opinions about recruitment, training, assignments, use, and educational programs. The questionnaire consisted of items dealing with the individual's general background, military training, current job, past assignments, reenlistment plans, educational program experiences, knowledge and receipt of choices or promises at enlistment, and recruiting experiences.

Each military service provided a computer listing of first-term enlisted men who were non-high school graduates, and/or Category IV, and assigned to installations included in our survey. From these listings, a statistical random sample was taken of 1,184 enlisted men. The sample size was computed to provide credible results from which valid conclusions could be drawn. The table on the next page lists the populations, sample sizes, and completed questionnaires for each military service.

The questionnaires were pretested in December 1974 and administered in group sittings by GAO personnel from January through March 1975. Respondents were interviewed after completing the questionnaire to clarify and elaborate on some of their responses.

	Army	Navy	Marine <u>Corps</u>	Air Force	Total
Population	1,357	1,921	11,448	305	15,031
Sample size	310	326	373	175	1,184
Questionnaires completed (note a)	205	212	214	122	753

<u>a</u>/Excludes servicemen on leave, absent without official leave, transferred, discharged, or otherwise unreachable.

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We also obtained:

- --Information from the personnel records of 424 respondents to corroborate questionnaire responses, as well as relevant data on the individual's mental category, disciplinary actions, enlistment contract terms, etc.
- --Information from the commanders of 738 respondents, consisting of the commander's assessment of (1) whether the respondent was in the job for which he was trained, (2) the respondent's performance, (3) the need for additional training, and (4) whether the respondent would be recommended for reenlistment.

All of the above steps were taken to insure a balanced presentation of data and views concerning the management problems discussed in this report.

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## Perceptions of Encouragement to Participate in Educational Programs

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	Army	Navy	Marine Corps	Air Force
Amount of encouragement to increase education received from: Officers in unit				
A lot	15	6	12	4
Some	34	26	37	24
		-		
None	51	68	51	71
NCO's in unit	•			
A lot	18	5	10	11
Some	33	26	38	36
None	49	69	52	54
None		0.2	52	54
Education Office				
A lot	24	4	8	23
Some	35	18	32	54
None	41	78	60	23
NOTE	41	10	00	43

The above table shows that these men, who should be the prime candidates for the military educational programs, perceived very little encouragement to participate.

## CHAPTER 6

## POSSIBLE CONSEQUENCES OF PROBLEMS IDENTIFIED IN PRACTICES OF RECRUITING, TRAINING, AND USING NON-HIGH-SCHOOL GRADUATES AND CATEGORY IV PERSONNEL

This report identifies several problem areas in the management of non-high-school graduates and Category IV personnel. We noted problems in recruiting, training, using, and educational program participation. This chapter explores the possible consequences of these problems by examining their relationship to several performance indicators, such as

--commander's rating the individual's performance,

--commander's recommendation concerning the individual's reenlistment eligibility,

--incidence of disciplinary actions, and

--individual's stated reenlistment intent.

These interrelationships have been analyzed in the aggregate, across the four services, in the interest of greater validity.

## EFFECT OF RECRUITING PRACTICES ON SERVICE PERFORMANCE

A number of alleged irregular recruiting incidents were noted that could cause problems. As noted in chapter 3, the alleged incidents took the form of assistance on the mental qualification examination or encouragement to withhold prejudicial information. In assessing the degree to which these alleged instances of recruiting irregularities exist in the total population, it is important to note that our sample consists only of "survivors" (i.e., those still on active duty). Since these criteria are included in the screening process, we assume that those enlistees who do not meet minimal mental standards or who have physical defects or a police record are less likely to successfully complete their military service. Consequently, recruiting irregularities could possibly be more prevalent than the sample data indicates.

Appendix I, part A, shows the relationship between receipt of assistance on the aptitude test and a number of performance indicators.

Compared to those men who did not receive assistance, those who did were

- --more likely to be seen by their commanders as performing unsatisfactorily,
- --less likely to be recommended for reenlistment, and
- --more likely to have incurred some type of disciplinary action.

A similar relationship was found between receipt of advice to omit derogatory information and performance assessment and reenlistment recommendations. Again, those who acknowledged recruitment irregularities were more likely to receive an unfavorable performance rating and less likely to be recommended for reenlistment (see app. I, pt. B).

The perception of unkept promises was also found to be negatively related to performance criteria (see app. I, pt. C). Those men who believed that the military had not honored its promises were

- --more likely to be rated as unsatisfactory performers,
- --less likely to be recommended for reenlistment, and
- --less likely to express favorable reenlistment intent.

Although there is no way of confirming or refuting the claims of these men, we were convinced through our interviews that many genuinely believed they had been misled.

## EFFECT OF TRAINING AND UTILIZATION PRACTICES ON SERVICE PERFORMANCE

Analysis of responses on training and use disclosed a large proportion of men reporting they were in a job other than the one they were trained for. A high degree of partial use was evident, with many indicating they spent little or no time doing the tasks for which they were trained. In addition, they expressed considerable dissatisfaction with the way they were used.

There was a consistent negative relationship between perceptions of use and underuse and the performance indicators. Appendix I, part D, shows that those men who perceived themselves to be misassigned were more likely to be judged as performing unsatisfactorily by their commanders. Also, they were less likely to express favorable reenlistment intent. Partial use was found also to have a negative relationship to performance (see app. I, pt. E). Those men who indicated they spent little or no time doing tasks for which they were trained were

- --more likely to be seen as performing unsatisfactorily,
- --more likely to have been subject to some kind of disciplinary action,
- --less likely to be recommended for reenlistment, and
- --less likely to indicate favorable reenlistment intentions.

Appendix I, part F, shows the relationship of satisfaction with skill use to performance. Dissatisfaction with the way in which the individual's job uses his military skills and training was associated with

--unsatisfactory performance,

--receipt of disciplinary action(s),

--unfavorable reenlistment recommendation, and

--unfavorable reenlistment intent.

Obviously putting a man in a job for which he was not trained would put him at a disadvantage in comparison with those who were trained for the job and could lead to unfavorable reenlistment recommendation. Also, failure to assign a man to the job for which he was trained may lead to dissatisfaction and, consequently, to unfavorable reenlistment intent.

## EFFECT OF EDUCATIONAL PARTICIPATION ON SERVICE PERFORMANCE

Studies conducted by DOD and the Military Departments have shown that an individual's educational level is directly related to his performance. It has been shown that the higher the individual's educational level --the higher the pay grade he is likely to achieve,

--the less likely he is to fail training,

- --the higher his class standing in training courses is likely to be, and
- --the less likely he is to have disciplinary problems.

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In our sample, the lack of a high school diploma was also found to be associated with performance deficiencies. More non-high-school graduates were rated unsatisfactory than high school graduates, fewer non-high-school graduates were recommended for reenlistment than high school graduates, and more non-high-school graduates incurred some type of disciplinary action than high school graduates. (See app. I, pt. G.)

Non-high-school graduates who participated in the General Educational Development or some other type of education program were more likely to receive a satisfactory rating and be recommended for reenlistment. (See app. I, pts. H and J.)

## CHAPTER 7

## CONCLUSIONS AND RECOMMENDATIONS

## CONCLUSIONS

There are about half a million non-high-school graduates and Category IV enlisted men in the armed services, comprising approximately 25 percent of the enlisted strength.

This group has experienced significantly higher rates of disciplinary actions and administrative discharges than other personnel. This results in higher cost and adversely affects operational capability. In addition, it imposes human costs upon the individuals involved.

Our survey has focused on a number of managementgenerated problems in the recruiting, training, use, and education of non-high-school graduates and Category IV personnel. We believe they merit management attention and corrective action.

We found what we consider to be an unexpectedly high number of alleged instances of recruiting irregularities. These irregularities consisted of recruiters giving assistance on preenlistment examinations and encouraging enlistees to omit certain facts pertaining to education, health, and police records.

The desire to learn a skill or trade was the most frequently cited reason for enlistment in each of the services, except the Marine Corps where it was second to educational opportunity. Nevertheless, over two-fifths of the Navy group reported they had received no formal training or OJT. This represents a serious denial of the expectations of a great number of enlistees. The Navy group also had the highest proportion indicating dissatisfaction with their job and the lowest proportion reporting favorable reenlistment intent. It follows then that failure to satisfy servicemen's expectations of training opportunities may have adverse consequences.

We believe that every serviceman should be given the opportunity to receive specialized job training commensurate with his ability and the needs of the military services. This is especially necessary for those who would otherwise have no such opportunity.

The Army had the shortest average contract period, the shortest average number of months for each assignment, and the highest proportion of personnel receiving their choice of unit, location, or training. Because the Army had its personnel on the average only 2.7 years and allowed over three-fourths some choice in determining their assignment at the time of enlistment, it could be forced to either misassign personnel or break promises subsequent to enlistment. These management practices bear upon the facts that the Army had

- --the lowest proportion of men assigned to the job for which they were trained and
- --the highest proportion of men spending little or no time working as trained.

The change to longer enlistment terms could mitigate some but not all of this problem.

Across the services, it was shown that there were undesirable effects associated with the lack of training and underuse in the form of lower performance and retention. We feel the services should pay particular attention to the interrelationships among recruitment, training, and use practices to resolve the problems described in this report.

Non-high-school graduates and low-aptitude personnel should be a prime target for educational upgrading. We found that the opportunity for increased education ranked either first or second as a stated enlistment incentive. However, participation in education programs was low in comparison to the interest expressed in educational incentives. The primary reasons indicated by nonparticipants for their failure to enroll were inability to get time off and lack of information on the programs. Additionally, the servicemen perceived very little encouragement to participate in these educational programs. Given the benefits of educational upgrading to both the service and the individual, steps should be taken to increase participation of non-highschool graduates and Category IV personnel in these programs.

## RECOMMENDATIONS

We recommend that the Secretary of Defense require each service secretary to review the management of non-high-school graduates and Category IV personnel in the interest of improving their performance and as a benefit to themselves. Improved management of recruiting, training, use, and education are areas demonstrated in this report which merit the service secretaries' attention. We suggest that particular consideration be given to:

- --Strengthening and monitoring controls aimed at insuring compliance with entrance screening procedures. (Additional specific recommendations concerning recruiting policies and practices will be made in forthcoming comprehensive reports on recruiting operations.)
- --Policies governing the assignment of firstterm personnel to advanced training or OJT to insure that they receive the opportunity for skill training commensurate with their ability and that such training is optimally used.
- --Educational programs and related policies to insure that servicemen with low educational attainments are encouraged and provided appropriate opportunity to increase their education.

We believe that these recommendations and areas of consideration should provide management direction which can go a long way to resolving costly problems.

AVAILABLE
DOCUMENT
BEST

Feel that military has kept promises	85& 15	77 23	41 59	10
Feel that military has not <u>kept promises</u>	79% 21	62 38	27 73	leve that promises enlisting.
	Commander's assessment of performance: Satisfactory Unsatisfactory	Commander's reenlistment recommendation: Recommended Not recommended	Individual's stated reenlistment intent: Favorable Unfavorable	$\underline{a}/\operatorname{Includes}$ only those respondents who believe that promises were made to them at the time they were enlisting.

	Did not	receive help	on test	848	91	73	27	15.	49	were examined.	
OF HELP ON PERFORMANCE		Received help	on test	718	59	56	44	38	62	nnel records	

Part B	IAL	Not advised to withhold information	848 16	73 27
	THHOLD PREJUDICIAL F PERFORMANCE	Aāvised to withhold information	768 24	64 36

Part C		the kind of ch trained None, almost	763 24	65 35	4 3 5 7	29 71	
	<u>EEN PARTIAL USE DRS OF PERFORMANCE</u>	Amount of time on job spent during the kind of work for which trained AIT, armost, all, None, armost or must of the time of the	89% 11	76 24	54 46	42 58	unel records were examined
	RELATIONSHIP BETWEEN PARTIAL USE OF SKILLS AND INDICATORS OF PERFORMANCE		Commander's assessment of performance; Satisfactory Unsatisfactory	Commander's reenlistment recommendation: Recommended Not recommended	Receipt of disciplinary action(s) (note a); No Yes	Individual's stated reeniistment intent; Favorable Unfavorable	$\underline{a}/Includes$ only those respondents whose personnel records were examined.
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examined.	
were	
records	
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whose	
respondents	
those	
only	
/Includes	

Part F

		Part F
RELATIONSHIP BETWEEN SATISFACTION WITH SKILL USE AND INDICATORS OF PERFORMANCE	TISFACTION WITH SK OF PERFORMANCE	111
	Satisfied with the way job uses skills	Dissatisfied with the way job uses skills
Commander's assessment of performance: Satisfactory Unsatisfactory	86% 14	778 23
Commander's reenlistment recommendation: Recommended Not recommended	75 25	63 37
Receipt of disciplinary action(s) (note a): No Yes	53 47	4 ស ស
Individual's stated reenlistment intent: Pavorable Unfavorable	41 59	78

 $\underline{a}/Includes$  only those respondents whose personnel records were examined.

Part G		High school graduates	81 <del>8</del> 19	79	35 35	were examined.
	VEEN EDUCATION	Non-high school graduates	81% 19	л. Ю. 41 С. С. А.	a): 43 57	personnel records
	RELATIONSHIP BETWEEN EDUCATION LEVEL AND INDICATORS OF PERFORMANCE		Commander's assessment of performance: Satisfactory Unsatisfactory	Commander's reenlistment recommendation: Recommended ฟังน เย่นบมพิชเปลี่ยปี	Receipt of Disciplinary action(s) (note a): No Yes	$\underline{a}/$ Includes only those respondents whose personnel records were examined.

Ц	
Part	

none

Part H		of GED?	798 21	65 65
	CEIPT OF GED RFORMANCE	Receipt of GED? Yes No	85 % 15	74
	RELATIONSHIP BETWEEN RECEIPT OF GED AND INDICATORS OF PERFORMANCE		Commander's assessment of performance: Satisfactory Unsatisfactory	Commander's reenlistment recommendation: Recommended

21	65 35	graduates
15	74 26	non-high school
Unsatisfactory	Commander's reenlistment recommendation: Recommended Not recommended	$\underline{a}/Includes only those respondents who were non-high school graduates at entry?$

Part I

<u>rvprof</u> <u>E (note a</u> )	Did not participate in some type of education program	748 26	:
RELATIONSHIP BETWEEN PARTICIPATION IN SOMF TVPE OP EDUCATION PROGRAM AND INDICATORS OF PERFORMANCE (note a)	Participated in some type of <u>education program</u>	Commander's assessment of performance: Satisfactory Unsatisfactory 15	Commander's reenlistment recommendation: Recommended

6 2 38	
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	•
71 29	
71	/Includes only those resnondents who were high it is .
ŋdeđ	those
ndeð	only
Recommended Not recommende	/Includes

only

those respondents who were non-high school graduates at entry.

a/Inc

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Part D

Working in different job

Working in Job for Working in which trained related Job

RELATIONSHIP BETWEEN INDIVIDUAL'S ASSESSMENT OF CURRENT UTILIZATION AND INDIVIDUAL'S ASSESSMENT OF

•

•

718 29

83**%** 17

86\$ 14

Commander's assessment of performance: Satisfactory Unsatisfactory Commander's reenlistment recommenda-tion:

39 90 90

31

۲۲ 27

Recommended Not recommended

31 69

32 68

39 61

Individual's stated reenlistment incent: Favorable Unfavorable

APPENDIX I

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## APPENDIX I

## RELATIONSHIP BETWEEN RECEIPT ( MENTAL TEST AND INDICATORS OF 1

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Part A

 $\underline{a}^\prime\, Includes$  only those respondents whose person Receipt of disciplinary action(s) (note a): No Yes Commanuer's reenlistment recommendation: Recommended Not recommended Commander's assessment of performance: Sarisfactory Cnsatisfactory

# RELATIONSHIP BETWEEN ADVICE TO WIT INFORMATION AND INDICATORS OF

Commander's reenlistment recommendation: Recommended Not recommended Commander's assessment of performance: Satisfactory Unsatisfactory

# RELATIONSHIP BETWEEN PERCEPTION OF UNKEPT PROMISES AND INDICATORS OF PERFORMANCE (note a)

Part C

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## QUESTIONNAIRE INTRODUCTION

We are from the Norfolk Regional Office of the U.S. General Accounting Office. Our job is to provide Congress with information concerning the operation of Federal and military programs. We are currently studying the ways in which the military services assign and use their personnel. In order to do this, we need your help. The purpose of this questionnaire is to get information on your assignments and your opinions about them.

The questionnaire has been kept fairly short so that we would not have to take up too much of your time. Since it is short, we may have to contact you again to get more information. For this reason, we are asking you to put your name and social security number on the questionnaire. However, you can be assured that your answers to these questions will be kept strictly confidential and will not be seen by anyone in the Army/Navy/Marine Corps/Air Force.

This questionnaire is also being given to servicemen in each of the other three branches of the military. Since there may be differences between the services on the meaning of some of the questions, we are going to explain what we mean by certain terms:

 When the questionnaire asks about your "primary military specialty code," what is meant is your military occupational specialty or MOS/Naval Enlisted Classification, NEC or Rating/Air Force Specialty Code or AFSC.

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- 2. The questions asking about your "job" refer to the work you are actually doing. This might be different from the military specialty designation of the position to which you are assigned. That is, if you are assigned as a truck driver but you spend most of your time doing something else, we want to know what you are actually doing.
- 3. When we ask about the number of "assignments" you have had, we are referring to assignments and reassignments which involved either a PCS move or a change of unit. Do not count assignments to school or TDY assignments.
- 4. In the question about "on-the-job training (OJT)," we mean an assignment where you are being taught to perform a job while you are actually working on that job.

Now, please turn to the cover of the questionnaire and read the instructions printed there.

(READ INSTRUCTIONS)

You should answer all questions. Some of the questions, which may not apply to you, have an answer marked "not applicable."

Again, let me assure you that nobody outside of our Office will see your answers. Thank you very much for assisting us. Please begin.

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## SURVEY OF ASSIGNMENT AND

UTILIZATION OF MILITARY PERSONNEL

The General Accounting Office is conducting a survey to get information on how the military services assign and use their personnel. The purpose of this questionnaire is to get your personal feelings, experiences, and opinions about your assignments. You can be assured that your answers will be treated confidentially and will not affect you in any way.

## GENERAL INSTRUCTIONS

- 1. Be sure to answer all questions.
- Read <u>all</u> of the possible choices for each question before you choose your answer.
- 3. You may use either pen or pencil.
- 4. Some of the questions have several answers from which you can choose. When you have chosen your answer, place an X mark on the appropriate line as shown.

X my answer not my answer

5. On other questions, we have left room for you to write

in your answer.

 After you have finished, please take your questionnaire to a survey administrator.

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APPENDIX II

- 1. Name 2. Social Security Number What is your age to the nearest birthday?\_\_\_\_\_ 3. What is your pay grade? 4. \_\_\_\_\_ E3 \_\_\_\_ E5 \_\_\_\_ E5 \_\_\_\_\_ E1 E2 What enlistment are you in? 5. \_\_\_\_\_ First \_\_\_\_\_ First, but I have already reenlisted for a second Second or later enlistment What is the highest grade of school you had completed 6. when you entered the military? 8th grade or less 9th grade 10th grade 11th grade
  12th grade - high school graduate
  GED high school equivalency
- If you did not graduate from high school before you 7. entered the service, what was your main reason for leaving school?

Check here if you graduated before coming in.

- Since entering the service, have you received GED high 8. school equivalency?
  - \_\_\_\_ Yes No
- What is your job called? (For example: Clerk-typist, 9. supply clerk, aviation mechanic, etc.)

10. What kind of things do you do during an average work day?

- 11. Have you gone to any training schools (A.I.T.) since you finished basic training?
- No Yes
  12. What training programs or service skill schools have you gone to since basic training? (For example: cooks school, parachute training, aviation mechanics school, etc.)
  Check here if you have not received any

\_\_\_\_ Check here if you have not received any training

Name of School

How Many Weeks

13. Are you currently working in the job for which you were trained?

\_\_\_\_\_ Not applicable, I haven't received any training

Yes

- No, but I am working in a related job
- No, I am working a completely different job
- 14. Are you currently receiving formal on-the-job training
   (OJT)?
  - \_\_\_\_\_ Yes \_\_\_\_\_ No
- 15. How long have you been working in your current job?
  - Less than 3 months
     13-18 months

     3-6 months
     19 months or more

     7-12 months
     19 months

16. How much of the time on your job do you spend doing the kind of work you were trained for?

Not applicable, I did not receive any training
All or almost all the time
Most of the time
Some of the time
None or almost none of the time

17. How satisfied are you with the way your current job uses your military skills and training?

Very satisfied
 A little satisfied
 A little dissatisfied
 Very dissatisfied

18. How many assignments have you had since completing basic or advanced training?

This is my first assignment This is my second assignment This is my third assignment This is my fourth or later assignment

19. How many of your assignments have been in the kind of job you were trained for?

Not applicable, I haven't received any training
None
1
2
3
4 or more

20. Do you plan to reenlist?

Definitely will reenlist Not sure, but probably will reenlist Not sure, but probably will not reenlist Definitely will not reenlist

- 21. Since you joined the service, have you been in any of the following education programs? (Mark one answer for each.)
  - A. High school completion (GED, Yes No PREP, other)?

в.	Reading	training?	Yes	No
		-		the second se

C.	Courses to train you in a skill for a civilian job?	Yes	No
D.	College courses	Yes	No
E.	Other (please explain)	Yes	No
		<u></u>	
	·		

22. If you have not been in any of the education programs listed above in question 21, what is your main reason? (Mark only one.)

> \_\_\_\_\_ Not applicable, I have been in an education . program

- \_\_\_\_\_ I don't want any more education

. APPENDIX II

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- I don't like classes No courses were available at my station
- I didn't know these programs existed
- I couldn't get the time off Other (please explain)
- 23. How much encouragement to increase your education have you received from each of the following? (Mark one answer for each.)

	•	None	Some	<u>A lot</u>
Α.	Officers in my unit	*******		
в.	NCOs in my unit			
с.	Base education office			

24. Mark whether or not each of the following was important in your decision to enter the service? (Mark one answer for each.)

## APPENDIX II

		Important	Not Important
Α.	Opportunity to learn a skill or trade		
в.	Opportunity to increase my education	****	
c.	Opportunity to serve my country		
D.	Opportunity to travel and see new places	1	
E.	The pay and benefits		<u></u>
F.	Opportunity to get a cash bonus		

- 25. At the time you signed your enlistment papers, how much information did you have on what choices were open to you?
  - A lot \_\_\_\_\_ Some \_\_\_\_\_ Very little
- 26. When you were enlisting, were you promised or told that you would be assigned to the unit of your choice?

No Yes, before I signed up Yes, after I signed up

27. When you were enlisting, were you promised or told that you would be assigned to the <u>duty station</u> of your choice?

No Yes, before I signed up Yes, after I signed up

28. When you were enlisting, were you promised or told that you would be assigned to the training program of your choice?

> No Yes, before I signed up Yes, after I signed up

29. When you enlisted, did you sign a contract for a specific specialty skill, unit, or duty station?

\_\_\_\_\_No

- Yes, and I received my choice Yes, and I received something close to my choice Yes, but I did not receive my choice

30. Overall, do you feel the military has kept the promises made to you when you were enlisting?

> Not applicable, no promises were made to me Yes No

- Where did you first take the mental test to see if you 31. could get into the service?
  - \_\_\_\_ In a school
  - \_\_\_\_\_ In the recruiter's office
  - \_\_\_\_\_ At an AFEES examining center or induction station
  - \_\_\_\_ At a military base
    - From a Mobile Examining Team (MET)
  - Other (please explain)

I don't remember

- 32. Did you receive any practice sessions or help in reading or taking the test?
  - \_\_\_\_ Yes No
- Did your recruiter tell you that if you put certain 33. information on your forms you might not get into the military?

Yes
 No

34. What is your primary military specialty code? (MOS, NEC, Pating, AFSC)

Total months in service?\_\_\_\_\_ 35.

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## APPENDIX III

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## PRINCIPAL OFFICIALS

## RESPONSIBLE FOR ADMINISTERING

## ACTIVITIES DISCUSSED IN THIS REPORT

	Tenure of office			
	From		To	
DOD				
SECRETARY OF DEFENSE: Donald H. Rumsfeld James R. Schlesinger	Nov. July		Present Nov. 1975	
William P. Clements (acting)	May	1973		
DEPUTY SECRETARY OF DEFENSE: William P. Clements	Jan.	1973	Prese	nt
ASSISTANT SECRETARY OF DEFENSE (MANPOWER AND RESERVE AFFAIRS): William K. Brehm Carl W. Clewlow (acting)	Sept. June	1973 1973	Prese Aug.	
DEPARTMENT OF THE ARMY				
SECRETARY OF THE ARMY: Martin R. Hoffmann Norman R. Augustine (acting) Howard H. Callaway	Aug. July May	1975	Prese Aug. July	1975
ASSISTANT SECRETARY OF THE ARMY (MANPOWER AND RESERVE AFFAIRS):				
Donald G. Brotzman	Mar.		Prese	
M. David Lowe Carl S. Wallace	Feb. Mar.		Jan. Jan.	
		±270		
CHIEF OF STAFF	0 1	1074	Drogo	<b>.</b> +
Gen. Fred C. Weyand Gen. Creighton W. Abrams	Sept. Oct.		Prese Sept.	1974
			*	

## DEPARTMENT OF THE NAVY

SECRETARY OF THE NAVY:			
J. William Middendorf II	I Apr.	1974	Present
John W. Warner	May	1972	Apr. 1974

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	Ten From	ure of	offic To	_
DEPARTMENT OF THE NAVY	(cont	.)		
ASSISTANT SECRETARY OF THE NAVY (MANPOWER AND RESERVE AFFAIRS): Joseph T. McCullen, Jr.	Sent	1973	Prese	nt
James E. Johnson	June	1971		1973
CHIEF OF NAVAL OPERATIONS: Adm. James L. Holloway III Adm. Elmo R. Zumwalt, Jr.	July July	1974 1970		
Adm. Eino K. Sumwatt, Of.	Jury	1970	Jury	72/4
COMMANDANT OF THE MARINE CORPS: Gen. Louis H. Wilson Gen. Robert E. Cushman, Jr.	July Jan.	1975 1972		
DEPARTMENT OF THE AI	R FORCI	Ξ		
SECRETARY OF THE AIR FORCE:				
Thomas C. Reed	Dec.	1975	Prese	nt
John L. McLucas	May	1973	Dec.	1975
ASSISTANT SECRETARY OF THE AIR FORCE (MANPOWER AND RESERVE AFFAIRS):				
David P. Taylor	June	-	Prese	
James P. Goode (acting)	June	1973	June	1974
CHIEF OF STAFF:				
Gen. David Jones Gen. George S. Brown	Aug.		Prese	
Gen. John D. Ryan	Aug. Aug.	1973 1969	July Aug.	1974 1973
	-			

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