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COMPTROLLER GENERAL OF THE UNITED STATES WASHINGTON, D.C. 20549

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The Honorable Paul Findley House of Representatives

Dear Mr. Findley:

We are enclosing a list of annual salaries of Cotton Incorporated personnel, as requested in your letter of November 30, 1972.

Cotton Incorporated considers this information confidential and its disclosure may violate 18 U.S.C. 1905.

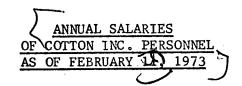
Sincerely yours,

raul G. Dembling

Comptroller General Actioof the United States

Enclosure

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New York office:

Executive administration:

| President | • | \$100,000 |
|------------------------------|---------|-----------|
| Assistant to the President | | 27,250 |
| Controller and Assistant Tr | easurer | 24,500 |
| Bookkeeper | | 9,800 |
| Bookkeeping Clerk | | 9,500 |
| Bookkeeping Clerk | • | 8,320 |
| Secretary | , | 9,300 |
| Secretary | | 8,700 |
| Secretary | | 7,800 |
| Women's and children's wear: | · | |
| Marketing Director | | \$ 44,000 |
| Marketing Manager | • . | 30,000 |
| Marketing Manager | | 28,200 |
| Marketing Manager | | 22,000 |
| Marketing Representative | | 16,500 |
| Marketing Representative | | 13,200 |
| Secretary | | 10,500 |
| Secretary | | 7,800 |
| , | | |
| Career apparel: | | |
| Marketing Manager | | \$ 24,500 |
| Men's and boys' wear: | | |
| Marketing Director | • | \$ 39,500 |
| Marketing Manager | | 25,000 |
| Marketing Manager | | 22,000 |
| Secretary | | 8,800 |

| Home Furnishings and industrial products: | |
|---|-----------|
| Marketing Director | \$ 39,500 |
| Marketing Manager | 26,000 |
| Marketing Manager | 25,000 |
| Senior Representative | 19,500 |
| Marketing Representative | 13,000 |
| | 10,500 |
| Secretary Secretary | 9,000 |
| Product development: | • |
| Director | \$ 32,000 |
| Associate Director | 23,000 |
| Fabric Designer | 16,500 |
| Fabric Stylist | 14,500 |
| Secretary | 9,750 |
| Clerk/typist | 5,200 |
| Clerk/ Cypios | |
| Advertising: | |
| Director | \$ 32,000 |
| Sales Promotion Art Supervisor | 17,500 |
| Assistant Manager | 16,500 |
| Local Promotion Coordinator | 13,000 |
| Cooperative Advertising Administrator | 9,340 |
| Secretary | 9,900 |
| Communication: | |
| Communication Director | \$ 42,000 |
| Public relations: | |
| Director | \$ 26,000 |
| Manager, Research Information Service | 15,000 |
| Publicity Associate | 12,500 |
| Secretary | 9,900 |
| Secretary Assistant | 8,900 |
| Fashion marketing: | |
| | \$ 29,000 |
| Director | 15,000 |
| Assistant to the Director | 15,000 |

Market research:

| Director Telephone Operator a Secretary Mail room clerk | and Receptionist | \$ 29,850 9,000 7,280 5,200 |
|--|------------------|--------------------------------------|
| Regional offices: | • | |
| Manager | | \$ 34,000 |
| Supply and demand: | | |
| Director Secretary | | \$ 36,000 5,820 |
| Research implementation: | | |
| Manager Secretary | | \$ 18,700 6,700 |
| Cotton worksNew York: | • | · • |
| Manager Assistant Manager Secretary | | \$ 15,000 9,060 7,280 |
| Cotton worksDallas: | | · · |
| Manager Assistant Manager | | \$ 13,000 7,030 |
| Cotton worksLos Angeles: | | |
| Manager Assistant Manager | | \$ 15,500 7,190 |
| | | |

Raleigh office:

| Director • Administrative Assistant Secretary Secretary Clerk/typist | \$ | 40,000 18,000 7,100 6,700 5,400 |
|---|----------|---|
| Manager Research Laboratory Technician Technician Technician Technician Technician | \$ | 17,500 10,100 7,280 6,760 6,240 |
| Technician | | 4,160 |
| Manager, Technical Services Coordinator, Agriculture Research, and Manager, Physiology/Biochemistry | \$ | 25,500 |
| Research | b | 27,000 |
| Manager, Entomology Research | | 22,150 |
| Manager, Genetics/Pathology Research | | 20,250 |
| Supervisor, Biochemistry Lab | | 12,000 |
| Biochemical Technician | | 9,400 |
| Secretary | | 6,100 |
| Manager, Mechanization Research | . \$ | 21,000 |
| Engineer, Mechanization Research | | 12,500 |
| Secretary | | 5,400 |
| Manager, Textile Engineering Research | \$ | 24,250 |
| Manager, Textile Product Research | | 19,000 |
| Manager, Textile Flammability Research Assistant Manager, Textile Flammability | | 25,300 |
| Research | | 16,600 |
| Manager, Durable Press Research | | 22,300 |
| Assistant Manager, Durable Press Research | | 19,200 |
| Manager, Product Development Lab | | 24,800 |
| Weft Knitting Technologist | • | 19,000 |
| Knitting Technician | | 16,600 |
| Knitting Technologist | | 14,000 |
| Knit Fabric Designer | | 13,500 |
| Secretary | | 6,500 |
| Secretary | | 6,000 |
| Knit Helper | | 5,200 |
| Manager, Process Application Research | \$ | 21,700 |
| Secretary | | 7,600 |
| Telephone Operator and Receptionist | \$ | 6,000 |