

Statement of

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Before the Commercial Activities Panel

August 8, 2001

Ladies and Gentlemen, thank you for the opportunity to speak with you regarding issues associated with OMB Circular A-76, its Revised Supplemental Handbook, public-private competitions, the FAIR Act, and ways to improve the management and acquisition of services within the Federal Government.

Although I recognize that the focus of this session is on alternatives to the current outsourcing processes, I encourage you to not throw the baby out with the bath water. I have been intimately involved in numerous business process re-engineering, process improvement, outsourcing, and A-76 development and execution activities during the last 22 years. During that time, the only tool that has consistently encouraged managers to “scrub” their requirements, identifying the outcomes that are really mission and mission-related activities, and then implement those decisions, is the A-76 process. For many reasons, A-76 public-private competitions have been the forcing mechanisms for many Federal Agencies to focus on their missions and streamline their operations.

However, to most of us who are involved in supporting A-76 competitions, there is no doubt that the outsourcing processes need to be modified. As with most programs, refinements to current practices are continually needed to ensure that we learn from both our mistakes and our successes. This is absolutely true with the A-76 program.

Today I'll spend a few minutes discussing areas within public-private competition processes that should be improved. Specifically:

- Insufficient numbers of trained and experienced people available to support the effort, both within and outside the Federal Government
- The need to conduct “strategic” analysis of agency missions prior to identification of commercial activities
- Clearer definitions of Inherently Governmental activities
- Clearer definitions of “best value” procurements as they apply to public-private competitions
- Modifications to the Administrative Appeals Process

Thank you for your time and attention. If you have any questions, I'll be happy to answer them.